1	UNITED STATES DISTRICT COURT		
2	DISTRICT OF NEW JERSEY		
3	N.V.E., INC., : Civil Action No.:		
4	: 2:06-cv-5455-GEB-ES Plaintiff, :		
5	vs.		
6	JESUS J. PALMERONI, a/k/a Joseph : Palmeroni, RONALD SUMICEK, SUNBELT :		
7	MARKETING, ABC CORPORATIONS 1-10 : and JOHN DOES 1-10, :		
8	Defendants.		
9	: : JESUS J. PALMERONI, :		
10	: Third-Party Plaintiff, :		
11	vs. : Newark, New Jersey		
12	: Thursday, May 26, 2011 ROBERT OCCHIFINTO and WALTER : 2:50 p.m.		
13	ORCUTT, :		
14	Third-Party Defendants. :		
15 16	TRANSCRIPT OF MOTION HEARING BEFORE THE HONORABLE ESTHER SALAS UNITED STATES MAGISTRATE JUDGE		
17	APPEARANCES:		
18	For Plaintiff and		
19	Third-Party Defendants: Pashman Stein, PC By: ELLEN W. SMITH, ESQUIRE		
20	AIDAN P. O'CONNOR, ESQUIRE Court Plaza South		
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APPEARANCES (Cont.): For Defendant/Third-Party Plaintiff Jesus Palmeroni: FRED SHAHROOZ SCAMPATO, ESQUIRE 445 East Broad Street, 2nd Floor Westfield, NJ 07090 DAVID ROSTAN, ESQUIRE 248 Columbia Turnpike, Building 1 Florham Park, NJ 07932

		4
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5
                   Colloquy / Synopsis by the Court
                  (Conference commenced at 2:50 p.m.)
1
2
             THE COURT: -- et al., Civil Action Number 06-5455.
3
             Can I have appearances by counsel, please?
             MS. SMITH: Ellen Smith from Pashman Stein, Your
4
    Honor; and Mr. O'Connor just stepped out for a second.
5
             THE COURT: All right. I'll --
6
7
             MS. SMITH: He'll be right back in.
             THE COURT: I'm sure I'll see him shortly.
8
9
             And for the defendants?
             MR. SCAMPATO: Good afternoon, Your Honor. Fred
10
    Shahrooz Scampato, representing defendant/third-party
11
    plaintiff, Mr. Palmeroni.
12
             MR. ROSTAN: Good afternoon, Your Honor. David
13
14
    Rostan on behalf of third-party plaintiff and defendant, Mr.
    Palmeroni.
15
             THE COURT: All right. And Mr. Palmeroni is present
16
    in court; I can see him in the back.
17
18
             So, the Court is going to do two things. We have
19
    actually two matters to address today.
20
             The first matter that we have to address is the
21
    sanctions motion that was filed by Mr. Palmeroni; and that
    sanction motion was filed back on February 15, 2011. I did
22
23
    review the motion itself; that's document 180-1. There were
    several attachments, as well, that were reviewed by the Court.
24
25
             And of course we have an opposition; that's document
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Synopsis by the Court / Palmeroni - Consent
    186, filed March 2nd, along with declarations by Mr. Yang, Mr.
1
2
    Jensen and by Ms. Smith.
3
             Then we have a reply brief that was also filed in
    this matter; and I have had the benefit of --
4
             Hello, Mr. O'Connor. How are you?
5
             I've had the benefit of looking at the reply brief,
6
7
    as well, in preparation for today's argument.
8
             So, I am going to hold the argument on the sanctions
9
    motion. Counsel, during a previous conference with me,
    indicated that they had, despite the pending motion to
10
    withdraw, which is the next issue that we have to address at
11
    the end of today's hearing, counsel indicated to me that they
12
    were willing at least to argue the sanctions motion. Is that
13
14
    still correct, counsel?
             MR. SCAMPATO: Yes, Your Honor.
15
             THE COURT: All right.
16
17
             MR. O'CONNOR: Judge, if we might ask Mr. -- I
    believe Mr. Palmeroni is here and I just want to make sure
18
19
    that he understands that, although his counsel have made a
    motion to withdraw, that he consents to them arguing this
20
    motion on his behalf.
21
             THE COURT: All right. Mr. Palmeroni, do you
22
23
    consent?
24
             MR. PALMERONI: Yes, Judge.
25
             THE COURT: All right. And he has consented to them
```

```
Palmeroni - Consent / Scampato - Argument
1
            THE COURT: All right.
2
            MR. PALMERONI: Yes, Your Honor.
3
            THE COURT: Thank you so much, sir.
            Mr. O'Connor, do you have any questions to ask of Mr.
4
    Palmeroni?
5
6
            MR. O'CONNOR: No, sir. I believe that was
7
    sufficient, Your Honor.
8
             THE COURT: Okay. So, we're going to start with --
9
    let's start with the sanctions motion. We'll start with
    defense counsel. And I have, again, had the benefit of
10
    reading the brief and I do have a couple of guestions for both
11
    sides, but I'll allow you to at least place on the record your
12
    arguments. And feel free to refer to the submission and
13
14
    amplify any portions of the submission you feel necessary.
15
            MR. SCAMPATO: Thank you, Your Honor. Is it okay to
    arque from here, Your Honor?
16
17
             THE COURT: It is. We're picking you up just fine.
            MR. SCAMPATO: May it please the Court, Your Honor,
18
19
    Fred Shahrooz Scampato on behalf of Mr. Palmeroni.
20
             There's no way I could really give you all of the
    information that has already been meticulously provided in our
21
    papers. The few points that I wanted to highlight are that,
22
23
    key to this litigate -- to this motion are two issues: one is
    the --
24
25
             THE COURT: You know what, Mr. Scampato? I'm going
```

```
9
                          Scampato - Argument
1
    to ask you come forward.
2
             MR. SCAMPATO: Okay.
3
             THE COURT: Because sometimes we pick you up and
    sometimes we don't.
4
5
             MR. SCAMPATO: Right.
                            (Extended pause)
6
7
             MR. SCAMPATO: Key to the issue that is before Your
    Honor are two issues: the first one is --
8
9
             THE COURT: Put that mic close to you, sir.
10
             MR. SCAMPATO: The first one is prejudice; the second
11
    one is culpability.
12
             The prejudice here is extensive. In our reply brief,
    we tried as well as we could to identify specific categories
13
    that -- of documents that no longer exist. Those are on pages
14
    6 through 10. It would include sales data records,
15
    commissions, broker and distributor records, financial
16
    compensation records, insurance documents, documents requested
17
18
    in defendants' requests for admissions, internal and external
19
    correspondences, the MACS generated documents and computer and
    e-mails. And e-mails I think are -- is extremely important
20
    here. The --
21
22
             THE COURT: But here's what I want to do, because I
23
    want to try to understand and it's not clear -- believe me, I
    have read these submissions actually several times in trying
24
25
    to get to the bottom of some of this information.
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Scampato - Argument
                                                                  10
1
             The issues we have, we have the MACS system issue; we
2
    have the shredded documents issue; and then the e-mails and
3
    server issue. Right?
             MR. SCAMPATO: Yes, Your Honor.
4
             THE COURT: Okay. So, what I want to deal with first
5
6
    off is I want to start talking about when your first requests
7
    for production went out and when you first requested e-mails,
    as well as the sales and commission information. When did you
8
9
    -- when did your client first make that request?
10
             MR. SCAMPATO: The first request was in the initial
    disclosures, where --
11
12
             THE COURT: Okay.
13
             MR. SCAMPATO: -- I believe the plaintiff --
             MR. ROSTAN: No, when was the defendants' first
14
15
    request?
             THE COURT: Right, your -- well, --
16
             MR. SCAMPATO: Defendants. Defendants --
17
             MR. ROSTAN: It was in March of --
18
19
             MR. SCAMPATO: It was -- there was indication, I
    think by both sides, that sales records -- and that was in
20
    2007 -- that sales records that -- as well as sales documents
21
    were relevant.
22
23
             What's really key, even before those, is the fact
24
    that, unlike a lot of litigations, as soon as the parties
25
    parted ways, there was an understanding that there was going
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11
                          Scampato - Argument
    to be a lawsuit here. There was no question about it.
1
2
             THE COURT: Your understanding is that -- was there
3
    ever a litigation hold in this case?
4
             MR. SCAMPATO: No. We've requested it. We have not
5
    been provided with --
6
             THE COURT: And you would argue -- and I tend to
7
    agree with you -- that the minute that Mr. Palmeroni was
    terminated on January 6th of 2006, right?
8
9
             MR. SCAMPATO: That's right.
             THE COURT: That would be a red flag to the company
10
11
    that there was an issue with respect to Mr. Palmeroni,
    correct?
12
             MR. SCAMPATO: Right, because very, very shortly
13
    after Mr. Ozzie Torres, Mr. Palmeroni's personal attorney,
14
    sent a letter in stating --
15
             THE COURT: January 24th.
16
17
             MR. SCAMPATO: -- stating that we're going to bring a
    lawsuit against you. Right at that point, the machinery
18
19
    started working for N.V.E. to obtain Pashman Stein as their
    counsel to handle this specific litigation.
20
21
             THE COURT: When did -- you referenced it, but I want
    it on the record. When did Pashman Stein come into the case?
22
23
             MR. SCAMPATO: I think it was --
24
             MR. ROSTAN: Exhibit 7.
25
             MR. SCAMPATO: I'm sorry?
```

```
12
                          Scampato - Argument
             MR. ROSTAN: What the Ozzie Torres letter is Exhibit
1
2
    7.
3
             MR. SCAMPATO: No. The -- when did they get
4
   permission from the bankruptcy attorney?
             MR. ROSTAN: That was the -- that was I believe --
5
             MR. SCAMPATO: In March.
6
             MR. ROSTAN: -- January 25, 2006 was the Daniel Stolz
7
    letter --
8
9
             MR. SCAMPATO: Okay.
             MR. ROSTAN: -- from the --
10
11
             THE COURT: Okay.
             MR. SCAMPATO: That's when it started.
12
13
             THE COURT: Right. So, you --
14
             MR. SCAMPATO: So they had ultimately got permission.
15
             THE COURT: So, here is my question. So, your
    understanding as an attorney would be that January 6th was as
16
    far back when they terminated him.
17
18
             MR. SCAMPATO: Right.
19
             THE COURT: You have a January 24th letter that's
    sent out by Osvaldo F. Torres. Then you have a letter that we
20
    know counsel is now being requested and obtained as far back
21
    as January 25th.
22
23
             MR. SCAMPATO: Yes, Your Honor.
24
             THE COURT: Correct?
25
             MR. SCAMPATO:
                            Yes.
```

2

3

4

5

6

7

8

9

25

THE COURT: And a litigation hold at the time, would you argue, would have been -- a litigation hold is generally a very general hold; anything to do with Mr. Palmeroni --MR. SCAMPATO: Right, right. Yes. THE COURT: -- arguably. MR. SCAMPATO: Exactly. That's exactly our point. Our point is that he was the national sales manager, so any transactions that dealt with him being in the role of national sales manager, regardless of what they uncovered at that point, should have been placed on hold. That's why, you know, 10 if we had that, if we had that general hold, then we would 11 have no -- absolutely no problem with being able to defend 12 against the Smart World allegations that have now occurred. 13 14 THE COURT: But you would argue -- because what the other side says in their opposition is that they had no idea; 15 you know, they were focusing, when they focused on relevant 16 documents and what to -- obviously, what to obtain, had to do 17 with Smart -- they had no idea that Smart World was even in 18 19 the picture, they were just looking at Sumicek and Sunbelt. 20 But you would argue, right, because there were 21 counterclaims involved, CEPA claims -- they had notice of various issues -- that the relevant documents and the span of 22 23 relevant documents went outside Sunbelt and went outside Sumicek. 24

> MR. SCAMPATO: Yes. Absolutely, Your Honor. And in

Scampato - Argument 14 1 addition to that, they weren't even sure and in their pleading, 2 the way that they wrote the pleading, they said, at this time, 3 we are aware of this, but we're not -- you know, we don't know for sure if there's going to be other things coming out. So, 4 5 they were just beginning their investigation. They weren't --6 they weren't sure what they uncovered; and that even before, I 7 guess a year before the litigation began, in the summer of 2006, they started taking depositions that were relevant to 8 9 this litigation through the bankruptcy powers, the powers through the bankruptcy trustee. 10 11 So, they knew that they had investigations to be conducting and they didn't know exactly how broad or how un --12 how narrow these investigations would be. 13 14 THE COURT: So, what's -- you know, obviously there's certain categories of documents missing, all right? And what 15 I'm trying to figure out is, what's on the server --16 MR. SCAMPATO: Right. 17 18 THE COURT: -- and what was shredded. 19 MR. SCAMPATO: Right. Right. THE COURT: Right? Because what's on the server --20 21 now, we know that they started this conversion in November of 2000 -- they actually say, November 1st of 2005. 22 23 MR. SCAMPATO: Right. 24 THE COURT: And then they actually finished the 25 conversion in May of '06, right? Into the new system.

1 the --

MR. SCAMPATO: We know that as of through a document that I was able to uncover, having read all of the 10,000 that they supplied. There was one particular document that indicated that the MACS system was still in operation in May of 2007. So, that's obviously along the way into this. If they had a litigation hold, they would have been able to place --

THE COURT: At minimum, backup.

MR. SCAMPATO: Backup, of course. Not -- we're not asking them to do anything, but certainly it's not hard to get a backup. That's part of it. The -- I don't -- the story morphs over the period of time. Every time we would obtain information, something different would be told.

As we stand here to -- I stand here today, Your

Honor, I don't know what part of their e-mail server is

intact, is not intact; that's never been supplied. The only

thing that we know for sure is that, when it comes to Joseph

Palm -- Jesus Palmeroni, Vincent Rosarbo and two of Mr.

Palmeroni's assistants, they are no longer on --

THE COURT: Jennifer Hunsicker and Jacqueline Prasse.

MR. SCAMPATO: Right. They are no longer on the e-mail server. We don't know any other information, other than that.

What's extremely key in this case is that in our

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initial interrogatories, we describe documents in a broad way, to include e-mails. And as we stand here today, the only 3 settled documents that were produced by plaintiff, that have more than literally a handful of e-mails contained in it, are only those documents from Mr. Perdell (phonetic) from 2005, I believe, to 2007 dealing with Smart World.

We don't have any other e-mails. And the e-mails that were missing are relevant to so many different areas. They're relevant to Smart World. What was the profit? What kind of profit did you have? What was the percentage of profit that you're going to get? We would have been able to --

THE COURT: Well, arguably, the e-mails would contain even the commission information and back and forth from Mr. Occhifinto to Mr. Palmeroni on here.

MR. SCAMPATO: Exactly. The commission information --THE COURT: And here's a question that I'm -- you know, I'm going to ask you, but I really want to hear from Mr. O'Connor, because I disagree with N.V.E. strongly that this is a non-issue. I am very concerned about some of this e-mail and being wiped -- his computer being wiped clean. And let me tell you why.

This has been a litigation that has been ongoing and hotly contested. I have had to have numerous conferences with the parties throughout the years. For me to hear for the first time that Mr. Palmeroni's computer, which they had

possession of, was wiped clean, now in opposition, and that there is some kind of -- they are intimating or they seem to be intimating that he was friends with the system administrator and that the system administrator was fired in March or -- February or March of 2006, and that I never heard from N.V.E. that there was a spoliation issue they had on their end with respect to -- because they're in the process of uncovering all this stuff and nobody bothers to look at his hard drive? That's just mind boggling to me right now.

And then I'm hearing for the first time, we don't know who wiped it clean; we don't know how it happened; that it was not only wiped off the computer, but wiped off the server; and that I never heard from N.V.E., in all these years of litigation, their own request for spoliation as it relates — if they thought he did it or had any hand in doing it.

So, I guess I want to hear your comment -- and then, of course, I'm going to want to hear from Mr. O'Connor on it -- your comment on this issue, because that -- in that system and in those e-mails there's a lot of information you seek, is it not?

MR. SCAMPATO: Yes, Your Honor. I think our -- the authority on this issue is with <u>Major Tours</u>, which applied the <u>Zubulake</u> case. And in that case, as I put in the reply brief, the obligation isn't only to provide a litigation hold, but to have -- for the attorneys to have an active role in making

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18
                          Scampato - Argument
    sure that those litigation holds are followed through, that
1
2
    documents that need to be preserved, computers need to be
3
    backed up, are done properly.
4
             That, if there is a destruction of any documents,
    such as they had made in 2009, that that be under the
5
6
    supervision of an attorney. We don't have the litigation
7
    hold. We don't have any proof. We don't have an inventory of
8
    the documents that were lost. We don't have an inventory of
9
    the documents --
             THE COURT: Or a protocol.
10
             MR. SCAMPATO: -- that were shredded.
11
12
             THE COURT: Or a protocol.
             MR. SCAMPATO: Or a protocol. There was no protocol
13
    in place for this company, even though it has been in numerous
14
    litigations throughout the years. This isn't an isolated case
15
    where this is the only litigation N.V.E. has been in. It's
16
    been in a number of litigations over the period of time in the
17
    last 11 years. Therefore, it's even more, it gives more
18
19
    reason as to why a protocol should have been in place.
20
             Obviously, the lack of it is an issue of credibility.
21
    The fact that their story morphs from when we first learn
22
    about it until the --
23
             THE COURT: Tell me how it morphed.
             MR. SCAMPATO: -- the opposition.
24
25
             Well, for example, when we originally found out about
```

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19
                          Scampato - Argument
1
    the shredding, we were told that this administrative assistant
    was shredding documents. That she went through this storage
2
3
    area and she just picked up files and started shredding
    documents. That was --
4
5
             THE COURT: Heather Gamboa, right?
             MR. SCAMPATO: That was what our understanding was.
6
7
    And that it occurred at a certain time in 2009.
             The second time that we learned about it --
8
9
             MR. ROSTAN: It was an unspecified time.
             MR. SCAMPATO: An unspecified time, but sometime in
10
    2009.
11
12
             The second time we learned it, it was a little bit
    earlier in 2009 and this time she had Mr. Jensen being more
13
    involved in it. In their opposition brief, for the first time
14
    Mr. Jensen, in his affidavit, states that he took his time to
15
    go through everything, to make sure that there was nothing
16
    relevant about it, with the understanding that this is now two
17
    years after the fact that this affidavit is coming out. That
18
19
    we weren't advised of any shredding in 2009, 2010.
             Another --
20
21
             THE COURT: When were you first --
22
             MR. SCAMPATO: Another morphing, --
23
             THE COURT: -- advised of it?
24
             MR. SCAMPATO: I'm sorry?
25
             THE COURT: That you were first advised in -- on
```

20 Scampato - Argument November 19th, right? 1 2 MR. SCAMPATO: Right; 2010. 3 THE COURT: Of 2010, right? 4 MR. SCAMPATO: And another morphing, Your Honor, just as significant, is the MACS system. In one group of papers, 5 6 they state that the MACS system -- in the first, the initial 7 document that we received, they said that the MACS system was 8 an accounting system. In their opposition brief, they stated 9 the MACS system is not an accounting system; that it is a data entry system. So, we don't even know what the MACS system is. 10 And I believe that's highlighted, that discrepancy is 11 12 highlighted in the reply brief in our papers. So, these internal discrepancies are -- go to 13 14 culpability. They go to -- I think that Your Honor had an earlier case that dealt with a similar type of a situation 15 where, at some point we know that the defendant had control of 16 this. Or the party in that particular -- and now we know that 17 the defendant no longer has control of it. 18 19 So, that's really what the issue is and that's what I would submit is what controls here, is the fact that they had 20 everything, they had the ability to put through the --21 22 THE COURT: So, tell me what you're missing. 23 MR. SCAMPATO: -- protocols and follow through. 24 THE COURT: Tell me what you're missing, because what I'm trying to understand is what you don't have in hand with 25

1 respect to any of your defenses and/or counterclaims.

MR. SCAMPATO: Right. There's a number of -- I guess the one that I would start with is the lack of sales data that would otherwise have allowed us to find out what their profit was for Smart World. If there's no loss of profit, then there is no damages with regard to that amended complaint, that aspect of the amended complaint.

We can no longer determine what their profit was, because we don't have the e-mails, we don't have the commissions, we don't have any of the information that we have. The example, with Sumicek. All of the documentation that we have with Sumicek, we don't have any of that documentation. But even -- regardless of whether it's Sumicek or it's Smart World, we don't have e-mails between the sales people, we don't have e-mails between the customers, we don't have e-mails between the brokers. We don't have all of those things that would confirm the oral conversations that they have.

And so that prevents us, not only from being able to defend Smart World -- and that is the main reason why we're seeking exclusion of that count, as opposed to an adverse inference -- but with regard to the brokers, that is something that rises in one of our defenses; and that is that, if Mr. Palmeroni asserts that, yes, he did get a certain amount of percentage of income from Sunbelt, but that was something that

22 Scampato - Argument was dealt -- was negotiated with Mr. Occhifinto. 1 2 And the reason why it was negotiated with Mr. Occhifinto was because Mr. Palmeroni said "Your brokers are 3 charging you way too much; they are charging you ten percent. 4 I can bring you -- I can make them bring it down." And Mr. 5 6 Occhifinto allegedly said something to the effect that "If you can bring that down, then you can keep a percentage of what 7 8 you save for us." 9 It's very clear from all of this litigation that Mr. Occhifinto and N.V.E. does not like to have written contracts. 10 So, the fact that this was an oral contract is not something 11 12 that is really unusual regarding the modus operandi of N.V.E., so why -- so the -- it becomes absolutely critical as to what 13 14 documents we can obtain regarding the original brokers, the brokers that existed before Mr. Palmeroni --15 THE COURT: And those original brokers, --16 17 MR. SCAMPATO: -- became involved. 18 THE COURT: -- are those the three brokers you noted 19 with respect to Wayne Dail, Harold Miller and Kris Sujack? 20 MR. SCAMPATO: That's right, Your Honor. THE COURT: And you say you have no information with 21 respect to Sujack? 22 23 MR. SCAMPATO: Yeah, they have made -- they lost him. They don't -- they don't have him. One of the three. I don't 24 25 know which one it was, but one of the three.

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23
                          Scampato - Argument
             MR. O'CONNOR: That's just a mischaracterization of
1
2
    our position.
3
             THE COURT: It says missing -- you're missing
4
    information concerning -- at least what I obtain from page 12
    of your brief, is that you're missing info concerning broker
5
6
    Sujack, and there is actually no actual sales and commission
7
    data for all three brokers.
8
             MR. SCAMPATO: Right. And that -- if we had the
9
    e-mails, the e-mails would also have the discussions regarding
    what the percentages were.
10
             THE COURT: So, you're missing the -- but I'm trying
11
    to be clear.
12
13
             MR. SCAMPATO: Right.
14
             THE COURT: So, we're missing e-mail, totally.
             MR. SCAMPATO: We're missing e-mails. We're miss --
15
             THE COURT: We're missing e-mails, --
16
17
             MR. SCAMPATO: -- brokerage information.
             THE COURT: -- but you're also missing the actual
18
    sales and commission information with respect to those
19
    brokers. You don't have any of that?
20
21
             MR. SCAMPATO: Some of them we have, but with regard
    to Sujack we do not.
22
23
             THE COURT: Okay.
24
             MR. SCAMPATO: I believe there was one broker that,
25
    upon us filing this motion, we received information about one
```

```
24
                          Scampato - Argument
1
    of the three brokers.
2
              (Discussion among counsel, off the record.)
3
             MR. SCAMPATO: I don't remember which one it was, but
    there was -- it was shortly after we filed a motion that we
4
    obtained some of the information. The --
5
                            (Extended pause)
6
7
             THE COURT: All right. So, you -- you --
             MR. SCAMPATO: The insurance documents go towards the
8
9
    counterclaim. And Mr. Rostan has been seeking information and
    that -- that is absolutely critical to that count -- that
10
11
    particular counterclaim that has now -- that has not been
12
    provided to us. We assume that it was lost.
             One of the ways that we really found out about this --
13
    how broad-based this was, was the fact that after we found out
14
    about the spoliation issue, we went back to plaintiff's
15
    request for admissions, which took place I believe in March of
16
    2010, so several months earlier, and that's when we first
17
18
    found out that their answers said we don't have documents that
19
    are responsive to this.
20
             THE COURT: Let me ask you about your -- because I
21
    was confused and I was following that in your brief and I
    don't know if this -- this is on page of your brief. Exhibit
22
23
    17, when I pull Exhibit 17?
             MR. SCAMPATO: Yes.
24
25
             THE COURT: It is --
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25
                          Scampato - Argument
1
            MR. SCAMPATO: It's the wrong one.
2
            THE COURT: Okay.
3
            MR. SCAMPATO: Yes. I know, Your Honor. I believe
4
   what we did was --
5
             THE COURT: Counsel, when I am trying to prepare for
6
   this, --
7
            MR. SCAMPATO: Right.
            THE COURT: -- and you guys cite the wrong thing, --
8
9
            MR. SCAMPATO: We did.
            THE COURT: -- you don't understand what it does to
10
11
   me.
12
            MR. SCAMPATO: We did.
            THE COURT: Because you have Response of Defendant
13
    Palmeroni to Plaintiff's Requests for Admissions.
14
15
            MR. SCAMPATO: Yeah, we tried to -- I believe we
    fixed that when we did the reply brief and --
16
17
            MR. ROSTAN: The reply. I believe we did.
            MR. SCAMPATO: We included this.
18
19
            MR. ROSTAN: My apologies, Your Honor, --
            MR. SCAMPATO: But we can probably --
20
            MR. ROSTAN: -- that was my mistake.
21
22
            THE COURT: All right. Just give me the oral -- give
23
   me your argument about this, because it --
24
            MR. SCAMPATO: Sure. There's a number of things that
    were -- that they should have had, but they didn't have.
25
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Scampato - Argument

dealt with Mr. Palmeroni's -- let's see. Specifically, of you just -- one second, Your Honor.

(Extended pause)

MR. SCAMPATO: One of which -- one of them dealt with the brokers. That was the first time that we found out about the brokers. That they said that they didn't have information about the brokers. But there were approximately five or six questions that, upon us providing you with that document, you will read that their answer was always the same, that we've done a diligent search and we have not been able to obtain of this information.

Now, these attorneys didn't know what was going on. We're not assume -- we're not asserting that they did. But the client, at that point in time the client knew that they shredded some documents, the client knew that there was documents that now we're requesting that they don't have. This is six months before they finally fessed up to the fact that, yeah, we don't have certain documents. They didn't inform their own attorneys and certainly they didn't inform the Court or us about this.

That's when it should have been triggered. At any point in time, as soon as they destroyed anything, as soon as they found out that their MACS system wasn't working in 2006, that's when they should have informed the Court and us of the fact that they no longer have access to their MACS system.

THE COURT: And I'm being told on page 5 of plaintiff's opposition that what was discarded were documents

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                          Scampato - Argument
    that went from 1980 to 19 -- to 2004. We know that, --
1
2
             MR. SCAMPATO: Right.
3
             THE COURT: -- at minimum. They say it included
    accounts payable and accounts receivable records, time cards,
4
    purchase orders, commission statements, catalogues,
5
6
    correspondence files, marketing and promotional literature and
7
    then, of course, the other materials which I have no idea what
8
    that means.
9
             So, I quess my question: what, out of the little --
    of what we -- the little that I do know -- I hope I know more
10
11
    when Mr. O'Connor stands up -- but the little that I do know
12
    at this point, what would you say would be relevant or
    potentially relevant to your claims, your counterclaims and/or
13
    defenses?
14
             MR. SCAMPATO: Well, --
15
             THE COURT: I would say commission statements. I
16
17
    mean, --
18
             MR. SCAMPATO: Yes, Your Honor.
19
             THE COURT: Correspondence.
20
             MR. SCAMPATO: Commission statements, all sales
21
    documentation that -- between N.V.E. and its customers, all
22
    distributors --
23
             THE COURT: Not all.
             MR. SCAMPATO: Well, --
24
25
             THE COURT: During his employment.
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29 Scampato - Argument MR. SCAMPATO: Well, of course. I'm sorry, yes. 1 2 During --THE COURT: 1999 to 2006. 3 4 MR. SCAMPATO: Exactly. The same -- all of the documentation regarding the relationship between N.V.E. and 5 6 their distributors, such as CB Distributors, as an example. 7 All of their documentation for the relevant time period 8 between their brokers and N.V.E. So, --MR. ROSTAN: And Sunbelt, in particular. 9 MR. SCAMPATO: Including Sunbelt, obviously. And, of 10 course, if they have paper files, they probably had e-mails, 11 so they probably had accounting documents. So, there was 12 probably an overlap between the paper files and the lost MACS 13 14 information, the information lost in the MACS system. There 15 probably was an overlap between the paper files and the lost hard drive of Mr. Palmeroni, the lost e-mail server for Mr. 16 Palmeroni, Mr. Rosarbo and the two assistants. 17 18 And now that Mr. Rosarbo is in this case, now that he 19 is -- his company and Mr. Palmeroni's company, the Smart World 20 company is front and center, it's even become more relevant 21 the fact that Mr. Rosarbo's computer was also wiped clean. But the -- what the plaintiff wrote in their 22 23 opposition brief is more specific than what they initially told us. What they initially told us basically was, 24

everything is gone, except anything that we were able to hold

onto in personnel files. If somebody -- if the individual sales people held onto their own person -- they held onto files dealing with their customers, then we were able to obtain information from that. Other than that, everything else is gone.

So where it was, again, we don't have. We have never been provided with an inventory of everything that's been lost. So, that's -- that is -- it makes it hard for us to even know what was lost, when they can't even tell us what was lost.

And of course, Your Honor, we're seeking exclusion of the claim regarding Smart World when it come -- with regard to the adverse inference, as another alternative. The first point being that there is documents in the possession of the plaintiff, documents in plaintiff's control; I think that that's very clear that we can meet that actual suppression or withholding of evidence.

We believe that the MOSAID case is very much applicable in this particular situation where, once they have control and they know that they have control of documents, they know that there is litigation, even if they don't specific -- have a specific intent to destroy that -- those documentation, they should be held responsible for their negligent and/or reckless behavior.

The evidence destroyed was relevant to our claims,

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Scampato / O'Connor - Argument
                                                                  31
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    our counterclaims and our defenses. As I mentioned in my
2
    brief and earlier in this discussion, it's foreseeable that
3
    the evidence would have been discoverable, because of the fact
    that they knew that, right from the moment that they fired
4
5
    him, that they were going to be in litigation. And Mr.
6
    Palmeroni let them know, as well.
             So, it's not a case where we don't know, we never
7
    really -- we never thought we were going to be in litigation,
8
9
    they knew it right from the get go, that's when they should
    have had their protocols executed, that's when they should
10
11
    have had their litigation hold.
12
             And once we do get the litigation hold letters -- and
    that is one of the things that we're going to be asking --
13
    that we ask in our requests for remedies -- that may shed more
14
    light as to exactly what degree of culpability N.V.E. has.
15
    And in our proposed order, we basically have a list, Your
16
    Honor, of the different remedies that we're seeking.
17
18
             THE COURT: All right.
19
             MR. SCAMPATO:
                            Thank you, Your Honor.
             THE COURT: Thank you, counsel.
20
             Mr. O'Connor?
21
             MR. O'CONNOR: Yes, Your Honor.
22
23
             THE COURT: I have a lot of questions.
             MR. O'CONNOR:
24
                            Okay.
25
             THE COURT: And I want to start with, was there ever
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32
                          O'Connor - Argument
1
    a litigation hold put in place?
2
             MR. O'CONNOR: There was no official letter, Your
3
    Honor. But these -- this is a company that --
             THE COURT: Come to the podium, Mr. O'Connor.
4
             MR. O'CONNOR: Sure.
5
             THE COURT: And please explain that to me.
6
7
             MR. O'CONNOR: Yes, Your Honor.
             Your Honor, there was no litigation letter sent by
8
9
    the law firm to the company. It is my understanding, Your
    Honor, that this is a company that had been involved in a
10
    series of litigations and understood their responsibilities
11
12
    and acted accordingly.
             THE COURT: Obviously not.
13
14
             MR. O'CONNOR: Well, I disagree, Your Honor.
             THE COURT: All right. Let's talk a little bit about
15
    what should have happened here, all right?
16
17
             MR. O'CONNOR: Very well, Your Honor.
             THE COURT: They terminate this man on January 6.
18
19
    Rightfully, wrongfully; I am not rendering an opinion.
20
             MR. O'CONNOR: Okay.
21
             THE COURT: There's termination.
22
             MR. O'CONNOR: Correct.
23
             THE COURT: There's letters by an attorney that's
    representing him at the time putting you guys on notice that
24
    there's going to be counterclaims. You don't think that, at
25
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Your Honor, and which goes contrary to the decision this Court has already rendered, that N.V.E. could not have known about the Sun -- the Smart World --

THE COURT: I'm with you on Sunbelt, but I've got counterclaims, Mr. O'Connor.

MR. O'CONNOR: Right.

THE COURT: I've got counterclaims and claims that are directly asserted against you and this is where I have a problem. I'm not going to say you knew about Smart World;

Case 2:06-cv-05455-MCA-LDW Document 209 Filed 06/16/11 Page 34 of 197 PageID: 4582 34 O'Connor - Argument 1 I've already ruled that you had no way to know about Smart 2 World. 3 MR. O'CONNOR: Okay. 4 THE COURT: But you knew that this gentleman was 5 arguing and was arguing as far back as when he put you on 6 notice on January 4th, but at least when he filed his 7 counterclaim on February 7th and when he amended his 8 counterclaim on April 25th of 2007. You knew the various 9 arguments he was making with respect to being entitled to commissions, being entitled and also arguing CEPA-related 10 violations. 11 12 So, here's where my question is. How can you start 13 going -- let's not -- you start changing a system and you don't think at some point in time you need to start making 14 backups of whatever this man may have touched, based on the 15 universe of counterclaims that now have been asserted against 16 17 you? 18 MR. O'CONNOR: I think the question, Judge, is where 19 is that universe. And they kept the system. I mean, they make it sound like we took it and we threw it in the ocean. 20 All right? The system is there. The MACS computer is there. 21

We've hired a forensic expert --THE COURT: How come you didn't -- but how come they didn't do backups?

> MR. O'CONNOR: They had --

22

23

24

THE COURT: While they started doing this, couldn't they have not protected themselves and began to make copies and backups of some of the information?

MR. O'CONNOR: Look. What they did, Your Honor, is they acted in a commercially reasonable manner, is that the system that they had for running their business was they kept it on this computer. Right? So, this is how they ran their business. They kept their information on this computer.

They didn't have a backup to run their business on a regular day-to-day basis, so what they did is, they kept that machine. They didn't throw it away. They didn't delete it. They didn't get rid of the data. They kept the machine.

Now, what's happened is, six or seven years later, when this conspiracy finally gets unearthed in 2010, we then go back and say, now we know that there may be stuff that is now relevant to the expanded universe of what's in our amended complaint and now, for technical reasons, we can't into this machine. We've tried to get into the machine, we've had our own computer systems administrator, we've hired a retired FBI agent to look at the machines.

And I know you're talking about the MACS system, Your Honor, but I want to tell you that just this week I have -the FBI, a retired FBI expert, the forensic expert has been able to recover e-mails from Mr. Palmeroni from his hard drive of his desktop computer and I think it's in the thousands of

e-mails, somewhere 8 to 9,000 e-mails that we just got this week. We're going through to see if there's any privilege issues with regard to them. As soon as we go through the privilege review, we're going to duplicate those and give those to the defendant; all the e-mails from what was on the hard drive of his computer.

It is my understanding, from talking to the forensic expert -- his name is Brian Orsak -- sorry, thanks. It is my understanding that his -- let me -- this is what he explained to me, Your Honor, okay? That there should be an identical copy on what was on the hard drive of Mr. Palmeroni's computer and what was on the e-mail server. So, we should have all of Mr. Palmeroni's e-mails that were extant at the time that this happened. So, we will be turning those over, somewhere in the neighborhood of 8 to 9,000 e-mails, once we finish with the privilege review.

THE COURT: Well, that's good news, because I tell you what, I was not happy to hear that this system was wiped clean and that you're telling me, in all these years, you guys never bothered to see whether -- that you never checked his hard drive?

MR. O'CONNOR: Judge, I'm not happy that the system was wiped clean either. And apparently it was not -- because all the hiatuses in the litigation as it went forward, that they had not taken a forensic expert to go look at this or see

what was there and there was inclinations that all the other emails that were available were turned over. And if I can just
jump to the other e-mail server issue, which we raised before,
as long as we're talking about the forensic expert.

My understanding, Your Honor, is, after talking to the forensic expert, is that the old e-mail server -- and I ask the Court to take judicial notice -- over the last ten years, we've had a lot of changes in computer hardware and software that run all these programs. They upgraded the server somewhere in the 2005-2006, which is why we have that sort of line that we're dealing with here.

Again, they kept the old server. They have tried to get into that system, Your Honor, and what I'm told is the system just won't power up, is the words that have been used. They try to turn it on, it won't power up.

My understanding -- and this is a layman's understanding, Judge -- is that a server like this generally has six or seven or eight hard drives inside it and that what happens is, that there is something wrong with the hard drives, the machine won't power up, it just won't turn on, so they can't get in there. And what happens is, is the data is spread across all seven or so hard drives to try and deal with the problem that if one goes bad, you don't lose everything.

And but the problem that we have right now, Your Honor, is a monetary problem with regard to this. I am told

O'Connor - Argument by the forensic expert that it may, it may be possible to 1 2 recreate the machine for this e-mail server. I am told it 3 will cost thousands upon thousands of dollars to do so. Another expert would have to be hired. It's beyond the 4 expertise of the retired FBI agent. They have to hire someone 5 6 who actually builds a new computer and then tries to work it 7 and there's still no quarantee. 8 And what I get to, Judge, is what expenses do we have 9 to go to, to deal with this, when it's not something that we've destroyed, it's not something we've gotten rid of, we 10 have held onto it. 11 THE COURT: But it's something that --12 MR. O'CONNOR: We've held onto it. 13 14 THE COURT: -- quite frankly, I'm considering in the form of sanction, because I am not pleased that N.V.E. knew as 15 of January 2006 that litigation was imminent, all right, and 16 yet they did not do anything to back the system up. 17 18 MR. O'CONNOR: Yeah, but I -- Judge, I think you're 19 missing the -- the system on the MACS system is a matter of, as I understand it, an order comes in, say on a fax or by 20 telephone and says, you know, we want to order how many of 21

these pill -- these -- these -- this stuff, the Stacker 2 or 22 23 whatever the nutritional supplement is, and they just kind of put it, okay, you know, we want, like, 100 boxes of this, send 24 25 it off, mark it up, and then it gets invoiced out and that's

MR. O'CONNOR: No, there's two computers, just so we know, Judge. There is the MACS system, which is -- it's my understanding there's no e-mails on; and there's an e-mail server. So, there's two different machines.

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                          O'Connor - Argument
1
             THE COURT: Okay. So, how about --
             MR. O'CONNOR: There's two different machines.
2
3
             THE COURT: How about correspondence or anything
    related to sales, commissions, anything? Any of that on the
4
    MACS system?
5
6
             MR. O'CONNOR: Can I get a second, Your Honor?
7
             THE COURT: I would have hoped we had that
    information already.
8
9
             MR. O'CONNOR: I thought -- I tried to put it into
    the affidavit of Mr. Jensen what was on there, but I just want
10
    to double check, Your Honor.
11
12
                            (Extended pause)
             MR. O'CONNOR: Here, Your Honor, no -- as I said,
13
    there is no correspondence or no e-mails on the MACS system.
14
    It's purely a system so that when the orders come in, it
15
    generates the invoice and the shipping information, so that
16
    the product can be shipped out. And as I said, there's two
17
18
    machines. There is an e-mail -- there is no -- there is a
19
    server. I mean, that's -- that -- on that server would have
    been the e-mails. And that -- but that's not the MACS system.
20
21
             THE COURT: How about -- and again, it was just a
    straight order invoice --
22
23
             MR. O'CONNOR: Yes.
24
             THE COURT: -- type of system. Nothing else is on
25
    that system?
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41
                          O'Connor - Argument
            MR. O'CONNOR: If we looked at -- there is --
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2
            THE COURT: I saw it. I read it, Mr. O'Connor.
3
            MR. O'CONNOR: Well, I just want to make sure I --
            THE COURT: I want it confirmed from you, though.
4
5
            MR. O'CONNOR: I just want to make sure I don't
6
    misspeak; that's all, Judge.
7
                            (Extended pause)
            MR. O'CONNOR: Your Honor, I think, as set forth in
8
9
    the affidavit of Mr. Jensen, it was a system that did order
    entry, sales order and subsequent invoicing system.
10
11
    what the MACS system did.
12
            THE COURT: So, the only thing that would be relevant
    to arguably, Mr. Scampato, would be what? That information
13
14
    with respect to what was sold and what was generated, in terms
    of revenue?
15
             MR. SCAMPATO: According to the January 18, 2011 that
16
    I received from Ms. Ellen Smith, she stated that the MACS
17
    system was an accounting system.
18
19
            MR. O'CONNOR: Would -- could you read the full --
            MR. SCAMPATO:
                           So, --
20
21
            MR. O'CONNOR: Could you read the full sentence?
            MR. SCAMPATO: What it is and what it --
22
23
            MR. O'CONNOR: Could you read the full sentence?
            MR. SCAMPATO: -- isn't, I don't know. But there is
24
25
    one thing that's really relevant that now we're learning for
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O'Connor - Argument 42 1 the very first time, is that when we were provided information 2 about Smart World and we were told, okay, here's 50 pages from 3 here, here's 50 pages from there; the reason why we don't have 4 more information is because the MACS system went down. That's what we were told. 5 Then why is it, if the MACS system doesn't have any e-6 7 mails, that all the e-mails relating the Smart World only start in 2005? Where are the e-mails between --8 9 MR. O'CONNOR: It's not --MR. SCAMPATO: -- N.V.E. and Smart World between 2001 10 and 2005? 11 12 THE COURT: Let's get an answer. Where are the emails from 2001 to 2005? 13 14 MR. O'CONNOR: Judge, there's two computers. I -this is not -- this is -- they are trying to make an issue 15 where there is none. 16 First of all, he would not read the rest of Ms. 17 Smith's letter, which talks about an accounting system for 18 19 invoicing. If they want to make a distinction between an accounting system for invoicing and a system that does 20 invoicing, God bless them, Judge. I -- this is making 21 something out of nothing. 22 23 With regard to the e-mails, we've already told you there's two computers. There's a MACS system for the 24 25 invoicing and there is another server that had the e-mails on

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43
                          O'Connor - Argument
    that we can't get powered up. We haven't got rid of it. We
1
2
    didn't get -- we didn't lose it. We didn't hide it. It's
3
    there.
4
            And what happened is, previously Mr. Yang had gone
    and got some information, which is how we knew that -- that
5
6
    these e-mail accounts had been deleted without our knowledge.
7
             THE COURT: All right. So, the MACS system is --
    there's two systems.
8
9
            MR. O'CONNOR: Yes.
10
            THE COURT: Right? The MACS --
            MR. O'CONNOR: There's two different machines.
11
            THE COURT: Two different machines: the MACS system,
12
    which is, as you call it, you know, the accounting invoice
13
    system; and then the other e-mail system that you can't power
14
15
    up.
            MR. O'CONNOR: Yes, it's -- they call them -- the
16
    computer guys call it a server. So, that's --
17
18
            THE COURT: The server.
19
            MR. O'CONNOR: A server.
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            THE COURT: And the server, even though you -- there
    was this transition, you say that server had nothing to do
21
22
    with this transition you made to the MACS, or did it?
23
            MR. O'CONNOR: No, it had -- the MACS system is
24
    completely different. The server was replaced by a new
25
    Outlook or Outlook Express, whatever the new -- there's a new
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O'Connor - Argument
    server for the e-mail system that came into place at some
1
2
    point, but that's not the MACS system. So, there's two
3
    different machines. The --
4
             THE COURT: Okay. So, when you -- when the
    transition occurred finally in May of 2006 or thereabouts,
5
6
    you're saying you also upgraded the e-mail service.
7
             MR. O'CONNOR: Somewhere around that time they also
    upgraded the e-mail server.
8
9
             THE COURT: And in upgrading the e-mail server, you
    say that you didn't -- there wasn't an intentional -- I'm
10
    looking to see whether you made this inaccessible and you say
11
    it wasn't and that you didn't make it inaccessible.
12
             MR. O'CONNOR: no.
13
14
             THE COURT: You had it just in case, but now all of a
    sudden, lo and behold, you just can't power it up.
15
             MR. O'CONNOR: Yeah, we have it. I mean, if they
16
    want to hire an expert to come look at it, hire an expert and
17
    we'll make it available. And the same with the MACS system.
18
19
    If they want to hire an expert to look at the MACS system,
    we'll make it available, as long as it's with the, you know,
20
21
    with our expert be in there to make sure that none of the data
    gets ruined. You know, let them do it under conditions.
22
23
             But the MACS system and the computer, which is this
    old HP UNIX system and the --
24
25
             THE COURT: Well, did anyone do anything? Because
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O'Connor - Argument

you had an obligation, once you knew litigation was imminent,
you had an obligation to confirm that the machine was being
kept -- I mean, we have to now try to preserve the
information. What was done to preserve that e-mail server so
that it wouldn't go down the way it has gone down? Was it
properly cared for? Where was it stored? What did people do

MR. O'CONNOR: Well, I --

with it?

THE COURT: See, that's all -- before I'm going to make them pay for it, I'm going to look to you to tell me what you did to ensure that the information was preserved.

MR. O'CONNOR: It is my understanding that these computers were kept -- the company, like many companies, has a computer room. And they were basically, when they replaced it with the new system, they -- the computer stayed there. And they stayed under the control of the systems administrator, which since around 2006 or so, this is still under Mr. Yang, who is there. The other fellow who was there at the time Mr. Palmeroni was fired was a fellow named Diaba (phonetic) and he was fired for cause by the company and we believe that he was on good terms with Mr. Palmeroni. And so, Mr. Yang was not the systems administrator at the time Mr. Palmeroni was let go by N.V.E.

So, and that's how we kept the hard drive to Mr. Palmeroni's computer off his desktop computer. We understood

46 O'Connor - Argument 1 that there was litigation going on, so even though Mr. 2 Palmeroni left the company, it's not like in many companies, 3 okay, you left, new guy comes in, you know, we'll give you the 4 computer and off you go, because we want to reuse it. That 5 hard drive, Mr. Yang has held onto that hard drive, because he 6 knew that there was litigation going on. 7 He couldn't access it. He tried to access it. That's where he got the information that he believed that had 8 9 been scrubbed clean; there was no data on it. The forensic expert, the retired FBI agent was able, through whatever he 10 11 does as a forensic expert, was able to recover a series of 12 e-mails, both from the current e-mail server and the old e-mail server, some of the old stuff that was on the hard 13 14 drive and a very limited amount of documents. There were more e-mails than documents. I don't know what the number of 15 documents was, but it was a very small number of documents. 16 17 THE COURT: Okay. MR. SCAMPATO: Your Honor, can I respond? 18 19 MR. O'CONNOR: Well, can I just --THE COURT: No, no, no. He's not done yet. 20 21 MR. SCAMPATO: I'm sorry. MR. O'CONNOR: I've got --22 23 THE COURT: I've got a number of -- a series of 24 questions. So go on, Mr. O'Connor.

MR. O'CONNOR: Your Honor, I just note that, you

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47
                          O'Connor - Argument
1
    know, part of what happens is, when Mr. Palmeroni wants to
2
    argue that he had an oral agreement --
3
             THE COURT: So, we're -- let's not move --
            MR. O'CONNOR: Okay.
4
5
            THE COURT: Let's not move. My next question now --
            MR. O'CONNOR: Okay.
6
7
            THE COURT: -- and this I am waiting to hear an
    answer. No litigation hold letter sent, which boggles my
8
9
    mind. Continue -- as I sit here, it's just a hard thing for
    me to fathom. But, okay, no litigation letter sent.
10
11
    Litigation hold letter sent. What the heck happened in 2009
12
    and where was your firm in overseeing Mr. Jensen and
    overseeing this receptionist as they began to purge documents
13
    from 1980 -- which I could -- I don't care about.
14
            MR. O'CONNOR: Right.
15
             THE COURT: But the ones I do care about are the ones
16
    from 1999 to 2006. And you stopped at 2004, I think at some
17
18
    point, maybe because she leaves.
19
            MR. O'CONNOR:
                            Right.
            THE COURT: But who authorized that? Who oversaw --
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21
    who was overseeing what was being purged? Where is the
    protocol on what's being purged and where is the inventory
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    lists?
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            MR. O'CONNOR: Okay. What happened, Your Honor, is
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    that obviously this lawsuit has been going on for a number of
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years. Based on what we knew going through 2006, 2007, 2008, 2009 were the allegations in our original complaints, the allegations in the counterclaims by Mr. Palmeroni, and the allegations for Mr. Sumicek and Sunbelt. Right?

So, folks at N.V.E., namely Mr. Jensen and others, went through the hard copies of -- well, not hard copies, but the hard files, the paper files that were in their storage and culled through those documents, those files, pulled out the stuff that was responsive to all of the pending discovery requests, that was responsive to all the claims that N.V.E. was aware of. As you know, we were not aware of the Smart World conspiracy at that time.

And after pulling out what was reasonably foreseeable to be relevant and what was relevant, based on discovery requests we received and based on what we thought we needed to prove our case -- because quite frankly, Your Honor, the stuff in Smart World, you know, we're hurt more by the loss of documents than is Mr. Palmeroni at the end of the day.

But after Mr. Jensen had gone through, based on communications with our law firm and the requests for discovery, those documents were pulled out of the hard copies and made available to our firm and then turned over in discovery as appropriate.

So, what was left were the documents that were not relevant. What was left is the documents that --

THE COURT: We're making relevance determinations and who is making them?

MR. O'CONNOR: Well, the relevance determinations were made by -- after you say, okay, this is the stuff -- what happens in any litigation? The people go through the documents. Someone goes through the documents, whether from the company, from the law firm, whoever. Someone initially goes through it in a case, usually someone from the company initially makes the first cut through the documents, say, okay, I need all the documents relevant to what our lawsuit is. And they made that determination. These are all the relevant documents for the lawsuit.

And after that determination was made by Mr. Jensen, who is the chief financial officer of this corporation, then what was left was stuff that was determined it wasn't relevant. And that's what was destroyed. Not stuff that was relevant.

They -- and the idea -- the misstatements that are made in the papers that Sun -- that what happened is, Mr.

Jensen went in there in 2009, looked at the stuff and then got rid of everything; that's not what happened. What happened is, this determination was made in 2006, 2007, 2008. When, as the case went forward through this Court, to say these are the discovery requests, these are the claims that are involved, this is the areas of interest. The areas of interest

regarding Sunbelt, regarding Sumicek, regarding the van program, regarding, you know, allegations of misconduct or bankruptcy courts. Those issues are what's in this case.

So that the idea that there is -- no one knew about the Smart World conspiracy, so no --

THE COURT: I'm not talking Smart World, I'm talking about the other count --

MR. O'CONNOR: But -- but that is what they're talking about, Judge.

THE COURT: No, no, no, no, no. They're talking about claims and defenses. And it's not for your client to make determinations as to what the possible claims and defense — counterclaims and defenses. I mean, there is arguably information that we don't know, because no one did an inventory, that go to perhaps commission and issues.

MR. O'CONNOR: Let me ask you this, Judge. I mean, let me -- a hypothetical. I mean, just -- say nothing had been shredded. All right? Just allow me just a little leeway if you would, Your Honor. Say nothing had been shredded and we didn't tell him nothing. All right? What happens is, we get a discovery request. Okay, we want these documents in the discovery request. And we tell the company, you know what, go -- this is -- we have this discovery request, this is what you need to produce, produce -- give us these documents so we can produce them. And we do that. And you know what? That's

1 sort of where we are, Judge.

What happens is, we went through the documents we had, based on the discovery request and based on the claims and issues that we were aware of. Right? And if we were sitting here today and these documents haven't been shredded, no one would ask me, well, who went through it? Did Mr.

Jensen go through it or did Aidan O'Connor go through it? You would never ask me that question, Your Honor. I -- with all due respect, that would not --

THE COURT: No, you're dead wrong. Because I asked that question. I had this issue come up time and time again as a United States Magistrate Judge for the last four-and-ahalf years, Mr. O'Connor.

MR. O'CONNOR: Okay.

THE COURT: The questions I ask --

MR. O'CONNOR: I stand corrected.

THE COURT: -- generally are custodian issues. How is information compiled? I have this issue come up all the time. And I do ask these questions. And when one is as hotly contested as this one, I would expect that we would have had a little bit more communication going on between the client and your office. And at the time that your client decided to start shredding away, were you notified?

MR. O'CONNOR: We were notified. I think -- I don't -- I wasn't at the firm in 2009, Judge.

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                          O'Connor - Argument
             THE COURT: Well then, find out from Ms. Smith who
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    was.
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             MR. O'CONNOR: Okay.
              (Discussion among counsel, off the record.)
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             MR. O'CONNOR: Your Honor, it's my understanding that
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    we did not find out about the shredding until recently when we
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    advised the other side about the shredded documents, and we
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    told them. And my understanding is, is that the company
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    believed that they had gone through all the documents for all
    the issues, as we discussed, regarding to the complaints and
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    the counterclaims, and had gone through all the stuff that was
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    relevant to any of the claims that they were aware of at the
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    time.
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             And so that, if any documents are missing, Your
    Honor, at this stage, it's my understanding that there may
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    highest and best documents missing regarding to Smart World,
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    but any documents relating to the counterclaims of Mr.
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    Palmeroni or relating to the claims that N.V.E. raised in its
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    complaint were already pulled out of those hard paper
    documents. And so the stuff that was destroyed did not have
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    anything relating to any of those issues.
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             THE COURT: So, and we don't have an inventory of
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    what was actually destroyed, do we?
             MR. O'CONNOR: No.
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25
             MS. SMITH: Your Honor, if I could just add one
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Case 2:06-cv-05455-MCA-LDW Document 209 Filed 06/16/11 Page 53 of 197 PageID: 4601 53 O'Connor - Argument 1 thing? We produced -- because N.V.E. had culled it out 2 beforehand, we produced all of the commission statements for 3 all of the brokers, except for one person who -- one of the 4 three that they just mentioned at the end -- but Kris Sujack was not a broker for N.V.E., she worked for a radio station 5 6 and tried to cut some deals, but apparently never succeeded. 7 She was not a broker. And I think we have that in our responding papers. 8 9 We gave then thousands upon thousands of pages of commission statements for all the other brokers for N.V.E., 10 11 with monthly backup sheets. As I say, thousands and thousands and thousands of pages for each of them. 12 THE COURT: What about -- is there a formal document 13 retention policy in the company? 14 15 MR. O'CONNOR: No. THE COURT: The e-mail situation. Can we talk a 16 little bit about that, in terms of what e-mails you have been 17 able to pull? With respect to the e-mails from the 18 19 assistants, were those obtained?

> MR. O'CONNOR: I'm sorry, I didn't hear you, Your Honor.

THE COURT: The assistants. Mr. Palmeroni's assistants.

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MR. O'CONNOR: Judge, there's some e-mails, as we laid out, of Mr. Palmeroni, Mr. Rosarbo and two of the ladies,

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54 O'Connor - Argument that those were deleted. What I -- and -- and I have gone through with N.V.E. and the system is administrator says he didn't do it. It is his understanding that only the -- a systems administrator had the password or the authority to actually go into the system and delete them. He didn't do it. We've tried to contact this fellow, Rader, who was the assistant administrator at the time. I have not been able to do so. They reached out to the man by e-mail and he refused to respond to -- to -- as to what happened. My understanding of it, he left on -- you know, he was fired and let go. But no one -- you know, Mr. Occhifinto, Mr. Jensen, Mr. Yang, they didn't delete these accounts. We don't know what happened to them. THE COURT: And you just found out about these accounts being wiped clean?

MR. O'CONNOR: Yeah, because what hap -- yes, Your Honor. You know, what happened is, when they did the searches for accounts, they put in certain keywords for search terms to try and pull accounts and we -- we've asked the other side, you know, if you want to sit down and go through search terms to go through this, then tell us what search terms you want, and that's never happened.

You know, there's not been no meet and confer to say, okay, these are the search terms we now want to go through,

- 1 based on the new issues involved in the amended complaints.
- 2 And we're willing to run the search through the information
- 3 that we do have if they have other search terms. And we did
- 4 run search terms on the issues that we were aware of based on
- 5 the request that we received.
- 6 THE COURT: With respect to all of the -- I mean,
- 7 | it's not clear what you're not producing and when I look at --
- 8 you know, we start on page 8 and we take -- and it takes us
- 9 | all the way to page 15. But I mean, some of this information,
- 10 | it's not clear what's accessible and what's -- or what's been
- 11 produced or what's not accessible or inaccessible now with
- 12 respect to the MACS system.
- Is -- you know, I want to go through all these 18.
- 14 And some of these you say are not ready or even ripe for the
- 15 Court's consideration, because you think it's -- it has
- 16 nothing to do with spoliation, it has more to do with perhaps
- 17 a motion to compel some of the information.
- But now, with respect to the e-mails, so you are
- 19 going to provide e-mails?
- 20 MR. O'CONNOR: Your --
- 21 THE COURT: You have been able to pull those.
- MR. O'CONNOR: Yeah. As I said, Your Honor, the
- 23 | forensic expert was able to retrieve e-mails of Mr. Palmeroni
- 24 | from the hard drive of his computer, I believe it's somewhere
- 25 in the neighborhood of 8 to 9,000, and we're just doing a

review for privilege and once we're done with that we will provide those to defendant.

THE COURT: "N.V.E. produced no e-mails bearing on the commission and compensation agreements for brokers, distributors, customers and employees." Are we going to be able to comply with that?

MR. O'CONNOR: My understanding is that we produced the information that we have regarding brokers and commission, all the brokers' information in the files we have. If they want to suggest search terms for them, we'll run another search.

THE COURT: Personnel file. They make an issue with respect very few documents in the person -- in Palmeroni's personnel file. What do you say back to that?

MR. O'CONNOR: There's nothing to say, Judge. I -the -- we gave them the entire personnel files. Again, this
goes back to when Mr. Palmeroni wants to have an oral
agreement for his case, that's okay. When we say there's oral
agreements, then we're destroying evidence. You know, you
can't have it both ways and that's what he's trying to do
here, Judge.

He wants this -- the Court to believe or the jury to believe that he had an oral agreement for these commissions and there's no documentation for it. But then, when we respond to him that certain of the agreements with other folks

are oral agreements or that, you know, he got a promotion and it's just a small enough company, so the fact that they made him the head of sales, it -- Mr. Occhifinto didn't need to write a memo. I mean, he did it.

You know, it's not a very -- it's just not IBM or General Motors, Judge, it's a relatively small company and those decisions were made and there wasn't necessarily a memo to the file or to a personnel file saying, okay, yesterday you were assistant sales director and today you're sales director. He became sales director and there's no issue.

I mean, it's not an issue as to whether he was a sales director or not. He was. What they're complaining about is that there should be more pieces of paper in his personnel file. He got -- we produced his personnel file. There was nothing taken out of it, there was nothing destroyed.

THE COURT: How about with respect to e-mail or correspondence from Import Warehouse or CB Distributors nor the raw data for its sales figures or shown the connection between this data and the calculation of sales commissions?

MR. O'CONNOR: Your Honor, I believe that part of the stuff with the raw data was the substance of much litigation before this Court a year ago, in terms of the joint protocol. And it's my understanding that we have complied with what was in the joint protocol. And so now, to kind of get there on

the back door and say, well, the Court -- you know, we litigated, we came to an agreement, the Court ordered that we produce certain information relating to this raw data, in terms of the sales.

We did that, pursuant to the Court's joint protocol and now they want to say, because we have complied with the Court protocol in terms of what we produced, that because we didn't produce stuff that we were not -- that wasn't in the joint protocol, we must have destroyed it. It's a circular argument, Judge. You know, if they think that there is something that we should have produced, pursuant to the joint protocol that we haven't, I'd be happy to sit down and discuss that with them.

THE COURT: Anything else, Mr. O'Connor, that you want to be heard on?

MR. O'CONNOR: Just give me one second, Judge.

(Extended pause)

MR. O'CONNOR: Judge, I think what I came back to in a lot of the arguments and that counsel tried to mush a lot of stuff together and I -- and I know that the Court is aware of this and -- and I ask for your indulgence -- is that there really has to be some showing here that, if any documents were, you know, negligently or wilfully destroyed or hidden or taken away, that they have to show that it was foreseeable or reasonably foreseeable that N.V.E. knew that that was going to

1 be an issue in the case.

And that's why they talk about Smart World, they talk about a lot of the new claims, they talk about, you know, there's other brokers that were not involved in the original complaint, and we have given them all this broker information, but there's really been no showing that any of the information that they claim is gone had anything to do with any of the stuff that happened in the complaint up until we found out about the Smart World stuff in mid-to-late 2010.

And I just ask the Court to keep it in mind, that you don't allow them too mush what we should have known after we found out about the expanded conspiracy versus what was foreseeable, reasonably foreseeable to N.V.E. at the time that the shredding took place and in terms of what reasonable actions of this company were, is that we're talking about technological failures here, Judge. We're not talking about wilful destruction. We're talking about, we kept the machine. We kept the two computers we had. We didn't destroy them. We didn't get rid of them. We didn't delete the data. We have a technological problem in terms of trying to get into this machinery.

In terms of the MACS system, the company that sold us the software, it seems that it's, you know, out of business.

We're trying to find the successor company, if there is one.

We tried to find someone who had some expertise with this MACS

software. We found one person, but he's employed by someone else and he can't do consulting work for other companies.

You know -- you know, so we have tried to find someone who can get into this system and see what's there, but we're talking about a technological issue, not a wilful destruction. It's not as though we said, like in some of the cases I think you've had, where people have purposely, you know, let items be deleted. We're not talking about, you know, a document that someone relied upon and then says, oh I lost it or I don't have it, and the inclination is maybe it's a forgery to start with. That's not what's going on here, Judge.

THE COURT: I guess what I'd like to do is look at -because we know that you had notice as of February and April
of 2007 some of the counterclaims. And this is where I really
do have and perhaps, you know, we need to look specifically
and maybe I need to pull that off the docket to see
specifically what were the counterclaims in February and
April.

Because the problem I have, Mr. O'Connor, is I agree with you, you had no idea on Sunbelt -- or not Sunbelt -- on Smart World. I understand that. That's not where my concern is.

MR. O'CONNOR: Okay.

THE COURT: My trouble is actually in the defenses

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                          O'Connor - Argument
    and/or counterclaims and what was pulled and gathered that
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    could have been used by the defendant, you know, whether, you
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    know, you all label him what you want to label him, he has a
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    right --
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             MR. O'CONNOR: Mm-hmm. Right.
             THE COURT: -- to try to defend against this action.
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    And he has a right, since the documents are in your
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    possession, to try to get documents that support his defenses
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    and/or claims against you.
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             And the problem I have is, is that when people were
    pulling this stuff and gathering the information that was
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    responsive to either in order for you answer interrogatories
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    and/or comply with doc requests, that that information was
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    looked at and that, indeed, they knew -- they knew, as it --
    since it wasn't lawyers, that your client knew what might be
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    relevant for a claim --
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             MR. O'CONNOR: Yeah.
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             THE COURT: -- against you and/or defenses. And I'm
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    jut not so concerned -- I'm not so clear that a CFO would
    understand, unless somebody specifically told him that some of
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    this information might be actually useful for the defendant
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    and you need to preserve that.
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             MR. O'CONNOR: I -- I -- I --
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             THE COURT: And that's my concern. Not about Smart
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World, --

1 MR. O'CONNOR: Okay.

THE COURT: -- but what was done to adequately preserve the documents so that defense counsel inform -- and we all know how this works. You start with interrogatories and doc requests -- and, in fact, there was an amendment of the counterclaims a few months later -- that they then start to look and say, hey, you know what; we might -- in defending this action, we might need to get certain information with respect to commissions or with respect to sales and what he was entitled or what money he saved for the company.

Because the argument was -- and whether you believe it or not, and then of course this is for a trier of fact to determine -- whether indeed these oral agreements that were going back and forth and his assertions to Occhifinto that I can make you more money, you're being charged too much by your brokers, --

MR. O'CONNOR: Right.

THE COURT: -- all of that information could have been contained in those documents and I am not comfortable sitting here today that Mr. Jensen -- and I am not going to say that there was -- you know, that we -- that this seems to be negligent, as I see it. That we went ahead and pulled what was clearly relevant for your case, but I am not so sure the eyes were being looked at and the documents were being looked at with as an eye towards defending the action.

1 MR. O'CONNOR: Right.

THE COURT: And so, when you destroy stuff and after the fact now telling me, well, believe me, there wasn't anything relevant in there, it's a little hard for me to really feel comfortable here, as I sit here today.

MR. O'CONNOR: And I understand that, Judge. That makes sense. And we are asserting that the fellow, Mr.

Jensen, who is sitting here today -- and you can see him -- in court, you know, he is the chief financial officer. It's not, look, we delegated this to some minor functionary within the company. He is someone who has been very much involved in managing this litigation and in managing other litigations that this company has been involved in. So, it's not some neophyte that you send -- okay, we're going to send, you know, some secretary or the -- you know, the woman, Ms. Gamboa, her job is to take documents given to her and shred those. I mean, she was not a decision maker. You know, you -- and I think that there's been --

THE COURT: So, what was the procedure? Did he go through all these -- because there must have been thousands of documents --

MR. O'CONNOR: Yes.

THE COURT: -- from 1980. We're talking 1980 to 2004. Can you for certain tell me what was the date that everything ceased with respect to --

MR. O'CONNOR: The last box that was shredded? I believe it was approximately 2004. That's my understanding.

But, Judge, I think what's sort of the misconception here is, is that someone — that the ins — the conception of the picture that's being painted is that in 2009 that's the first time that someone decided to make a decision as to what was in these hard documents. That someone went in there and said, okay, this is in, this one shred, this is in, this one shred. That's not exactly what happened.

It's my understanding, Your Honor, that as this lawsuit started in 2007, 2006 and when the bankruptcy order came back, there was document requests, interrogatories. That culling of going through the papers happened back then. So, I mean, if someone wanted to destroy a document, they could have gone in 2007 and done this, right? They could have done some, you gotta get rid of this stuff in a hurry.

But what happened is, they already had gone through all the document requests, all the information requested, had already gone through it and at that point, Mr. Jensen goes, like, we've already gone through these boxes of documents looking for stuff for the trial, that he had already been in oral or telephonic communication with the lawyers previous, prior to 2009 as to what were the issues in the case, as to what we needed to produce, what our obligations were.

THE COURT: So, you're making a representation that

he was told what was relevant with respect to not only Sumicek and Sunbelt, but he was also told to go through these documents with a fine-toothed comb as it related to defenses and/or claims?

MR. O'CONNOR: I don't want anyone to use the word fine-toothed comb, Judge, but he was certainly told that, look, these are the claims being made by Mr. Palmeroni, these are the document requests that they have served, these are the interrogatories that they have served; we need to respond to this, we need documents, anything that's relating to these issues, we need the whole -- we need to produce, because that's our obligation, is to produce this.

And he had been involved in document production in other cases, so it's not -- you know, so can I say was the entire, you know, discovery process explained to Mr. Jensen with regard specifically to this case? I don't know, Judge, but what I do know is that he had been involved in more than one lawsuit, more than one lawsuit where we're told you have to produce documents, you have to give them the documents relating both to our claims and their claims.

So, yes, that happened over a period of years. And so, to say that all of a sudden in 2009 that's the first time someone looked at these documents to try to decide whether they're relevant or not, that's inaccurate, that's not what happened, Judge.

THE COURT: So, you're saying that he had done this over a period of time and that everything that you had in hand before 2009, in terms of RFAs, requests for production and interrogatories, all of that was -- those documents were culled through --

MR. O'CONNOR: Yes.

THE COURT: -- and you pulled everything. And the fact that you don't have these documents now today, how do we explain that? I mean, these documents at some point existed, right?

MR. O'CONNOR: What documents?

THE COURT: Well, counsel has cited to me a number of documents that he is looking for with respect to sales and what -- I mean, I understand the Smart World documents are gone, but at the time --

MR. O'CONNOR: But all the documents relating to the brokers that we knew about, we've given to them. You know, and all the terms of -- you know, and, you know, the documents and terms were there. Those -- that was produced.

THE COURT: How about the insurance information?

MR. O'CONNOR: Well, Judge, the problem with -- we have produced a lot of insurance information. The problem is, is what defendant complains about, he never asked for. You know, and this is -- you know, he just did -- he asked for the documents from N.V.E. to the insurance company. That's what

THE COURT: All right. I'll let you respond.

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68 Scampato - Argument 1 ahead, Mr. Scampato. MR. SCAMPATO: 2 Thank you, Your Honor. (Extended pause) 3 MR. SCAMPATO: We --4 5 THE COURT: You know what I find troubling, Mr. 6 Scampato? And maybe it was just the way it was briefed. would have been a good idea for us to sort of really get an 7 8 idea -- I could get a better assessment of what was asked, 9 because now I'm hearing and now you're hearing that Mr. Jensen, throughout the course, has been very involved in this 10 litigation, as well as other litigation, the CFO, and as prior 11 counsel -- it wouldn't have been you -- prior counsel was 12 requesting information as it relates to the claims and/or 13 14 defenses in this case from Mr. Palmeroni's perspective, that they went into this room and they pulled these requested 15 16 documents. 17 And of what your -- not -- we can't go -- you know, we can't play Monday morning quarterback and look back and say 18 19 what you'd like now. I think it's only fair to assess what was asked at the time prior to 2009 and what perhaps you feel 20 is missing and that you feel probably would have been in the 21 22 universe of the documents that were shredded. 23 MR. SCAMPATO: To respond, Your Honor, I want to just give a little bit of a background. We were never told in 2009 24 25 that anything was lost. We were not told in 2010, until the

end of 2010. Something had just happened that caused Ms.

Smith to send the letter over to us informing us about this.

That was that the -- we just learned about the allegations regarding Smart World and they looked at their Smart World file and they had 50 pages. That's it. They got 50 pages.

So, they figured, okay, well, then we're going to

send a letter. This is what the letter says. Now, you remember Mr. O'Connor just told you that it was only irrelevant documents that were destroyed. That's what the story is May 26, 2011. This is what was told in November of 2010:

"Towards the end of 2009, N.V.E.'s storage room containing hard copy paper files was purged in the regular course of business and substantially all records from 2004" -- all records from 2004 -- "and earlier years, except files that were subject to litigation, personnel records and certain bank records, were shredded."

That was the information that we had. There was no information stating that, yes, Mr. Jensen, who is not an attorney, is fluently -- understands the litigation assertions in the complaint, the defenses that plaintiff -- the defendant has and their counterclaims. There was -- there is nothing there. It was -- it just states that everything was lost.

Now, why is that -- why did they say that? Because, at that time -- and they also said that the MAC machine --

MACS system was gone. There was no mention that the e-mail servers were gone, too. There was no mention of that. The first time we learn anything about any aspect of the e-mail server being lost is in the opposition certification of Mr. Yang. And in that certification, he says, essentially -- Yang, pages -- paragraphs 9 through 13 -- that:

"The hard drive of the computer Mr. Palmeroni used while employed by N.V.E. was wiped clean and the e-mail accounts of potential defendants, Vincent Rosarbo, two Palmeroni assistants Hunsicker and Prasse have been deleted from the sever."

Still, even in that declaration, there is no indication that that entire server went down. That that entire server, the e-mail server, which we learned I believe today from Mr. O'Connor told us today that two computer systems went down: one was the e-mail server and one was the MACS system; they both went down. Today is the first time we learned that the entire e-mail server went down. Up until today, we were only informed that it was defendant Palmeroni's, Rosarbo's and the two assistants that they were unable to locate.

Now, here's another part of the puzzle. Back in when they sent us the initial letter in November of 2010, they said we lost all documents prior to 2004. They send us e-mails relating to Smart World. E-mails all start January 2005 and

THE COURT: I just want the --

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                    Scampato / O'Connor - Argument
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             MR. SCAMPATO: -- interrogatories.
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             THE COURT: I just want the time frame on the record.
             MR. SCAMPATO: I think this was November or December.
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             THE COURT: November or December. So, --
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             MR. SCAMPATO: Of last year.
             THE COURT: Okay, of last year. And you're saying
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    that in response to that request, you never heard anything
    about these e-mail systems being down.
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             MR. SCAMPATO: That's correct. The first time we
    learned about the e-mail server being down was in the
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    opposition papers --
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             THE COURT: Why?
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             MR. SCAMPATO: -- that we received here.
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             THE COURT: Why, Mr. O'Connor? Let's stop and ask
    him that question.
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             MR. O'CONNOR: Your Honor, first of all, with regard
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    to -- I think I did state earlier and I'll say again, is that
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    we did run a search on the terms of Smart World and I think
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    that's in Mr. Yang's declaration that he ran under those
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    terms.
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             And in terms of this -- as you can see, that Mr. Yang
    had gone into the system and I think again there's two -- I
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    don't want to make it make more computers that I need -- but I
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    told you they replaced the server for the e-mail system, too.
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    So they ran through the searches through all the computers
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1 they could.

When I went with the FBI, retired FBI expert to do -have him try and figure out -- let me start over. What we
wanted to do, Judge, was find out if we could determine off
the old e-mail server when these files had been deleted. It
is my understanding Mr. Yang had been able to get into that
server and had found out that those accounts had been deleted.
I brought --

THE COURT: When did you tell Mr. Scampato all this?
MR. O'CONNOR: When we found out.

THE COURT: Didn't you respond to the e-mails? I mean, wasn't there an initial request from defense counsel, supplemental requests and did you tell him at that point?

MR. O'CONNOR: In the fall -- yeah, when it -- in late 2000 -- when we found out about it, as soon as we found about it, we -- we went through it -- I went out with the FBI expert within the last two weeks or so --

THE COURT: You're telling me what you did recently.

I want to know what you did in response to the request when it was initially --

MR. O'CONNOR: I believe that we asked $\operatorname{--}$

THE COURT: -- propounded upon you.

MR. O'CONNOR: -- we asked the systems administrator to run the search of the e-mail using the Smart World -- the Jeroen, Gravelijn, Mr. Sikkink -- the principals of the Dutch

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74
                          O'Connor - Argument
1
    company and had him to run a search.
2
             THE COURT: And you didn't notice that were nothing
3
    that predated 2004?
4
             MR. O'CONNOR: Whatever we had, we gave them. Hold
5
    on a second, Judge.
6
              (Discussion among counsel, off the record.)
7
             MR. O'CONNOR: We ran the search and that's what we
    came up with, Judge.
8
9
             THE COURT: And you just didn't notice that there was
    nothing -- what did your request specifically -- what was the
10
    temporal scope of the request?
11
             MR. SCAMPATO: I believe it was 1999 until to the
12
    present, because there is these two, allegedly two Smart World
13
14
    companies and they were dealing with both of them, so we
    wanted to get all of the information.
15
             THE COURT: So, the request was the --
16
17
             MR. O'CONNOR: Well, that -- that's --
             MR. SCAMPATO: Right. But again, remember what --
18
19
             MR. O'CONNOR: That's not accurate, that we're
    dealing with both of the companies.
20
21
             MR. SCAMPATO: What I'm saying here today, let me
    just be very clear, is all of the papers that you have before
22
23
    you, the only thing that they say regarding e-mail servers
    that they don't have is Rosarbo, plaintiff -- I'm sorry --
24
    defendant and the two assistants. Those are the four accounts
25
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75
                          O'Connor - Argument
    that they say are not available.
1
2
             Today I believe we heard something different.
3
             THE COURT: We did.
             MR. SCAMPATO: Today we heard the entire e-mail
4
    server was lost.
5
             MR. O'CONNOR: No, that -- that's not --
6
7
             MR. SCAMPATO: That's why --
             MR. O'CONNOR: That's not what we said, okay?
8
9
             MR. SCAMPATO: Well -- well --
             THE COURT: Well, let's then clarify it.
10
             MR. SCAMPATO: What I said is that -- as I said
11
12
    earlier, the e-mail server was updated and upgraded with a new
    e-mail server. And then, when we ran a search recently within
13
    the last two weeks on the old e-mail server, again, when we
14
    went into that, that's when we couldn't get it to do another
15
    search on that computer, we couldn't get it to work when we
16
    went in there two weeks ago.
17
             So that there is a new e-mail server when Microsoft,
18
19
    whenever they came up with the new Outlook system, they
    upgraded that and that's the stuff from 2005 going forward.
20
    And that we ran the searches on both computers, but now we
21
    can't get into the older server. It won't turn on.
22
23
             THE COURT: Okay. No. Let me understand this.
24
             MR. O'CONNOR: It did turn on previously.
25
             THE COURT: Let me understand this, because, Mr.
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76
                          O'Connor - Argument
    O'Connor, I can see the frustration that the defendants have,
1
2
    because now it's changing, too. So maybe we're get --
3
             MR. O'CONNOR: No it's not, Judge. We just went
4
    through this. Nothing comes up about Smart World until late
    2010 and we all find out about this and when we find out about
5
6
    it, we tell them in, like, February or March of this year, but
7
    they made their motion in March, so we tell them when we found
8
    about it. We don't know about this stuff until November 2010,
9
    and now we're -- now what we're arguing about is the period
    between November 2010 and, like, February or March of 2011.
10
    That's what we're --
11
12
             THE COURT: No, we're not.
13
             MR. O'CONNOR: That's -- yes, we are, Judge.
14
             THE COURT: No, that's not what he's asking for.
             MR. O'CONNOR: That is what he's arg -- that's what
15
    he's accusing us of, Judge.
16
17
             THE COURT: No. Mr. O'Connor, he is saying that the
    request that they made was a request back in the fall of 2010,
18
19
    in which they asked you for all e-mails that related to Smart
    World, that -- from what they understood at the beginning of
20
    the request -- let's -- I mean, if we need to take out the
21
    request, we will. And that you provide -- you say you did a
22
23
    search back then, --
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MR. O'CONNOR: Right.

25

THE COURT: -- because you would have responded

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77
                          O'Connor - Argument
1
    within 30 days, I assume.
2
             MR. O'CONNOR: Whatever time we responded, we did.
3
             THE COURT: And you're saying to me that you searched
4
    both servers. You --
5
            MR. O'CONNOR: That's my understanding.
             THE COURT: You searched both, and yet zero documents
6
7
    came from the older server, that was --
             MR. O'CONNOR: That's -- I -- I --
8
9
             THE COURT: -- was working in the fall of 2010.
            MR. O'CONNOR: I'll have to talk to Mr. Yang and find
10
    out what he -- how he did his search. But again, we're
11
    talking about the time difference between November and when --
12
    and February, when they found about it. That's the time
13
14
    difference. That's the time lag we're arguing about, Judge.
15
             THE COURT: No. They're complaining about the
    production you gave them in the fall. That the production you
16
    gave them in the fall had zippo with respect to anything 2005
17
    -- predating 2005. And so, if your assertion is correct, that
18
19
    you just two weeks ago found out that the e-mail server, the
    old one -- I'm going to say the new server, so we're not
20
21
    confused --
22
            MR. O'CONNOR: Right. Right.
23
             THE COURT: -- the new e-mail server, the old e-mail
    server and the MAC, all right? That you're saying that when
24
25
    the request was first made in November, in the fall of 2010,
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78
                          O'Connor - Argument
    you're saying and representing that the search was done of the
1
    old server, right?
2
3
             MR. O'CONNOR: I'm going to have to ask Mr. Yang,
    because I just -- I -- now I don't know, Judge. I don't know.
4
             THE COURT: We're here for a spoliation motion.
5
             MR. O'CONNOR: I -- Judge, this is the first time
6
7
    we've come to this issue of the time lag between November and
8
    February as to how we did the search and when we notified them
9
    that the old e-mail server we couldn't power up when we tried
    to get in there. So, I mean, I have to ask Mr. Yang to make
10
    sure that he did that. It's my -- that was my belief, is that
11
    he searched through all the e-mails and I'm going to have to
12
    ask him and find out.
13
14
             MR. SCAMPATO: Respectfully, Your Honor, --
             MR. O'CONNOR: But the problem is, is, you know, as
15
    we said, some of the e-mails have been deleted and we don't
16
    know how they got deleted.
17
18
             THE COURT: So, when you were responding to this
19
    production request, this supplemental production that was the
    fall of 2010, you didn't know that the e-mail servers had been
20
    wiped clean?
21
22
             MR. O'CONNOR: I'm not sure when -- what they -- that
23
    we got out --
24
             THE COURT: See, this is all very important for me.
25
             MR. O'CONNOR: I -- no, I -- I -- I -- I --
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79
                          O'Connor - Argument
            THE COURT: So, you know what? Because I'm telling
1
2
    you now, I'm not comfortable with what I am hearing and the
3
    responses I'm hearing, Mr. O'Connor, and you can look at me
4
    and --
5
            MR. O'CONNOR: No, I -- I -- I -- I --
6
             THE COURT: -- you can look at me anyway you want to
7
    look at me, --
8
            MR. O'CONNOR: I don't mean to be disrespectful,
9
    Judge.
            THE COURT: Well, I really hope not.
10
            MR. O'CONNOR: Please --
11
12
            THE COURT: Knowing your reputation, I really hope
13
    not.
14
            MR. O'CONNOR: I'm just puzzled and I don't mean to
    be disrespectful, Judge. Please -- please, Judge, I mean that
15
16
    very sincerely.
17
            THE COURT: All right. Well then, let's stop with
    the faces --
18
19
            MR. O'CONNOR: All right. So, --
20
            THE COURT: -- and let's go with the answers that I'm
21
    looking for.
22
            MR. O'CONNOR: Absolutely, Judge.
23
            THE COURT: Now, what I am looking for here, is I am
    trying to understand, because it's hard for me to understand,
24
    how now we didn't have a clear understanding of these various
25
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80 O'Connor - Argument servers now -- we knew about the MAC, I knew about the MAC. 1 Ι 2 knew about the new system. Now I'm understanding that there is an e-mail server that now is down and has been down as 3 4 recently as you two weeks ago going with the FBI agent. But I want to know why no one else knew about the 5 6 e-mails being deleted when you responded in the fall of 2010 7 to the requests that were being made of you. 8 MR. O'CONNOR: My understanding, Judge, is that the 9 search was done using search terms. And so, my understanding as to how the search was done is that we told Mr. Yang, run it 10 11 on everybody and then go see what comes out. And then, only 12 later on did we go in and sort of try to look for these specific accounts and found out that the accounts had been 13 14 deleted. That's my understanding, Judge. THE COURT: And you let the defendants know that 15 when? 16 17 MR. O'CONNOR: I have to pull out the letter, Judge. THE COURT: In the opposition, right? Can we concede 18 19 that the first time you let them know that the e-mails were wiped clean was when? 20 (Discussion among counsel, off the record.) 21 MR. O'CONNOR: When we found out when we had to 22 23 respond, Judge. That's when we found out and we told them about it. 24 25 (Extended pause)

MR. SCAMPATO: One last thing, Your Honor, if --1 2 THE COURT: Am I missing something? 3 MR. SCAMPATO: No, Your Honor. The -- we -- in 4 November of 2010, I was supposed to get my Smart World documents. I didn't get any e-mails. Back in November of 5 6 2010, if their attorneys see that there are no e-mails, they 7 would say, well, where are the e-mails. We have all of these 8 e-mails from 2005 onwards, where are all the N.V.E./Smart 9 World e-mails from 2004 earlier? We don't have any. What happened? 10 It doesn't appear that any of those questions were 11 asked, because we don't have them. We still don't have them. 12 Mr. O'Connor is not telling us today that he is able to find 13 14 them. The only thing that he is telling us today is that one particular computer hard drive that was of Mr. Palmeroni, that 15 they have been able to retrieve 8,000 e-mails from; 8 to 16 10,000 e-mails from. We still don't know what happened to 17 18 this. How hard, if you have protocols in place, how hard 19 would it be to make a backup of an e-mail sever? 20 21 THE COURT: Tell me what you asked of -- tell me -because I'm curious. Tell me what you requested pre-2010, 22 23 fall of 2010, by way of what e-mails, because now am I

understanding this correctly that you haven't received any e-mails for Mr. Palmeroni to Rosarbo or to -- you're saying

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82
                          Scampato - Argument
1
    there are no e-mails --
2
            MR. SCAMPATO: Right, that's exactly what we're
3
    saying, Your Honor.
            THE COURT: There are no e-mails from Occhifinto to
4
    Palmeroni, Palmeroni to Rosarbo; no e-mails. Were those --
5
6
    when were those requested? That type of that -- those --
            MR. SCAMPATO: Right, and if you could just give me
7
    one second, because --
8
9
             THE COURT: You can sit, Mr. O'Connor. I'll ask --
10
            MR. O'CONNOR: Thank you, Judge.
              (Discussion among counsel, off the record.)
11
            THE COURT: I want to take a break. And what I want
12
13
    specifically the defendants to tell me -- and it may take some
14
    time -- I want to know what you asked them, all right?
            MR. SCAMPATO: Right. We have it in our brief, Your
15
    Honor.
16
17
            THE COURT: All right. What you asked them for, by
    way of document production --
18
19
            MR. SCAMPATO: Right.
20
            THE COURT: -- and e-discovery requests pre-fall of
21
    2010. All right? Pre the shredding in 2009, all right?
22
    Because I want to know what was out there, in terms of
23
    specific requests, Mr. Rostan. I want to know, did you ask
    for e-mails back in 2007 and 2008? All right?
24
25
            MR. ROSTAN: We did.
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THE COURT: I want to know what was asked specifically by the plaintiffs with respect to doc production and e-discovery. Because, at some point, this arguably was looked at. Someone looked at this hard drive and must have -there must have been a request for the Palmeroni information on this hard drive. MR. ROSTAN: There were, Your Honor. There was. THE COURT: Then get it for me and I want to know specifically. MR. SCAMPATO: Okay. THE COURT: Call Mr. Yang. I want to know what Mr. Yang --(Recess from 4:25 p.m. to 4:52 p.m.) THE COURT: Okay. We're back on the record in the matter of N.V.E. versus Palmeroni, et al., Civil Action Number 06 - 5455. I took a little break and requested a number of things from both sides. First I asked defense counsel to give me the very first request. I want the date of the first request in which correspondence, which I assume also included e-mails, was specifically requested by defense counsel to N.V.E.. I then asked Mr. Aidan O'Connor to go out and speak to his systems administrator, because I wanted an idea of what was done in the fall of 2010 once they received the

Synopsis by the Court / Scampato - Argument 84 supplemental requests for production -- requests for 1 2 production, rather, from defense counsel and what was 3 specifically searched. And I want to get confirmation that 4 the e-mail syst -- what I am calling the e-mail server, the old e-mail server, was up and running at least in the fall of 5 6 2010. And then at some point, we now know from Mr. O'Connor's 7 arguments on the record, that when he went two weeks ago with 8 their forensic specialist, former FBI agent, that indeed the 9 system won't boot up or the system is inaccessible at this 10 point. With respect to that, I assume defense counsel did 11 12 what I asked and got me a date certain and what was requested. And also, I'm again trying to get counsel -- and I'm not 13 14 trying to make arguments for you; you need to make the argument as to what you requested back then that would assist 15 in both your prosecution of any counterclaims against N.V.E., 16

17

but also in your defense to any of the claims asserted against

your client pre-2009. 18

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MR. SCAMPATO: Yes, Your Honor.

Your Honor, you have the reply brief that we filed. And if you could turn to page 2? At the bottom of page 2 is -we mentioned that Mr. Grossman, prior counsel, submitted interrogatories as of September 2007. And the term document is in bold -- is, I'm sorry, indented at the bottom of 2 and at the top of 3 and it also includes computerized

Case 2:06-cv-05455-MCA-LDW Document 209 Filed 06/16/11 Page 85 of 197 PageID: 4633 85 Scampato - Argument 1 correspondences. We -- furthermore, definition 8 -- this is in the 2 instructions as to what documents mean. Furthermore, 3 4 definition 8 asks for the identify -- the indem -identification of any document that's unavailable. 5 6 Notably, these interrogatories requested, among other 7 things, all documents pertinent to the case, detailed 8 information of how Import Warehouse and CB Distributors became 9 distributors to N.V.E., including all communications involved in this process, as well as all agreements. 10 11 If you then turn to page --12 THE COURT: So, that was 2007. MR. SCAMPATO: That was 2007. We also have Mr. --13 14 and it's not as an exhibit -- but we also have Mr. Rostan in --15 MR. ROSTAN: December 2009. MR. SCAMPATO: December 2009, he asked for all 16 documents, including all e-mails. Right, Mr. Rostan? 17 18 MR. ROSTAN: Yes. It was in a definition of 19 documents. Yes, Your Honor. 20 THE COURT: Okay. 21 MR. SCAMPATO: We -- and the reason why I want to 22 direct the Court's attention to another part of the reply 23 brief is that, in the MOSAID case, there was an argument

raised that, well, you didn't specifically mention e-mails, 24 25 you don't say e-mails, you use something close to it, like in

our case, computerized documents. And the court in the MOSAID case -- and what page is that in our reply brief, David?

MR. O'CONNOR: Judge, I -- I don't think we're -- the question here is not arguing whether e-mails are encompassed in documents, the question is, is what the substance of it was. I mean, if we can just short circuit this? I have read MOSAID or MOSAID -- or however you pronounce it -- as well and I don't think the question is whether e-mails are a subset of document or communication. That's not our argument. I mean, if the question is, is what was the substance of what they asked for.

THE COURT: Well, that's the question, but also the emails would be important, because if indeed you were requested e-mails in 2007 and at minimum -- so, let's take Rosarbo out of it; let's just keep it at Palmeroni, Occhifinto and Palmeroni's assistants -- any and all e-mails, right? We would have known in 2007 when we went to do our -- when we went to comply and respond to the request, you would have known that Palmeroni's hard drive was deleted, because it was wiped clean, was it not?

And you guys say that Yang didn't do it and Yang took over once the prior systems administrator left in 2006. So, at some point, when you're looking for e-mails, especially

Palmeroni's e-mails, I am still not linking how we didn't know

Palmeroni's hard drive was wiped clean until recently. That's

1 a big question in my mind.

MR. O'CONNOR: Well, I just want to separate out two things and get to it.

The first is, on a search for e-mails, my understanding is the searches were not done through the hard drive, it was done through the server. And searches were done, you know, look for Sunbelt, look for Sumicek. As opposed to saying give me all the Palmeroni e-mails, the search was done with a search term of the substance as to Sumicek or Sunbelt or whatever those issues were back before 2010.

And so, I don't know that anyone sort of sat there and put the dots together and said, okay, we did a search for, for example, Sumicek and this is what spit out of the computer, as -- and that that was done through the whole server, as opposed to saying just run the search on Palmeroni's account, just run this search on Occhifinto's account, it was run -- run the search on the server and see what pops up, because that's what I think the understanding of the request was.

THE COURT: And in the prosecution of this case, no one from the plaintiff's side thought to examine a hard drive of an individual that you terminated and in which you were now beginning to uncover and, as you said, unearth a massive conspiracy amongst not only Sunbelt, but all these other

1 people? No one bothered to look at the hard drive?

MR. O'CONNOR: Apparently not.

MR. ROSTAN: Your Honor, if I may? Just because I may have a more specific recollection.

Shortly after I became involved in the case, which was December of 2009, I submitted a set of interrogatories to plaintiff regarding the third-party complaint, and that detailed all the elements in the third-party complaint: the cash transactions, the allegations regarding insurance fraud, bankruptcy, the vans that were purportedly used to gain cash which were allegedly not reported in the bankruptcy. And there was -- all the elements of that complaint were incorporated into interrogatories. And in the instructions, the term document was defined to include e-mails. And beyond that, there was a further instruction which stated that any document that had been misplaced or not -- unavailable should be accounted for.

And then Your Honor might recall that at or around the time of the joint protocol, which was I think in June 15th or June 25th of 2010, I had requested permission from the Court to file supplemental insurance interrogatories. So -- and that's listed as Exhibit 19 and attached to the defendant's brief as Exhibit 19. And that also includes a definition of document to include, I believe electronic correspondence or e-mails -- I don't have it right in front of

me -- and it also asked specifically, if any documents had been discarded or unavailable, that an explanation be provided.

THE COURT: And no such explanation was provided, correct?

MR. SCAMPATO: Correct, Your Honor. And one last thing, because this goes to the second part of your request that we provide you with how we have been prejudiced.

Mr. Palmeroni provided a detailed certification which is Exhibit 21 of our moving papers and he indicated that, on the MACS system, the MACS system wasn't simply data entry, he also kept notes on the MACS system, the MACS system for each sale. And it also was where one would find if there were cash sales. So, if there was cash sales that -- such as the cash sales that Mr. Palmeroni raised in his counterclaim, if there were cash sales, they would be found in one of two places: the first place it would be found would be the MACS system; and the second place that they would be found would be in the hard copy backup, which was in the boxes.

Now that the MACS system is no longer accessible, there was no backup made for it, now that the hard copies have been destroyed, Mr. Palmeroni is no longer able to assert -- has no ability to obtain evidence to be able to assert his counterclaim relating to cash sales. In other words, N.V.E. has obliterated any reference, any evidence of cash sales,

90 Scampato - Argument which Mr. Palmeroni objected to and raised as part of his 1 2 counterclaim. 3 Thank you. THE COURT: Can I have counsel point out the 4 5 interrogatory that relates to e-mail and what type of e-mail 6 you were requesting of -- Mr. Rostan, of -- so that the 7 defendants -- so that the plaintiffs, rather, would have known 8 to search for these e-mails and what specifically were you 9 looking for? 10 MR. SCAMPATO: Well, with regard to Mr. Grossman's -and I'll let Mr. Rostan talk about his own interrogatories. 11 With regard to Mr. Grossman, document is the -- the 12 interrogatories is Exhibit 8 -- Exhibit 16. That is Mr. 13 14 Grossman's initial interrogatories. And in the first question, we ask that they provide 15 us with all relevant documents. In the instruction, we request 16 that computerized correspondence be included. In other words, 17 computerized correspondence is one of the definitions of 18 19 documents that we were looking for. 20 So, right at the very beginning, at least with regard 21 to all of the claims and the counterclaims as of 2007, the 22 requests for all relevant documents includes requests for 23 computerized correspondence or e-mails. 24 Mr. Rostan, if you can talk about your 2009

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interrogatory requests?

MR. ROSTAN: Your Honor, unfortunately I don't have that particular interrogatory request before me, so I am basing what I'm saying on my recollection. It wasn't actually referenced as an exhibit to the -- to this pap -- to the papers, although the second -- the supplemental interrogatories of June or July of 2010 in Exhibit 19 were.

My recollection is that I went through all the elements of the amended answer and counterclaim and asked questions with respect to each one. There were -- the vans were covered, the evidence of cash transactions, and I believe that what I wrote in each question was, and attach any documents that were pertinent to the questions. So, there was a question regarding insurance, I believe there was a question regarding insurance certificates, but I honestly don't remember the verbiage, the specific verbiage, because I don't have it in front of me.

But I did go through each element of the counterclaim and, you know, it was the bankruptcy, the cash transactions, the insurance, each things that -- and then I believe the sexual harassment -- the Christmas party, which is part of the allegation -- and there were questions regarding each element in the counterclaim.

THE COURT: And you were asking for any and all documents, including e-mail documents -- you may have said electronic correspondence -- as it relates to the particular

1 question at --

MR. ROSTAN: Yeah. My recollection is that I asked for any -- to attach any pertinent documents that were related to the quest -- answering the question.

THE COURT: And when you received responses to those interrogatories and/or doc requests, at any time were you told -- I mean, did you receive e-mails?

MR. ROSTAN: No, I don't believe I did receive
e-mails. What we did receive was I think about -- there were
-- there was the employment handbook, which we asked for. We
asked for the reasons that Palmeroni was terminated, any
e-mails that were associated with the termination. There were
no e-mails associated with the termination.

But we -- but I came to learn in the deposition of Mr. Caldwell, who was then was the general counsel, that there was correspondence between the insurance carriers and N.V.E. regarding the lapse of payment to the insurance companies.

And that was done I believe in 2006, which was at or about the time of the bankruptcy. I think the bankruptcy was in 2005, August of 2005. And Mr. Caldwell, you know, testified about how there were problems paying people.

And what I had asked for in the supplemental interrogatories was to know whether that these insurance certificates -- because we got insurance certificates which basically said, you know, CVS \$5 million dollars, Walmart

\$5,000, etcetera, etcetera. At the time that these

certificates were issued, did N.V.E. know -- I mean, say -- or

did the parties that were being insured, who were the subject

of these certificates, know that there was a lapse in payment

to the insurance providers? And there were colloquy back and

forth with counsel regarding that.

So, that -- that -- there were deficiency letters back and forth, there were three deficiency letters that I sent between December 2009 and I think May. And Mr. Samaro and I think Mr. White were correspondence on that. And I don't believe that there were any e-mails or other letters and correspondence. And that's also contained in the reply brief in one of the boxes that we made.

So, clearly, correspondence and e-mail correspondence was requested, because we were specifically looking at insurance, not only in the deficiency letters, but in the supplemental request that was made in the summer of 2010.

THE COURT: And at any time, again -- and I'm hearing from Mr. O'Connor that they would have only searched the server for those e-mails and we now know there's two servers, an old server and a new server. At any time, were you made aware of which server was searched and which server wasn't? I mean, I, reading the papers, didn't know there were different servers until Mr. O'Connor specified that on the record.

MR. ROSTAN: My recollection is that there was no

the verbiage in front of me, but I believe that there is the

requested information that was pertinent to that, including documents.

THE COURT: And you say that you left it to their discretion to sort of search what they needed to search and comply with the request or at least, you know, advise you if there were any documents that were not available and why they were not available.

MR. ROSTAN: Right. What we got were certificates.

We got a whole bunch of certificates, but we didn't get any of
the colloquy between the insurance companies and N.V.E., which
is what we were looking for. Because we knew from Mr.

Caldwell that N.V.E. wasn't paying these insurance companies
and there was -- and he stated in his deposition -- I think it
was page 50, if I remember, or something like that -- when I
first got involved in the case, that there was communication
between one insurance company that was called universal and
there was a second one, but that was a little bit earlier, I
think, in 2003, something in Illinois and I forget the name.
But there was communication, according to Mr. Caldwell.

That's what we never got.

So, we know there was communication. I don't know if it was in a letter form or an e-mail, but there was back and forth and it was -- and insofar as the insurance was concerned, for Mr. Palmeroni's sake we were trying to establish that perhaps N.V.E. knew at the time it was issuing

1 these certificates, that the certificates were bogus.

And Mr. Palmeroni contends that one of the reasons he was fired was that he was complaining about these certificates being falsified and Mr. Prindell (phonetic) in particular falsifying them or being a participant in the process. And there were interrogatory questions concerning Mr. Prindell.

And interestingly enough, speaking of Mr. Prindell, the Smart World e-mails, the ones we did get, are all from Mr. Prindell. There's hundreds of them. But why would Mr. Prindell have all of these e-mails after 2005 and suddenly he is silent before 2005? It just didn't make sense to us, so -- THE COURT: And that's when you realized you hadn't

MR. ROSTAN: Right.

gotten productions that were --

THE COURT: That's when you realized that there were no productions that were responsive to dates pre-2005.

MR. ROSTAN: The --

MR. SCAMPATO: Yes.

MR. ROSTAN: I think their response, you know, was deficient and, you know, and then November of 2010 is when we first learned of the amended complaint and then Smart World, and that's when we submitted the supplemental submissions.

But I believe that all of the interrogatory requests that I worked on specifically included as a definition of a document anything that was electronic.

Rostan - Argument 97

(Extended pause)

THE COURT: All right. So, for example,
interrogatory 6:

"If any document during the period of Mr. Palmeroni's employment" -- which would have been 1989 to 2006 -- "with N.V.E. concerning insurance for N.V.E. and/or its customers was at one time in existence, but has been lost, discarded or destroyed or not retained, identify each such document and provide the following information in a written response designating and identifying the documents that cannot be produced."

And then you have a list of things:

"The date and/or approximate date it was lost, discarded or destroyed; the circumstances and the manner in which it was lost, discarded or destroyed; the reasons for disposing of the document, if discarded or destroyed; the identity of all persons authorizing or having knowledge of the circumstances surrounding the disposal of the document; the identity of all persons who lost, discarded or destroyed the document; the identity of all persons having knowledge of the content thereof; and the identity of the person last known to have custody of the document."

All right. And we see, upon response to interrogatory number 6 -- and I'm just picking this one:

"Upon advice of counsel, objection is made to this interrogatory as vague, ambiguous and impossible to respond to. Without waiver of the objection, N.V.E. has produced all documents it has within its files, including all certificates of insurance it was able to locate, but cannot identify what documents, if any, may have been discarded in the usual course of business."

And here we find that you say it was not only important for them to tell you that there was a purging of the documents in 2009, but you were not told that, correct?

MR. ROSTAN: That's correct. And I might add that I think, for the perspective of the Court, I would argue that the various forms of destruction or loss or in-operation of documents, whether it's the MACS system, the destruction of boxes or the wiping clean of the hard drives, has to be viewed by the Court or should be viewed by the Court in a cumulative fashion, in terms of the contents.

Now, with respect to Ms. Gamboa, in sometime I believe in the beginning of 2009, when she's destroying box after box, purportedly that's done for two reasons.

One reason is that N.V.E. needs storage space. Now, this is a \$60 million dollar company. Because we have their bar chart, if you recall, and, you know, there are tens and tens of millions of dollars that this company is making and I think they said there were 15 boxes that were destroyed.

1 Now, my personal storage space, which I pay 35 bucks 2 for, is -- you know, could contain that many boxes. Maybe 3 even 30 boxes. So, you know, and then their Web site says 4 that they have a huge storage space. So, we have that. And then we have that there's this receptionist who is destroying 5 6 the boxes and then after the fact we hear, oh, Mr. Jensen was 7 supervising that process. But we never really heard what happened between January of 2009 to -- 2009; yeah, 2009 -- and 8 9 May, when Mr. Jensen becomes involved and it's very murky. We don't know if the boxes were destroyed in serial 10 11 fashion. It's referred in one case as a project. Well, it's 12 not -- I mean, a receptionist is -- however capable Mr. Jensen may or may not be -- and we have the Zubulake argument and 13 Major Tours argument that it should be supervised by an 14 attorney. But assuming, for sake of argument, that it's --15 that Mr. Jensen was somehow relatively qualified to supervise 16 the process, it's really not clear that it was just him and it 17 almost appears to be that it was Ms. Gamboa alone. At least 18 19 it's an open question. It's --THE COURT: At least for the early part of 2009. 20 21 MR. ROSTAN: For the earlier part of 2009, because I just don't think they told their attorneys what was really 22 23 going on, but --24 THE COURT: Can I ask you, counsel, a question with

respect to the argument that I believe I'm hearing probably

for the first time today from Mr. O'Connor, that everything in this room was already just information that had been culled through in the course of discovery. That, you know, that Mr. Jensen was involved, intimately involved in this case and, you know, short of having a degree, he knows -- he can tell what's relevant and not relevant and he pulled out very carefully, from the months of complying with the requests for production of documents and interrogatories, he was able to get through these documents, these documents in this storage room and it was all garbage in there, it was all stuff that had been sifted through, culled, collected and everything there was just pretty much not relevant to either the claims against your client and/or his defenses and his counterclaims.

And that he would have been provided -- and that's what I'm being asked to accept here -- that he would have been provided by the attorneys -- who never provided a litigation hold letter -- but he would have been provided by his attorneys a good understanding of the causes of action against Mr. Palmeroni and also would have been told, when you're doing this gathering of all this relevant information, you're also going to, by the way, be on the lookout for information that might be helpful to Mr. Palmeroni in his defenses and/or counterclaims against us.

That when it was finally done -- I mean, that was done years ago, in '07 and '08 and then in '09, this useless

Rostan - Argument

information that's in this room, that's when they decide to let Gamboa, on her own, sort of dispose of this, you know, useful -- I mean, you know, not -- for lack of a better way of saying it -- stuff that just clearly is not relevant and isn't useful in any of the litigation.

MR. ROSTAN: Well, I guess you're asking me a question and I'll answer your question with a question. How difficult would it be for N.V.E. to take those boxes -- and I'm sure they had pretty good printers and copiers -- to take them, copy it and say here's the -- here's what we got, you know, can you lawyers come on down, take a look at it or we'll send it to you by Fed-Ex, these are the documents.

Or Mr. -- and I imagine also Mr. Jensen, being an intelligent person who was involved with the David Caldwell deposition, he was there, that in going through that, he might have had a question or two. Where are the records of the questions? Is this relevant? Is that not relevant? I mean, presumably he was selected as CFO to exercise his analytical ability to discern from one fact to another. Presumably there would be at least one or two questions that he might have raised for some record of that and some communication or colloquy with the lawyers; if, in fact, that was the process. Even assuming that that's a process that would have been permissible under <u>Zubulake</u> or <u>Major Tours</u>.

But for sake of argument, there's no contemporary

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Rostan / O'Connor - Argument
                                                                 102
    inventory. The triggering for the going through these
1
2
    documents is to create storage space, no greater purpose than
    that, and it just -- you know, it seems difficult to believe
3
4
    on its face.
5
             THE COURT: Anything further, Mr. Rostan?
            MR. SCAMPATO: Anything further?
6
7
            MR. ROSTAN: Oh. Nothing further.
            THE COURT: Okay. Mr. Scampato, is there anything
8
9
    that you want to?
            MR. SCAMPATO: No, Your Honor.
10
             THE COURT: All right. Mr. O'Connor, a couple
11
12
    questions.
            MR. O'CONNOR: Yes, Your Honor.
13
14
            THE COURT: What did your systems specialist or
    administrator say to you?
15
            MR. O'CONNOR: About -- can I just make one brief
16
    point, Your Honor, if I might? Mr. Rostan pointed out that
17
    N.V.E. did have a general counsel up until about I think April
18
19
    or June of 2007, which is the David Caldwell he referred to
    deposing back some time ago in the case. So, at least for
20
21
    that first year-and-a-half up to mid -- like, somewhere
22
    between April and June of 2007, there was a general counsel at
23
    N.V.E. who was responsible, as well as Mr. Jensen, with
    handling discovery requests. So, it wasn't as if there was no
24
25
    lawyer involved. It's for a limited period of time up to
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O'Connor - Argument

1 2007. Okay?

I think that Mr. Yang, Your Honor, what he told me was that the new e-mail server appears to have been instituted prior to the time when Mr. Palmeroni was let go. Okay. So that -- and it was his understanding that the prior system administrator, when they upgraded the system or bought the new computer or whatever you want to call it, they were supposed to have migrated all of the information from the old e-mail server onto the new e-mail server. And so that, up until recently, he never searched the old e-mail server, because he was under the impression that everything had been migrated onto the new e-mail server from approximately 2005, and so that he thought everything was there.

The searches that were done previously were not done a search for e-mail, the Palmeroni e-mails, they were done on search terms. You know, just push a search term into the computer, give me everything on, say Smart World, and out pops all the e-mails. And all he did was download it onto a disk and handed it over to be -- to the lawyers to be produced, as what happens. He didn't look to see whether the Palmeroni account was there or the Rosarbo account is there, all he did was, someone said to him, Philip, you know, we need to search for X, Y and Z, he did the search. He did not search the old server, --

THE COURT: But he must have searched Palmeroni's

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O'Connor - Argument
                                                                 104
1
    name.
2
             MR. O'CONNOR: I don't think he searched Palmer -- I
3
    don't know. My understanding is he did search terms, rather
4
    than just every Palmeroni --
5
             THE COURT: Yeah, but I know about search terms.
             MR. O'CONNOR: Yeah.
6
7
             THE COURT: And what you do is, you have connectors
    and --
8
9
             MR. O'CONNOR: Right.
             THE COURT: -- you know, and you have "but fors" and
10
    you have "have nots" and so that, you know, you limit and
11
12
    you're able to at least get -- you've got to use the name
    Palmeroni if --
13
14
             MR. O'CONNOR: Right.
             THE COURT: -- the case is --
15
             MR. O'CONNOR: No, no.
16
17
             THE COURT: -- involving Palmeroni, right?
             MR. O'CONNOR: I think that's very astute, Your
18
19
    Honor, but I think that's different from saying I want you
    just to download all of Palmeroni's e-mails, which maybe
20
    should have been done, but apparently wasn't done. There was
21
22
    no, look, just give me the Palmeroni e-mails, whether they are
23
    relating to Smart World or whether they're related to, you
    know, he got some junk e-mail or related to, you know, Stacker
24
25
        It wasn't just sort of a general, say, give me every
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O'Connor - Argument 1 Palmeroni e-mail, it was a search term; give me the stuff that 2 relates to, for example, Sumicek or Smart World or what have 3 you with that. 4 At some point much more recently, when I was -- we got involved, there was -- okay, we found out about that there 5 6 was this other old e-mail server that hadn't been searched and 7 then we tried to find out, especially after we found out that these e-mail accounts had been deleted, at which point --8 9 THE COURT: When you say very recently, I need --MR. O'CONNOR: Within the last --10 11 THE COURT: For purposes of this motion, --12 MR. O'CONNOR: Within the last six months. Within the last six months. 13 14 THE COURT: Okay. MR. O'CONNOR: At which point, I can tell you that I 15 told Mr. Yang and said don't even bother looking in that, so 16 you don't get accused of anything, we'll hire an expert and 17 then have him look at the old e-mail server. Just leave it 18 19 alone for now. And then is when we hired the retired FBI agent, this fellow Brian Orsak, to come in, is when they try 20 21 to power up, is when they found out in the two to three weeks when we found out that we couldn't even turn on the old e-mail 22

THE COURT: So, you never at any time in the fall of

server, although it was sitting in the computer room with the

stuff, it was just sitting there.

23

24

O'Connor - Argument 106 1 2010 told -- you said within the last six months -- you never told the other side, though, that there was this other e-mail 2 3 server. MR. O'CONNOR: No, because I don't think anyone --4 no. I don't -- I don't think anyone understood the relevance 5 until we got there and then found out we don't have an account 6 7 for Palmeroni, for Rosaro (sic), for these two ladies, and that the -- there appears to be information that's not going 8 9 back far enough for like when we talked about the Smart World, we only stuff from 2005 forward. 10 At that point, we're like, well, is there anywhere 11 12 else to look? And at that point, he said, well there is this 13 old e-mail server, and then we went to look for that and we went to hire the expert to sort of see if we could find out 14 what was on it. And then it was only when we did that, within 15 the last couple weeks, we found out we couldn't -- we couldn't 16 turn it on. So, that server was not searched in the past. 17 18 THE COURT: Okay. 19 MR. O'CONNOR: There --THE COURT: Can you -- I don't want to cut you off, 20 Mr. O'Connor. 21 MR. O'CONNOR: No, no, that's fine. 22 23 THE COURT: At some point -- and I'm not going to interrupt your flow here -- but at some point before you sit 24

down, I want you to reconcile what was written in the letter

O'Connor - Argument

by Ms. Smith to counsel on November 19th and what you're saying now.

MR. O'CONNOR: Okay. Could I --

THE COURT: Because November 19th, when it's read verbatim by counsel, seems to suggest, by at least the letter that Ms. Smith wrote, that everything is gone. And there is no explanation that everything is gone, but it was culled through by Mr. Jensen and all requested documents have already previously been provided.

Can you reconcile why one attorney is making a representation on November 19th in writing and now I'm hearing you stand up here today and give me your arguments -- and I understand you're advocating, but I am trying to understand why we didn't get this understanding of Mr. Jensen, who is not an attorney, who I'm going to reserve on my opinion with respect to allowing Mr. Jensen and entrusting him with the obligation of not only pulling documents that are relevant to the claims you're asserting against Mr. Palmeroni, but also having an eye out for any documents that may be relevant to the defenses against those direct claims, as well as the counterclaims that were asserted in February of '07 and April of '07.

But none of that -- we didn't get that from that letter and I'm guessing and I'm wondering why that wasn't explained.

O'Connor - Argument

they ever get migrated to the new server?

MR. O'CONNOR: My understanding -- and unfortunately, Your Honor, Mr. Yang was heading to a wake when I spoke to him just now, so he wasn't in front -- access to the computer. My understanding is that the old e-mails were migrated to the new server, but it appears that they only go back as far as 2004. Which --

THE COURT: But --

MR. O'CONNOR: Which I don't -- that the e-mail -- there's no e-mails prior to 2004 on the new e-mail server and it is my understanding that that e-mail came into play in and around 2005, prior to Mr. Palmeroni being terminated by N.V.E. So, whatever decisions were made as to what to migrate or move from the old server to the new server were done before Mr. Palmeroni was terminated.

So, those -- I mean, so there's no issue that they were somehow should have been held onto, because there was -- that was a decision made before he was terminated.

THE COURT: I will tell you, Mr. O'Connor, that again I understand from reading your position that you didn't view this from your perspective as real serious arguments that the defendants were putting forward, that these were delay tactics and the like, but when people are faced with potential -- as you all are -- of an adverse inference minimum, it may have been a good idea to have your systems administrator here to go

Smith - Argument

under oath so that I could question him as to what occurred specifically.

And I am not saying that I'm going to hold that against you, but this has been pending for some time. This is an -- this, quite frankly, is an '06 matter that I have been given a directive on. Today was the day. It has been set for some time and I don't understand why we didn't have -- we have Mr. Jensen here, but we don't have the person that seems to be the most knowledgeable with respect to what was searched; how was it searched; what key terms were used; what were -- why did they think something had migrated; why no one noticed that they were providing in response to a request that requested all e-mails and correspondence, that we were only giving documents and/or e-mails that were post-2005; why nobody caught this in the course of litigating this matter.

Those are all questions that I would love to have someone here to ask, but that's neither here nor there. We now have a letter that I'm looking at from Ellen Smith, November 19th, --

MS. SMITH: Your Honor, if I could respond to that, since it's my letter?

THE COURT: Sure.

MS. SMITH: In the third paragraph it says:

"In addition, towards the end of 2009 N.V.E.'s storage room, containing hard paper files was purged in

25 THE COURT: But you can't speak --

24

there was an attorney there during that --

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112
                           Smith - Argument
1
             MS. SMITH: No, I can't.
             THE COURT: -- definitively as to what Mr. Jensen may
2
3
    have been told or not told --
4
             MS. SMITH: No.
             THE COURT: -- in what to do.
5
             MS. SMITH: No. I mean, Mr. Jensen would be able to
6
7
    tell you what his -- what he knew --
8
             THE COURT: Does Mr. Jensen want to take the stand
9
    and tell me?
10
             MR. O'CONNOR: If you find that useful, Your Honor,
    we'll have Mr. Jensen testify.
11
             THE COURT: Let's swear Mr. Jensen in.
12
13
                            (Extended pause)
14
             MR. SCAMPATO: Your Honor, if I could just --
             THE CLERK: Raise your right hand.
15
             MR. SCAMPATO: -- relay one bit of information to you
16
    before he goes -- he's sworn? It's our understanding that the
17
    in-house counsel, Mr. Caldwell, left in late 2006.
18
19
             MR. ROSTAN: Or early 2007.
20
             MR. SCAMPATO: Or early 2007.
21
             THE COURT: Well we'll ask Mr. Jensen when he left.
22
    I'm going to ask Mr. Jensen some questions and then, if anyone
23
    wants to supplement, you can feel free to.
                 ERLING JENSEN, COURT'S WITNESS, SWORN
24
25
             THE CLERK: Okay. Please be seated.
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Jensen - Direct 113 1 DIRECT EXAMINATION 2 BY THE COURT: 3 Good afternoon, Mr. Jensen. 4 Α Good afternoon. 5 Can you spell your complete -- say and then spell your 6 complete name. 7 Erling Jensen. E-R-L-I-N-G J-E-N-S-E-N. 8 All right. Mr. Jensen, you have been present when we 9 commenced with oral argument today -- and we started a little bit about 2:30-2:40 in the afternoon -- were you not, sir? 10 11 A I was here. Okay. So, you've got a pretty good understanding of what 12 we're talking about in terms of both the electronic files --13 14 which I am not going to ask you too many questions about -but more importantly the files that were purged in 2009. 15 16 Yes. Okay. Well, let's first start talking about discovery. 17 Counsel has told me that you're intimately involved in this 18 19 matter and you have been over the course of the last few years, is that correct? 20 21 That's correct, yeah. And in response, either by direction of in-house 22 Okay. 23 counsel -- which, by the way, who at the time was in-house counsel in 2006 and 2007? 24 25 David Caldwell.

Case 2:06-cv-05455-MCA-LDW Document 209 Filed 06/16/11 Page 114 of 197 PageID: 4662 Jensen - Direct 114 1 Do you know when Mr. Caldwell left? Q 2 I -- my recollection was that it was in either April or 3 June of 2007. 4 April or June of 2007. I believe it was in June of 2007. 5 6 Okay. In the course of discovery -- and this complaint 7 was actually filed on November 15th of 2006, right? So, after 8 the complaint was filed, you understand that there are 9 requests for both answers in a written form -- those are called interrogatories -- and then there's also requests for 10 production of documents; you have a general understanding? 11 12 Yes, I do. 13 Okay. And in the course of trying to cull through all of the documents that you had in the storage room and elsewhere, 14 who gave you an overview of what you were looking for? 15 Well, first of all, when it all started, David Caldwell 16 did. And while he was still here, he would give me all the 17 directions as to what it was I was supposed to produce and 18 19 what it was I was supposed to find. And I did that. 20 And in doing so, I would go through files at the 21 storage room, I would talk to other people, I would go into my 22

accounting system, which was the MAS system. I have never seen, had never had anything to do with the MACS system; that was before I came there. And then, whatever it was that was being requested, I would produce.

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Jensen - Direct 115

If there wasn't anything, I would say I can't find

- 2 anything, I don't have anything and that's it.
- 3 Q Did he explain to you what the allegations the company had
- 4 against Mr. Palmeroni? Did you have an understanding of what
- 5 the allegations were in 2006 and 2007?
- 6 A Yes, against -- absolutely, yeah.
- 7 Q So, you knew what you guys were looking for, in terms of
- 8 trying to prove your case against Mr. Palmeroni.
- 9 A That's correct.
- 10 Q And you did your best to pull that information and provide
- 11 that to your in-house counsel, who then ultimately would
- 12 provide it to outside counsel.
- 13 A Yes.
- 14 Q What about, did he ever explain to you what the
- 15 | allegations were against you all? That there were certain
- 16 claims that were being filed -- they're called counterclaims --
- 17 by Mr. Palmeroni and, in fact, there were actual defenses that
- 18 he would have also asserted when he answered your complaint
- 19 after November 15, 2006. Did he talk to you about the
- 20 defenses in the case?
- 21 A Well, I mean, I -- I don't particularly recall that.
- 22 | Q You don't recall him kind of giving you an overview of,
- 23 you know, things that you needed to look at that were relevant
- 24 to, you know, the things that were being lodged against you,
- 25 allegations against you with respect to insurance or the vans

Case 2:06-cv-05455-MCA-LDW Document 209 Filed 06/16/11 Page 116 of 197 PageID: 4664 Jensen - Direct 116 1 or income tax or anything like that? 2 Oh, I believe that everything with all the insurance 3 certificates and all that, I am not certain, but that came later on, as far as I am concerned. While David Caldwell was 4 5 here, I do not recall anything about insurance companies, 6 insurance certificates or any such things. It wasn't until 7 later on, after he left and --And he said that was around April of 2007. 8 9 Yeah, I believe it was June of 2007. 10 Okay. 11 But it could have been April of 2007. But the records, you know, would indicate --12 When he left. 13 14 When it was. And it wasn't until after that, that I even heard about insurance correspondence or anything like that, 15 and I heard that from Pashman Stein, not from David Caldwell. 16 And whatever time frame it was, I mean, I looked -- I looked 17 through the old legal files, I looked through the storage room 18 19 and there was -- yeah, there was correspondence and policies from Universal, from Evanston in Illinois, and they were also 20 21 part of the bankruptcy case and there were paperwork in connection with that. That has all been produced. 22

> There is nothing at N.V.E. that has anything to do with Universal, with insurance or anything like that. There is absolutely not a piece of paper. Everything has been

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Case 2:06-cv-05455-MCA-LDW Document 209 Filed 06/16/11 Page 117 of 197 PageID: 4665 Jensen - Direct 117 1 turned over, you know, to these people. 2 Q When you went looking -- do you remember how often you would go to the storage room and try to look for things? Did 3 you do it all sporad -- like, was it one time that you did it 4 5 or did you find yourself going back to the storage room 6 several times? 7 Several times, depending on what the issue was at the time. 8 9 And what they were asking you to look for? That's right. 10 Did you ever look for, like, communication in any form, 11 but in the storage room with respect to commissions? 12 Well, it -- yeah, absolutely. We have also -- we have 13 produced -- when I say we, that's N.V.E., --14 Mm-hmm. 15 A -- you know, including myself. We have produced I can't 16 even tell you how many, I would think in the thousands of 17 pages of commission statements, check stubs, you know, that 18 19 had to do with commissions. Q Did you look for information with respect to the brokers 20 21 and any of the brokers you heard mentioned here today? And I know that counsel is saying one of them was not a broker. But 22

in particular, Wayne Dail, Harold Miller and Kris Sujack? yeah. Α

And you remember physically going into that storage room

23

24

Case 2:06-cv-05455-MCA-LDW Document 209 Filed 06/16/11 Page 118 of 197 PageID: 4666 Jensen - Direct 118 and looking for information with respect to that? 1 2 Yes, I absolutely do. 3 So, you believe what was -- whatever was asked, at least during the period of time where in-house counsel was there and 4 quiding you, and even past his departure, that you went into 5 6 that room and pulled all of the information that was requested 7 of you? 8 Absolutely. 9 And when you say you did, like, what would you do? you go box by box? How was everything kept in there? 10 Well, it depends on what it was. For argument sake, if it 11 was commission statements for Sunbelt, I'd go into the box 12 that was marked Sunbelt at the end and then I would take that 13 out. That may not be the best example, because all of these 14 things, they were taken out prior. But if it was a term, if 15 it was a customer, say a CB Distributor, who has been involved 16 in the case, then I would go in wholesale orders A through J 17 or something like that and then I would go to C and take out 18 19 CB. Now, I'm going to jump around a bit. But you heard 20 counsel stand up a moment ago, counsel for the defense, Mr. 21

Scampato, and he said one of the things that we're alleging are these cash payments that were received by the company and that those payments would be documented in one of two places: the MACS system -- which you say you had really no contact

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Jensen - Direct
                                                                 119
    with; you were only doing the MAS system, right? M-A-S?
1
2
        That's correct. Yes.
3
        You didn't have anything to do with the MACS system, the
    M-A-C (sic) system?
4
       That's correct.
5
6
       All right. So, I can't ask you about that, because you
7
    wouldn't know whether those cash payments were noticed on the
    MACS system, you had no -- you didn't look at that system.
8
9
    Correct?
       No, I did not. No.
10
11
        So, the other place where they say it would be -- where
12
    there would be a record of cash payments would be in hard copy
    form, if at all, in the storage room. At any time were you
13
14
    asked to look for that kind of information?
    A I can categorically states that since I started in June
15
    23, 2006, N.V.E. has never made a cash sale. And when he
16
    brought up cash sales, that's the first time that I have heard
17
    the term --
18
19
        So, there was --
       -- cash sales.
20
    Α
21
        There was never any box or any type of information that
    was kept for cash sales?
22
23
       Not that I know of.
    Α
24
       Did you --
    Q
25
        I never saw any.
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Case 2:06-cv-05455-MCA-LDW Document 209 Filed 06/16/11 Page 120 of 197 PageID: 4668 Jensen - Direct 120 1 Q Did you look through all the documents? I mean, there 2 must have been a lot of documents that you purged from 1980 to 3 2004. Could you say -- and, again, you're under oath. Could you say you looked at every single piece of paper in that 4 5 room? A I would have no reason to look at stuff from 1980, 1981, 6 7 whatever the years, you know, --Or in 1996? Did you look at '96? That's when Palmeroni 8 9 started with the company. I believe that there was a -- you know, there was a term, 10 11 you know, relative time frame and, yes, I would have. Did I 12 ever see anything about cash sales? No, I didn't. I haven't 13 seen anything about it. And in the -- I'm in my sixth year. N.V.E. has not made a cash sale in the -- you know, in those 14 five-plus years. 15 Q All right. So, you say that there was nothing in that 16 storage room that would support the defendant's assertion that 17 there was a record of cash sales? 18 19 That would be -- no, I -- I would say --You never saw. 20 A I --21 You can't say for certain, but as far as you can testify 22

to, having looked through that -- those documents, you came

across no documents that support that. 24

25 That's correct. I did not.

Jensen - Direct

1 Q Okay. So, bring me now to the moment that you decide that

2 you want to get rid of some stuff. What happened? What went

3 through your mind and what were your instructions to Ms.

4 Gamboa?

A The so-called storage room, that's a room that's -- I don't know, I can't really tell you how big it is, but it's not like -- it may be one-tenth of this room. There were all sorts of things in that room and you could -- whenever you needed to find something, you always spend a lot of extra time finding it, because every time a box was pulled out, it never was put back into place. You know, people would pull a box out, take whatever files out that was needed, and then just leave it on the floor and the next time you needed to pick up another box, you top that on top of the one that was on the floor and took out what was needed.

So, at one point in time, everything was helterskelter and then I decided that we needed to start clearing
up, we needed additional storage space, and I told Heather
Gamboa that seek and destroy. In other words, she was
sitting, you know, waiting for the telephone to ring, so we
brought the shredder, we brought that down next to her desk --

22 O Mm-hmm.

A $\,$ -- and then she would then start to shred documents that was 2004 and prior.

Now, those 2004 and prior had been looked at. And

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Case 2:06-cv-05455-MCA-LDW Document 209 Filed 06/16/11 Page 122 of 197 PageID: 4670 Jensen - Direct 122 then besides, what was there was --Can I stop you right there? Yeah. Α You use the term helter-skelter, but how did you know that she was only grabbing -- if everything was -- if boxes were out and things were kind of disorganized, how did you know that she wasn't perhaps getting something that wasn't supposed to be shredded? What kind of supervision were you doing and in what kind of order was everything kept? Well, that's -- I can't say that for 100 percent sure, 10 because of the fact that I am not personally 100 percent sure 11 12 if she herself, after the initial boxes were put out by her -you know, I would put the initial boxes out -- and they would 13 have to do with accounts payables and stuff that had nothing 14 to do with what we are talking about here. I would bring a 15 number of boxes out to her desk and she would start -- and she 16 would just start shredding, you know, in between the, you 17 know, the phones ringing. 18 19 Now, did I personally bring her every box that she

shredded? No, I didn't, you know, and I'm not really 100 percent sure, after I had brought the initial boxes out and told her, okay, so you get the drill here. And, yeah, she did get the drill. Did she then ask some -- one of the guys, because these boxes -- I mean, she could lift them, but I mean it's like -- she was a young woman and I don't know what the

Jensen - Direct 123

- 1 boxes weigh, maybe 25-30 pounds. Now, did she ask one of the
- 2 quys that come back and say, oh, can you get me a 2004 or
- 3 whatever it is prior to 2004 box or if she would herself tote
- 4 a box out? That I can't tell for certain.
- 5 Q And you don't know where she grabbed them from or where
- 6 she may have asked the guy to grab them from?
- 7 A No, I can't say that for certain. No.
- 8 Q All right. And the reason that you want -- that you
- 9 thought it was time to shred this was because you needed the
- 10 storage space?
- 11 A Well, we wanted to go and have a general cleanup, start to
- 12 make things, you know, look nice. I mean, that's all. It is
- 13 a, you know, sort of in the sense of a pharmaceutical
- 14 manufacturing plant and, you know, you want things to look
- 15 nice and I wanted things to look nice and get all the junk
- 16 | that we didn't need.
- 17 You know, I mean even -- you know, IRS requires you
- 18 to keep documents for a certain amount of years and, hey, what
- 19 do we need stuff from 1984 for? We don't. So, we wanted to
- 20 make things that we did need accessible, make everything look
- 21 nice and so forth.
- So, that was the motivation for having her, while she
- 23 was sitting doing nothing, to have her do that.
- 24 | Q Right. Did you, in making this decision, did you ever
- 25 | think, hmm, we're in litigation with Mr. Palmeroni, I should

Jensen - Direct 124

contact my attorney, because now I don't have an in-house

attorney to confer with, I should contact Pashman Stein and

let them know that I'm intending on shredding documents that

clearly fall within, I would argue, the temporal scope here?

5 I'm thinking 1999 to 2006.

Did you ever think of calling your attorney -- and I don't want to know the con -- if you had a conversation, we don't want that, we just want to know, did you ever think to notify your attorneys that you were going to start shredding documents?

A No, I -- I didn't -- you know, I mean, there wouldn't be any reason for me to contact them and say that we're going to get rid of, because the stuff that we were getting rid of was stuff that had nothing to do with anything. Everything --

Q Well, how do you make that determination?

A Well, I -- the determination that I make, the reason for that is that I had already, at that point in time, I had already picked out of that room, out of every box, I had picked every file that had any bearing on what we were talking about at the time.

Q See, but the problem is, sir, that the complaint has subsequently been amended to add new allegations, there were supplemental requests that I authorized the defendants to make in the fall of 2010. So, what you thought you had -- didn't need, you really didn't know, because litigation was ongoing.

Jensen - Direct 125 1 Well, I mean, if that's the answer, that's the answer. Α Ι 2 mean, I didn't see anything in 2009, I didn't see anything 3 that had to do with what we knew at that time. And what we knew at the time was commission kickbacks, Palmeroni giving 4 5 Sunbelt accounts that he shouldn't be getting. We paid 8, 900,000 to Sunbelt on accounts that Sunbelt had nothing to do 6 7 with. Sunbelt kicked half of that money back to Palmeroni. That was the case --8 9 But there were also ---- and there was noth --10 -- claims against you, too, though. Do you understand a 11 12 counterclaim against --Yeah, there was a claim of wrongful termination. 13 14 And other things, too, though. There were other --Yeah, but --15 There were other claims against --16 There were other such ridiculous things, this sexual 17 harassment at Christmas parties? There was no paper files on 18 19 that in those boxes in the storage room anyway. But there were other counter -- there are other 20 21 counterclaims in the case as well and I guess I'm trying to understand what you did and what your understanding of the 22 23 universe of documents and what you looked at when you would go in there on these occasions and what you -- everything sounds 24

like, you know, you looked periodically, but I don't know how

Jensen - Direct

much information you were provided, since in-house counsel may have left by the time you were asked to go into this room.

So, I am just trying to determine why you felt like these documents had -- were clearly not relevant and not necessary and therefore could be shredded.

A Well, that was because, as an example, there was accounts payables took out or took up a lot of rooms. That had nothing to do with it. Accounts payables. I'm talking about, you know, invoices from our vendors, receiving tickets, you know, bill of ladings that would support the invoice, the check stub that the invoice had been paid. That clearly is totally irrelevant.

In addition to that, there were accounts receivable records and same thing, there were check stubs from, you know, customers, there were backup paperwork from customers that showed deductions, if there were deductions, and other miscellaneous items. That had nothing to do with it. There were old time cards. There were marketing literature, boxes of old catalogues from 1990 and 1984, whatever it was. There were boxes that contained, you know, cassette tapes which had nothing to do with it. There were -- you know, there were boxes that had some old, you know, construction information. That kind of stuff.

And then, of course, there were also -- you know, there were also retail orders; you know, like Rite Aid, CVS,

Case 2:06-cv-05455-MCA-LDW Document 209 Filed 06/16/11 Page 127 of 197 PageID: 4675 Jensen - Direct 127 1 Walmart. That all -- not -- that had nothing to do with 2 anything. 3 Now, when you say, again, just so we understand your testimony, you said that you took out the first couple boxes 4 for Ms. Gamboa, but thereafter there wasn't -- you kind of 5 6 left it to her to go pull what she needed and start shredding 7 what she thought was responsive to your instructions. 8 Well, yeah, no, but that was basically everything. 9 Everything from 2004 and -- 2004 and back and earlier and there was also a possibility -- and I -- there's a possibility 10 that she might have erroneously grabbed the 2005 box, but she 11 was specifically instructed to look everything -- there wasn't 12 -- it was not up to her to look through anything that she 13 shredded, you know, whatsoever. 14 It was up to you to make sure that all that was not 15 16 necessary. That's correct. 17 And you did, but you can't say for certain what she might 18 19 have, in the course of doing what you asked her to do, she might have grabbed something else. 20 21 No, she might have grabbed the box from 2005 erroneously, but not -- not 2 --22

23 Why did you pick the 2004 date?

Well, that was because of the year. 2009 and 2005. 24

25 then I wanted to keep what was five years old, roughly.

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Jensen - Cross
                                                                 128
1
             THE COURT: Okay. Any questions, counsel?
             MR. SCAMPATO: Yes, Your Honor.
2
3
                           CROSS-EXAMINATION
4
    BY MR. SCAMPATO:
       Just so I'm clear. Mr. Caldwell gave you instructions
5
6
    during 2006 and up to maybe June of 2007 regarding what to
7
    keep and not to keep, is that correct?
    A No, I don't believe that's what I said. I said that I
8
9
    believe that -- or I produced all reports and records that he
    asked for.
10
11
    Q So then, knowing what to keep and what not to keep, Mr.
    Caldwell is the one who told you what to keep and what not to
12
13
    keep?
14
    A No, because back then in 2006 and 2007, there was no
    question whatsoever about cleaning up the room or throwing
15
    anything out. That wasn't until --
16
17
             THE COURT: Right, I think the --
             THE WITNESS: -- 2009.
18
19
             THE COURT: I think the question is better suited:
    what he needed to pull for discovery purposes.
20
             MR. SCAMPATO: Right. I'm sorry. That's what I
21
22
    meant.
23
             THE COURT: Okay.
    BY MR. SCAMPATO:
24
25
        Regarding discovery, what needed to be pulled for
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Jensen - Cross 129

discovery, you figured that out based on what the instructions

- 2 that Mr. Caldwell gave you.
- 3 A That's correct.
- 4 Q And after Mr. Caldwell left, I believe you testified that
- 5 there were no other attorneys that explained to you what
- 6 discovery was to be pulled out.
- 7 A Well, then what -- I would then be -- at the time Caldwell
- 8 left, I would then be responsive to pulling and producing what
- 9 Pashman Stein -- whatever. You know, interrogatories would
- 10 come in, I would look at them and I would be the one who would
- 11 | walk around to everybody in -- that worked at N.V.E. who might
- 12 have information regarding the questions. I would go into the
- 13 storage room, I would look in or ask people to look in their
- 14 personal files, etcetera, and then after that was completed,
- 15 I then we would have a conversation, you know, the -- well, at
- 16 ∥ the time it was basic -- mostly it was I guess --
- 17 THE COURT: Mr. Samaro? Mr. White?
- 18 THE WITNESS: Yeah. And then we would go through the
- 19 \parallel -- you know, we would go through the questions, we would
- 20 discuss the questions and then, after that was done -- and
- 21 there would be many times, you know, the answer to that --
- 22 some of these questions, the answers would be, well, I have no
- 23 | idea, no one else knows about, you know, that, that's
- 24 something that happened in 2004 or 2003 or whatever it was and
- 25 no one knows about that.

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Jensen - Cross

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And then the -- all the questions would be completed and some of them I would sign and the other -- some other ones would be signed by Robert Occhifinto, if he was the one that had the major input into answering the questions. BY MR. SCAMPATO: But as far as knowing -- having instructions as to what to pull, what discovery to pull and what discovery not to pull --Well, that's very -- that's -- that's simple enough. I read the question and then, if I don't understand what the question is, I will call up Sam Samaro and I would say, Sam, I'm not really sure, what am I supposed to do with this; and then he'd give me the instructions what I am supposed to do and then I would do it, to the extent that it was there, to the extent that some of the people -- and again, there was -there's some of the people in -- you know, that had to do with stuff today, they weren't, you know, back then in 2002 and 2003, they were not employed by N.V.E. THE COURT: But if the people weren't there, you did go to the storage area to look for the documents or did you I mean, I don't -not? THE WITNESS: Yes, I did. Absolutely. THE COURT: To try to find responsive documents --THE WITNESS: That's correct. THE COURT: -- that also were being requested.

THE WITNESS: That's correct.

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Jensen - Cross
                                                                 131
1
             THE COURT: And you did that?
2
             THE WITNESS: I did that.
3
    BY MR. SCAMPATO:
        So, what was your understanding of the documents that you
4
    had to pull regarding Mr. Palmeroni's counterclaim?
5
6
    documents, what categories of documents was it your
7
    understanding that you had to pull?
       Well, I mean, I -- to the best of my recollection, I don't
8
9
    think that -- I don't remember specifically, you know, what
    those interrogatories were, if indeed there were any. I don't
10
    remember specifically that.
11
12
       Okay.
             THE COURT: So you don't -- I'm sorry, counsel, I
13
    just have one. You don't specifically remember particular
14
    documents that were being requested that related to the
15
    counterclaims. You can't say that you recall having those
16
    conversations and/or looking for those documents?
17
18
             THE WITNESS: Yeah, but what -- can we recap what
19
    were those -- what exactly are -- let's recap what are the
    counterclaims and what kind of documents were requested in
20
    connection with those. Every document that has been requested
21
    that we had has been produced, whether it's on one side or
22
23
    whether it's on the other side. That didn't make any
    difference to me.
24
25
    BY MR. SCAMPATO:
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Jensen - Cross
                                                                 132
1
        Okay. Well, for example, sales generated in paper by the
    Q
2
    MACS system. How -- what did you do? Did you provide any
3
    documents regarding the MACS system?
4
       No, because the --
    Α
5
        In your response to any questions that were asked?
6
        Well, the -- the --
    Α
7
            MR. O'CONNOR: Objection --
             THE WITNESS: -- the questions when it came to that --
8
            MR. O'CONNOR: -- to the hypothetical nature of that
9
    question.
10
11
            THE WITNESS: -- are relatively simple to --
12
            MR. O'CONNOR: But just wait. Mr. Jensen!
            THE COURT: Rephrase the --
13
            THE WITNESS: Oh, I'm sorry.
14
            THE COURT: Wait. Hold on. What's the objection?
15
            MR. O'CONNOR: The objection is to the hypothetical
16
    nature of the question. It was a question that might have
17
    been asked. If there was a request made, then he can ask what
18
19
    it was, not as did you respond to a question that may or may
    not have been made, because that's an impossible question.
20
21
             THE COURT: Ask if there was a specific request made.
22
            MR. SCAMPATO: Well, the question was really the
23
    category of the MAC forms.
24
             THE COURT: Were there any documents in the storage
25
    room that were -- that appeared to be hard copy forms of
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Jensen - Cross
                                                                 133
    information that was kept on the MACS system?
1
2
             THE WITNESS: No.
3
             THE COURT: And you say no and I know you hesitated,
4
    I'm just -- were there any boxes that were marked, you know,
    specifically MAC docs or --
5
6
             THE WITNESS: No, there was not. The information
7
    that was kept in the MACS system -- and, again, I did not, you
8
    know, work on the MACS system, that had been discarded before
9
    I came to N.V.E. -- the information that was in the MACS
    system was -- it was an order entry system, substantially, --
10
11
            THE COURT: Yeah, but -- okay.
12
            THE WITNESS: Yeah, no. Orders were, you know,
    purchase orders from customers were entered into the system --
13
14
            THE COURT: Where do you get that knowledge from, Mr.
    Jensen, since you didn't work on the system? Who is telling
15
    you what it contained?
16
17
            THE WITNESS: Well, I mean, that's -- I talk to
    people on my staff that work the system.
18
19
            THE COURT: But you never actually worked on the
    system, so you can't --
20
            THE WITNESS: I never --
21
22
            THE COURT: -- specifically tell me what was on the
23
    system.
24
            THE WITNESS: No. I mean, I can -- I know from
25
    talking to the staff. I would say, do you have -- can you
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Jensen - Cross 134

1 generate sales statistics for a given customer for a given

2 period of time and then they either could or they could not.

3 It depended on sometimes the -- sometimes you could get

4 scanned information out of the system and other times you

5 couldn't.

6

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15

out.

It was -- then at one point in time, it was on the socalled fritz, if you will, and it had been on the fritz for
quite a while and that was the reason why a new system was
brought on board. And I can assure you, if you know Mr.

Occhifinto, he was not one to spend money frivolously and if
he were to put out a quarter of a million dollars for a new
accounting system or a new -- you know, yeah, software system,
then I can assure you that the old one was on its very, very,

- 16 THE COURT: Okay. Continue.
- 17 BY MR. SCAMPATO:
- 18 Q But there were no hard copy of the MACS system documents,

very, very last leg. And eventually it just totally bombed

- 19 you know, purchases, etcetera.
- 20 A No, it --
- 21 | Q There were no hard copies.
- 22 A There was not. It was the other way around. It was based
- 23 on hard copies that the system -- or the stuff was entered
- 24 into the MACS system.
- 25 Q So, what happened to those hard copies? Where were they

Jensen - Cross 135 1 kept, if they weren't kept at that particular location? 2 They were -- they were --3 Were they kept at another location? 4 They were kept -- for a current year, it was kept at 5 whoever customer service rep that was responsible for a 6 certain set of customers. Was it EDI customer, a retail 7 customer, wholesale customers? And then, when the year was up, you know, it would basically be boxed and put into a 8 9 storage room. And the files that were pulled out of there were CB, 10 11 Import Warehouse, Sunbelt International Sales Group and 12 anything else that had to do with Sumicek and all the accounts 13 that we were talking about here and all their orders were pulled out, all the commission statements, not only from 14 those, but I believe that I pulled out all commission -- yeah, 15 I did, as a matter of fact -- all commission statements, be it 16 Profit Motivator or this guy or that guy, that was all pulled 17 18 out of the storage room. Stuff like that was never on the 19 MACS system or any other place. THE COURT: When you say pulled out of the storage 20 21 room, pulled out of the storage room by whom? 22 THE WITNESS: By me. 23 THE COURT: Oh, and provided to counsel? 24 THE WITNESS: Yeah. 25 THE COURT: Okay.

Case 2:06-cv-05455-MCA-LDW Document 209 Filed 06/16/11 Page 136 of 197 PageID: 4684 Jensen - Cross 136 BY MR. SCAMPATO: 1 If there was a cash sale, how would -- what kind of an 2 N.V.E. form would it be documented on? 3 4 I have no idea. Wouldn't it have been --5 6 I have never seen anything that had to do with cash sales 7 the five-plus years that I have been with N.V.E., which included, by the way, the birth period of operating under 8 9 Chapter 11. We have never done a five dollar cash sale. Never. 10 Isn't it correct that if there was a cash sale, that it 11 12 would have been identified on a hard copy of the MAC generated 13 documents? 14 I have no idea. I can't answer that. How big is the facility that your storage room was located 15 in? 16 That's -- I would say there's about roughly 10,000 square 17 foot of office area. 18 19 Okay. Including the storage room. 20 21 Ten thousand square feet and yet how large was the storage 22 room?

- 23 A Maybe -- let me try to think. I would say that maybe 15
- feet wide, 25 feet deep. No, 15-18 by 30, approximately. 24
- 25 So, there was plenty of room to -- elsewhere in the

Jensen - Cross 137

1 facility to store boxes in, isn't that correct?

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A Yeah, but that has -- that's got nothing to do with it. I said earlier and I'm going to repeat again, it wasn't a space

4 problem that prompted me to clean out the storage room and

5 then get rid of stuff that would never be needed for anything,

6 it was simply to, in an effort to make the place look nice.

7 That was the motivation. It wasn't that we didn't have room.

As a matter of fact, we cleaned out another room and whatever we wanted to keep from the storage room, 2005 onwards, we started to separate it so that we had certain items in the original storage room and then brought other items into the other room, which was under double lock and key. And as an example of what was brought into the new storage room, those were bank records that we didn't -- that the first storage room anyone can walk in and look, so we kept bank records, personnel records, some time cards and a certain amount of, you know, legal stuff. There were confidential files from my office that would be boxed and then put into the new storage room that where only certain people had a key to get into.

So, it was in an effort of cleaning up things, sprucing up things, making it more efficient when you needed something.

THE COURT: Can I --

THE WITNESS: That was the motivation.

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Jensen - Cross
                                                                 138
1
             THE COURT: Can I ask you a question? And I'm going
    to call it the double lock and key storage room.
2
3
             THE WITNESS: Yeah.
             THE COURT: When you would look for responsive
4
5
    documents, did you go to the double lock and key storage room,
6
    too?
7
             THE WITNESS: Yes, I did.
             THE COURT: Okay.
8
9
    BY MR. SCAMPATO:
       And one last question. I believe you testified that prior
10
11
    to Mr. Caldwell leaving, a lot of documents were taken out?
       That's correct.
12
    Α
13
        What percentage would you say of the documents that were
    taken out had -- were taken out from the storage room prior to
14
    him leaving?
15
        That's -- you know, that's -- if you count catalogues,
16
    accounts payable pages and things like that, and then put that
17
    -- put the commission statements, the order file for CB,
18
19
    Important Warehouse and I forget what the third one was that
    was in -- oh, the Sunbelt Marketing and things like that, when
20
21
    you pulled out those, I mean, in terms of percentage, what the
22
    entire number of pages, it wasn't that much in terms of
23
    percentage, because generally what would happen is that an
    order from CB, for instance, that ord -- that would only be
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25
    two pages; that would be the order itself and then there would
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be the submission form that Sunbelt would -- you know, that Sunbelt would submit it to N.V.E. And if you looked at the dates, it was very clear that the order from CB had come to N.V.E. first and then someone within N.V.E. had been notified and sent it to Sunbelt, so that Sunbelt could make up their order form, so that it appeared that the order came from Sunbelt.

Now, there was only two pages on an order and if you take, for example, a account payable transaction, then you have a packing slip, you have a bill of lading, you have an invoice and then you have a check copy. So, you have four pieces of paper versus two pieces of paper.

And when you were talking about CB, Sunbelt, Import Warehouse and somebody else, then you're talking about six or seven entities in total. On the other hand, you've got 500 or more vendors, you've got 500 or more customer records, you know, as far as accounts receivables are concerned. So, hey, you know, you figure out what the percentages are; I can't. Now what I meant was, what percentage of all the documents that were supplied to -- in discovery, what percentage of that -- those documents, if you can tell me, were done -- were taken out prior to Mr. Caldwell leaving? A I would say that a -- I would say that probably at least

maybe 80 percent of them were taken out prior to David Caldwell leaving. That would be my guess.

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Jensen - Cross / Colloquy
                                                                 140
1
       Okay. But interrogatories that you received in September,
    Q
2
    the first set of interrogatories that you received in
    September 2007, they -- those were only served upon -- given
3
4
    to you after Caldwell left, right?
5
    A Yeah, certainly.
6
             MR. SCAMPATO: Okay.
7
             MR. O'CONNOR: May I?
             THE COURT: Questions? Of course, Mr. O'Connor.
8
9
                            (Extended pause)
             MR. ROSTAN: Your Honor?
10
11
             THE COURT: Mm-hmm.
12
             MR. ROSTAN: I have to call my daughter's babysitter
    to make -- and I don't have a cell phone and I was wondering
13
    if we could just take a two-minute break and I could use a
14
    phone?
15
             THE COURT: Certainly.
16
             MR. O'CONNOR: Judge, I'll give him my cell phone.
17
             THE COURT: Okay. Let's take a break.
18
19
                 (Recess from 6:18 p.m. to 6:27 p.m.)
20
             THE COURT: All right. We're back on the record in
    the matter of N.V.E. versus Palmeroni, et al. The time is now
21
22
    6:29. We took a small break to allow counsel to make a
23
    personal call.
24
             Yes, Ms. Smith?
25
             MS. SMITH: In addition to the Palmeroni e-mails that
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Colloquy / Jensen - Redirect
    we're going through, I also have some insurance documents that
1
2
    Mr. Jensen located when he searched Mr. Caldwell's old office
3
    and I think they were in (indiscernible). It has a lot of
4
    attorney-client privilege and so I am in the process of
    redacting them, but I will be serving them eventually.
5
6
             THE COURT: Well, that's good to know. All right.
7
    We'll be getting some insurance documents and --
8
             MR. SCAMPATO: Yes, Your Honor.
9
                            (Extended pause)
             MR. O'CONNOR: Yes, Your Honor. The --
10
11
             THE COURT: They're going to redact those and we -- I
    still have to deal with the motion to withdraw, so I assume
12
    they'll be provided to Mr. Palmeroni if he's pro se and/or --
13
    you know, assuming I grant your motion -- and/or provided to
14
    new counsel, if and when Mr. Palmeroni obtains new counsel.
15
             MR. O'CONNOR: Your Honor, --
16
             MR. SCAMPATO: Thank you, Judge.
17
             Do you have any other questions?
18
19
             MR. ROSTAN: I didn't have any other questions.
             MR. SCAMPATO: Then let's let Mr. O'Connor --
20
             THE COURT: Go ahead, Mr. O'Connor.
21
             MR. O'CONNOR: May I proceed? Thank you, Your Honor.
22
23
                         REDIRECT EXAMINATION
    BY MR. O'CONNOR:
24
25
       Mr. Jensen, what is your -- just your title at N.V.E.,
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Jensen - Redirect
                                                                 142
    Inc.?
1
2
       Chief financial officer and corporate secretary.
       During the course of your employment there, this -- -- you
3
4
    have been involved in this lawsuit, is that correct? In terms
    of helping to manage the lawsuit?
5
6
       Correct.
    Α
7
      First with Mr. Caldwell, who was the general counsel of
   N.V.E.?
8
9
    Α
       Yes.
       And then directly with the lawyers of Pashman Stein?
10
11
    Α
       Yes.
       Okay. During that, do you get copies of all the documents
12
    that are filed in this case?
13
14
        I would say I believe so, yeah.
       Okay. Do you -- but do the lawyers provide you with
15
    documents in this case?
16
       Yes.
17
    Α
18
       Okay. Have you --
             MR. SCAMPATO: Your Honor, if I could --
19
20
             THE COURT: But there's an objection?
21
             MR. SCAMPATO: Objection. Under the circumstances, I
22
    don't think Mr. O'Connor should be leading Mr. --
23
             THE COURT: I'm going to give him a little leeway.
    I'm going to give him a little -- it's an evidentiary hearing.
24
25
             Go ahead, counsel.
```

```
Jensen - Redirect
                                                                 143
             MR. O'CONNOR: I'm sorry, Judge. I'm just trying to
1
2
    go as -- because I know the hour and we've been here a long
3
    time.
             THE COURT: Don't worry about the hour, counsel. It
4
    doesn't matter.
5
6
             MR. O'CONNOR: All right. Thank you, Judge.
7
    BY MR. O'CONNOR:
8
        During the course, then, had you seen a copy of N.V.E.'s
9
    original complaint?
       Yes, I have seen a -- I've seen a copy of that, yes.
10
11
       Okay. And you also -- you got a copy of N.V.E.'s amended
12
    complaint, which was just filed recently, correct?
13
       Yes.
14
       And what about the answers and the counterclaims filed by
    Mr. Palmeroni? Had you seen copies of those?
15
16
    Α
       Yes.
17
       And had you read them?
18
    Α
       Yeah.
19
        Okay. And had you read them at about the time they were
    filed back in 2007?
20
21
        I believe so, yeah.
   Α
22
    Q
       Okay.
23
   Α
       I believe so.
    Q And so, I think you testified earlier you knew that part
24
25
    of the claims dealt with issues of insurance coverage, is that
```

```
Jensen - Redirect
                                                                 144
1
    correct?
2
             THE COURT: You've got to stay by the mic, Mr.
    O'Connor.
3
             MR. O'CONNOR: I apologize, Judge. I'm sorry, I --
4
5
             THE COURT: That's okay.
             MR. O'CONNOR: You know I like to walk.
6
7
    BY MR. O'CONNOR:
8
       Mr. Erling, you testified earlier that you knew that one
9
    of the issues in this case dealt with insurance coverage
    obtained by N.V.E. for its customers, correct?
10
    A Yes. Yeah.
11
       Okay. And I think -- I believe you also testified that
12
    you knew that some of the allegations dealt with issues of Mr.
13
    Palmeroni's termination of employment with N.V.E., is that
14
15
    correct?
16
      Yes.
        Including involving some whistleblower provisions? Were
17
    you aware of that?
18
19
       Yes.
20
       Okay. And also involved, I think you testified a little
    bit earlier, about you're aware that there are allegations of
21
    sexual harassment going on at N.V.E., is that correct?
22
23
    A Yeah. I mean, that was -- I -- I read the -- you know, I
24
    read the paperwork.
25
        I -- yeah, right. I'm not asking you whether they're true
```

Jensen - Redirect 145 or they're true, all I'm asking you is whether you knew that 1 2 that's what Mr. Palmeroni was alleging. 3 Yes. 4 Q Okay. And did you also know that he had made allegations relating to bankruptcy fraud? 5 6 Yes. Α 7 Q And I think you also testified to this a little bit earlier. The -- did you know that there was also some 8 9 allegations relating to the so-called van program with N.V.E.? A Yeah, but I'm not 100 percent sure what the allegations of 10 -- you know, with the vans were, because that was -- that was 11 12 extremely early in the process while David Caldwell was handling most of it. 13 14 THE COURT: So your answer is, you're really not -you're not -- you don't have -- you're not aware of the 15 allegations. 16 17 THE WITNESS: I'm not really sure what the details of 18 the van program allegations were, no. 19 BY MR. O'CONNOR: Okay. Did you know -- do you know generally what the van 20 21 program was at N.V.E. back at that time that Mr. Palmeroni was employed? 22 23 A Yes. 24 Q Okay. And did you know that if you saw the documents 25 relating to the van program, that you had to -- you had to

```
Jensen - Redirect
                                                                 146
    keep those documents or -- and -- and you might have to
1
2
    produce them in this litigation?
3
        Yeah, that's -- that's correct.
4
       Now, I think Mr. Scampato asked you about cash
    transactions. Do you recall Mr. Scampato --
5
        Yes. Yeah.
6
7
       Okay. And, well, you understand that the issue of cash
    transactions had been raised in this litigation and if you had
8
9
    found documents, that you had to hold onto those or produce
    them?
10
11
       Yeah. Yeah.
12
                            (Extended pause)
             THE COURT: While you look, Mr. O'Connor.
13
14
             Before Mr. Caldwell left the company, did he ever go
    into the storage room with you and look for these documents?
15
             THE WITNESS: To be honest with you, --
16
             THE COURT: You have to be.
17
             THE WITNESS: -- I -- I don't believe so. David
18
19
    Caldwell was not much of a doer, if you will, so I don't
    recall specifically that he didn't. I doubt that he would do
20
    that.
21
             THE COURT: So, you don't recall him going in with
22
23
    you and looking at the storage room with the double secret
    lock and key storage room and the open to the public storage
24
25
    room?
```

```
Jensen - Redirect
                                                                147
1
            THE WITNESS: Yeah, no, I -- I --
2
            THE COURT: It was all you.
3
            THE WITNESS: Yeah. Yeah.
            THE COURT: And when he left in June of 2007, any
4
5
    other attorneys ever come down to the storage room and look
6
    around and get a lay of the land of that storage room or the
7
    double lock and key storage room?
8
             THE WITNESS: Yeah, but actually the double lock and
9
    key wasn't established until we started the process in 2009.
    So, prior to -- you know, prior to 2009, when we started to
10
    shred files, prior to that we only had the so-called open --
11
            THE COURT: Okay. Okay. So, double lock and key
12
13
    doesn't happen until you clean up --
14
            THE WITNESS: That -- that's correct.
15
            THE COURT: -- clean up the storage room. Okay.
            THE WITNESS: That's correct.
16
            THE COURT: So, but did attorneys go down and sort of
17
18
    get a lay of the land of the storage room that -- in question?
19
            THE WITNESS: yeah.
            THE COURT: They did? Did they help you search for
20
    documents?
21
             THE WITNESS: Well, this was in a different case.
22
23
            THE COURT: Oh, in a different case.
            THE WITNESS: Yeah. Yeah.
24
25
            THE COURT: Okay. But in this case?
```

```
Jensen - Redirect
                                                                 148
1
             THE WITNESS: No, the -- Mr. O'Connor has been
2
    looking at it.
3
             THE COURT: But before 2009?
             THE WITNESS: No, not before 2009.
4
5
             THE COURT: (Indiscernible) Okay.
             THE WITNESS: That I -- that I recall.
6
7
             THE COURT: Okay.
    BY MR. O'CONNOR:
8
9
       Was it your understanding that Mr. Caldwell relied on you
    to look for the documents that he talked about a lot, the
10
    various issues or types of documents?
11
12
    Α
       Yes.
13
       Okay. Prior to the time when you asked Ms. Gamboa to
    start shredding documents out of the storage room, whether the
14
    double secret one or the regular storage room, did you believe
15
    that you had pulled all the relevant documents out of those
16
    boxes?
17
18
    Α
      Yes.
19
       And would that include documents before 2004 and 2005 and
20
    later?
             MR. SCAMPATO: Your Honor, I -- this is --
21
22
             THE COURT: I understand why you're trying to speed
23
    things along. Maybe take a couple steps, Mr. O'Connor. Try
    not to lead as much --
24
25
             MR. O'CONNOR: Yes, ma'am.
```

```
149
                           Jensen - Redirect
1
             THE COURT: -- as you are at --
2
             MR. O'CONNOR: Yes. Yes, Your Honor.
3
             THE COURT: -- at this point.
    BY MR. O'CONNOR:
4
        What did you tell Ms. Gamboa with regard to what document
5
6
    -- what boxes of documents to take out of the storage room?
7
       Anything 2004 and prior.
    Α
8
        When you did your searched or your review of these
9
    documents in response to discovery requests, did you make a
    distinction in documents before 2004 and after 2005 or did you
10
    look at all of them?
11
        I look -- I -- I looked at all of them.
12
13
        Did anyone ever tell you to destroy documents that are
14
    relevant to this lawsuit?
15
    Α
       No.
        Did anyone, including Mr. Occhifinto, ever tell you to get
16
    rid of documents that might be helpful to Mr. Palmeroni?
17
18
    Α
       No.
19
        Did anyone tell you, including Mr. Occhifinto, to get rid
    of documents that might be helpful to Mr. Sumicek or to
20
    Sunbelt Marketing?
21
22
    Α
        No.
23
        Prior to 2010, did you have any knowledge of the
    conspiracy involving Smart World and Mr. Palmeroni and Mr.
24
25
    Rosarbo?
```

```
Jensen - Redirect / Recross
                                                                  150
1
       No, I did not.
    Α
2
        Do you have -- to your knowledge -- well, let's start with
3
    this first. Did you ever tell Mr. Yang or Mr. Rader to delete
4
    accounts from any N.V.E. computers?
5
       Absolutely not.
6
        And did you ever tell anyone else at N.V.E. that they
7
    could delete e-mail accounts or any other documents from
    N.V.E. computers relating to this lawsuit?
8
9
       Absolutely not.
       Okay. To your knowledge, did anyone else at N.V.E.
10
11
    instruct any employee or agent of N.V.E. to delete e-mail
    accounts from any N.V.E. computer?
12
13
       Absolutely not.
14
             MR. O'CONNOR: No further questions, Your Honor.
15
             THE COURT: Anything else, Mr. Rostan?
                          RECROSS-EXAMINATION
16
17
    BY MR. ROSTAN:
18
        Mr. Jensen, it's correct that you've never seen a
19
    litigation hold letter, correct?
        I've seen a litigation hold letter.
20
21
        Have you ever seen one in this case?
22
       Not that I recall.
23
        And you've never gotten a written protocol as to what
24
    documents to save and what documents to keep.
25
        I want to retract --
```

```
Jensen - Redirect / Recross
            MR. O'CONNOR: Objection on attorney-client privilege
1
2
    to the substance of any doc -- of any --
3
            MR. ROSTAN: Well, his receipt of it, not whether --
    what it contains.
4
            MR. O'CONNOR: All right. As long as --
5
6
             THE WITNESS: Yeah, no, I want to retract that. I
7
    believe -- I believe that very, very early on -- I can't be
8
    100 percent sure, but I do believe that David Caldwell, if he
9
    didn't send out an official letter, I believe that via e-mail
    and other conversation that he did inform people that they
10
    couldn't destroy certain documents.
11
    BY MR. ROSTAN:
12
       What year was that?
13
14
    A That would have been in 2006.
      Okay. And you said you believed. Do you know with any
15
    certainty?
16
    A Well, I am trying to, you know, like trying to have, like,
17
    a photographic mind. I do believe that I saw something to
18
    that extent very early in my employment at N.V.E. and I --
19
20
            THE COURT: Well, when did you start with N.V.E.
21
    again?
22
            THE WITNESS: January 23, 2006.
            THE COURT: And you think you saw an e-mail from Mr.
23
    Caldwell advising employees what they were to keep and not
24
25
    destroy?
```

```
Jensen - Recross
                                                                 152
1
             THE WITNESS: I believe that there was something
2
    about that, yeah.
3
    BY MR. ROSTAN:
4
    Q And that e-mail -- I'm sorry.
    BY MR. SCAMPATO:
5
    Q And any other subsequent written instructions other than
6
7
    that e-mail?
8
   A No.
9
             MR. SCAMPATO: Okay.
    BY MR. ROSTAN:
10
11
    Q And you never saw, is that correct, that the defendant's
    initial disclosures of 2007?
12
        I'm sorry, can you just repeat that? I'm --
13
14
    Q Isn't it correct that you have never seen the Defendant
    Palmeroni's initial disclosures of 2007?
15
             THE COURT: Do you know what an initial disclosure
16
    is?
17
18
             THE WITNESS: Yeah, I -- I believe that I saw that.
19
    Yeah.
    BY MR. ROSTAN:
20
       And is it correct that you have never reviewed the
21
    defendant's first set of interrogatories of 2007?
23
    A I don't recall what the first set was.
24
    Q And isn't it correct that you have never seen defendant's
    first third-party -- defend -- Mr. Palmeroni's third-party
```

```
Jensen - Recross
                                                                 153
    plaintiff's first set of interrogatories dated December of
1
    2009?
2
3
      No, if it -- if it's dated December 2009, I would have
4
    seen it.
        You said that Mr. Caldwell wasn't a doer?
5
6
        That -- yeah.
    Α
7
        So, when you were in that storage room it was you and you
    alone, correct, that was reviewing documents?
8
9
    Α
       Well, yeah.
10
       Okay.
       But I -- I'm not reviewing documents at that point in
11
    time, I am finding specific documents at that point in time
12
    and there's a distinction here.
13
14
             THE COURT: Can you tell me what the distinction --
             THE WITNESS: The distinction is that if --
15
             THE COURT: -- between reviewing and finding?
16
17
             THE WITNESS: -- if I am reviewing documents, I am
    going through many, many different types of documents,
18
19
    reviewing them for a specific reason, for a specific purpose.
    When I am retrieving document, I am only looking for what it
20
    is that I'm looking for. In other words, I am looking for a
21
    specific file. As an example, CB; I have no reason to review
22
23
    Walmart's or Walgreen's or CVS's file, when I know that I am
    in the room looking for CB.
24
25
             So, that's the distinction between a specific file
```

Jensen - Recross 154 1 that I am retrieving, that I am looking for, and then 2 reviewing files. 3 THE COURT: Did you ever review the files in this case? Did you review any -- what did you do in order to 4 determine that you had gone to the right place to look for the 5 6 right documents? 7 THE WITNESS: Well, first of all, at that particular time, the only place there would be documents related to this 8 9 would be in the storage room and in individual employees' personal files and I would go through -- and with the 10 individual employees, I would go through their personal -- or 11 not personal -- personal file, but, you know, whatever a --12 THE COURT: Hard copy or electronic? 13 14 THE WITNESS: Hard copy. Philip would do the electronic. 15 THE COURT: Who would? Philip Yang? 16 17 THE WITNESS: Philip Yang, yeah, would. But I would go through the -- I would go through hard copy files that each 18 19 person would have. For example, Michele Canzone, she would handle wholesalers and then she would have -- by her desk, she 20 would have files for each of the wholesalers that she dealt 21 with and I would -- with Michele, I would go through those 22 23 files with her and then take out what was pertinent. THE COURT: Can I ask you, in the course of -- you 24

said your title was CFO and what was the --

Jensen - Recross

1 THE WITNESS: Corporate secretary.

THE COURT: Corporate secretary. So, in the process of gathering this information that was needed for this litigation, did you ever think to review Mr. Palmeroni's hard drive?

THE WITNESS: Actually, no. For whatever reason, that never really came up. And it wasn't until, you know, like his personal -- it wasn't until I believe six, you know, maybe six months ago, seven months ago, only in connection with the -- you know, with the Smart World thing. That was actually the first time that I asked Philip for specifically about Palmeroni, Vinnie and the other two or three girls, and that's when he comes out of the woodwork and say, oh by the way, I have Palmeroni's, you know, personal computer or the PC desktop, I have that, I took that out, because the computer was sitting in Palmeroni's office and no one occupied the office, so then he said, oh, it's sitting there and then he took it out and he said, but there's nothing on it.

THE COURT: Okay. So, in the course of gathering either with Mr. Caldwell's assistance or the assistance of counsel from Pashman Stein, you never had the occasion to go into Palmeroni's office, that was now unoccupied, and look at his computer and/or in any of the cabinets or anything that was in there?

THE WITNESS: No, I went in there and I looked for

Jensen - Recross 156 1 hard copy files and there was a whole bunch of mail that was 2 unopened. I gathered that and opened it to see if there was 3 anything that -- you know, of consequence. THE COURT: Okay. 4 5 THE WITNESS: So, even after Palmeroni was separated, 6 mail that was addressed to him was put into the office that he 7 used to occupy and at one point in time, I went through everything and I opened all the unopened files. It was mostly 8 9 junk mail. I went through, you know, whatever cabinets were there. It was very scant, there was very little, you know, of 10 these manilla file folders in there. 11 12 THE COURT: Okay. BY MR. ROSTAN: 13 14 And Mr. Jensen, is it correct that you did not keep a written record of the dates that Heather Gamboa was in the 15 storage room? 16 That's correct. 17 18 And isn't it correct that you don't have a written record 19 of the dates that you were in the storage room? Oh, well that -- that's true. I must have been in there 20 21 500 times. So, no, I do not have a record, a written record of that. 22 23 And isn't it correct that you do -- as you sit here today, you do not have a specific recollection of everything that was 24 25 in the -- the e-mail that you believe was sent by Mr. Caldwell

```
Jensen - Recross
                                                                 157
    in 2006?
1
2
       Yeah, that's correct.
3
             MR. ROSTAN: Okay.
             THE COURT: All right, counsel, it's -- one more
4
5
    question.
             MR. SCAMPATO: This is the last one.
6
7
             THE COURT: We're exhausting --
    BY MR. SCAMPATO:
8
9
        The e-mail that Mr. Caldwell gave you in 2006, that didn't
    include -- did not include any instructions regarding Mr.
10
    Palmeroni's counterclaim, isn't that correct?
11
    A Well, it -- I -- I believe that I said that, as I think
12
    about it, I have a scant recollection that there was something
13
14
    to the extent that David had sent around that dealt with --
    that people couldn't throw out things that had to do with the
15
    -- you know, with that particular litigation.
16
    Q No, I'm mentioning specifically Mr. Palmeroni's
17
    counterclaim. The e-mail that you received in 2006 from Mr.
18
19
    Caldwell, it did not have anything regarding instructions as
    to what to retrieve from Mr. Palmeroni's counterclaim, --
20
       No, it did not.
21
    Α
        -- isn't that correct?
22
23
       That -- it did not.
    Α
24
       All right.
    0
25
        No, I mean, to the best of my recollection, but then
```

```
Jensen - Recross / Scampato - Argument
1
    again --
2
            THE COURT: Do we have a --
             THE WITNESS: -- I -- I said that I only remember it
3
4
    very scant. I think that there was something, but I can't be
    100 percent sure. I said I was trying to draw on my, you
5
6
    know, photographic mind to, you know, bring it up in front of
7
    me, but I can't be 100 percent sure.
8
            THE COURT: That's -- very well, Mr. Nelson -- Mr.
9
            I want to thank you for your testimony here today.
    You now may step down from the stand. Thank you.
10
11
            THE WITNESS: Thank you.
                           END OF TESTIMONY
12
             THE COURT: All right, counsel; any further arguments
13
    with respect to the spoliation motion?
14
15
            MR. SCAMPATO: Your Honor, only that it would have
    been impossible for Mr. Caldwell to have instructed Mr. Jensen
16
    regarding Mr. Palmeroni's counterclaim in an e-mail dated
17
    2006, because Mr. Palmeroni never filed a counterclaim and an
18
    amended counterclaim until 2007.
19
20
            THE COURT: Okay. It's noted. Anything further?
            MR. O'CONNOR: No, Your Honor.
21
22
            THE COURT: All right, counsel. I am not going to
23
    render an opinion or a ruling, better said, here today with
    respect to the current motion before me. I am going to take
24
    some time to consider some of the arguments that have been
25
```

Colloquy 159

raised. I am also going to provide the parties either by way of a written ruling in the record and an order regarding that and order the transcript or I'll actually do a written opinion with respect to spoliation.

We are now moving to the motion by counsel -- that's document 194, which was filed on May 6, 2011, doc -- again, document 194 -- and that's the notice of motion to withdraw as counsel for Jesus J. Palmeroni. That motion has been forwarded to the Court by both Mr. Rostan and Mr. Scampato.

Counsel, who will be addressing it with respect to the motion to withdraw?

(Discussion among counsel, off the record.)

MR. ROSTAN: Your Honor, my understanding is that the -- because the motion to withdraw entails confidential and privileged information, that the protocol would be that we would have information --

THE COURT: Yeah, I'm definitely going, despite Mr. Palmeroni's objection in a letter dated May 13th to me that he would "object to any in camera meeting involving my counsel without my presence," I am going to, over Mr. Palmeroni's objection, meet with you.

But before I meet with you, there are certainly areas that you've raised within your motion papers that are not privileged that you could elaborate on with respect to problems you may be having in continuing to represent Mr.

Colloquy 160

Palmeroni. Those are of a financial nature, I believe.

And, in fact, Mr. Palmeroni, in his letter seems to intimate that this is really a financial issue, more than it's anything else and I would want to hear from you with respect to the financial aspects of it and all -- any other grounds you seek withdrawal that are not privileged.

MR. ROSTAN: Okay.

MR. SCAMPATO: Okay. Well, regarding --

THE COURT: Mr. O'Connor, did you want to say

something?

MR. O'CONNOR: The only thing I'd just note, Judge, is -- is -- and just for the record -- that we have not seen a letter from Mr. Palmeroni to the Court and I'll leave it to your judgment as to how to deal with that, but I just want to make clear that we have not seen a copy of that letter.

THE COURT: Well, counsel, I don't see any problem in reading in and, in fact -- unless there's objection by counsel -- to read the letter. I think that it's part of the record and part of what I would consider on the -- and, in fact, I'm overruling his objection, so I think it's necessary that I read the letter into the record.

MR. SCAMPATO: Your Honor, it was really -- we --

THE COURT: God bless.

MS. SMITH: -- we objected based on -- we objected,
Your Honor, based on not wanting to reveal anything from Mr.

Colloquy 161 Palmeroni. And, really, I don't know if he would consent to 1 2 allowing that letter to be read or not, but that was really 3 the only reason that we objected to it, because he had not 4 provided it --THE COURT: In fact, Mr. Palmeroni should be on 5 6 notice that anything in the future, depending on how I rule, 7 anything he sends to the Court must be scanned if he's a pro se litigant. So, anything that he sends me from this moment 8 9 on will be automatically scanned by the clerk's office. So, he should be aware of that. 10 I don't see that there's anything in this letter that 11 12 I am not free to discuss, Mr. Palmeroni, do you? MR. PALMERONI: Well, in terms of (indiscernible) --13 14 THE COURT: You better approach the podium, Mr. Palmeroni. You might as well come forward and sit right in 15 front of one of those mics. 16 (Extended pause) 17 18 MR. PALMERONI: Only in terms, Your Honor, of in 19 speaking with my lawyers for quite a while now, the -- the things we have talked about between the -- between us and --20 and I've been --21 THE COURT: But that's not in your letter. 22 23 MR. PALMERONI: Oh, I --24 THE COURT: I'm asking you if I can read your letter. 25 MR. PALMERONI: Yeah, I believe -- yes. Uh-huh.

Reading into Record by the Court

THE COURT: All right. The letter is dated May 13,

2011. It's addressed to me. It says:

2 2011. It's addressed to me. It says

"Dear Magistrate Salas: I write this letter in response to my co-counsel's motion to withdraw. To date, I believe counsel has adequately effective" -- I think you might have meant adequately and effectively, but I'll read it as it is -- "has been adequately effective and we have not had any material disagreements regarding any issues of which I am aware of" -- open paren -- "(notwithstanding the opposition to plaintiff's motion to amend, which was not executed as I have requested)." -- close parens, period.

"I hereby object to the motion to withdraw on the grounds it would prejudice my case and further delay these proceedings. I have made various attempts to make adequate assurances of payment to counsel, however, counsel has rejected all such assurances. I would also object to any *in camera* meeting involving my counsel without my presence.

Thank you for your time and consideration. Joe
Palmeroni." And provides a phone number and he CCs David
Rostan and Fred Scampato.

That's the extent of the full letter.

MR. O'CONNOR: Thank you, Your Honor.

(Extended pause)

MR. SCAMPATO: First of all, Your Honor, the agreement entered into by Mr. Palmeroni, separate agreements between myself and Mr. Rostan, has one clause that is identical and that clause provides that Mr. Palmeroni is to provide us with payment of any outstanding bill within two weeks of receipt. That was the contract that he entered into with us. And as solo practitioners, we have to be able to honor our contracts and also be expected that the people who are entering into contracts with us will honor their contracts. We make our small business decisions based on such things as contract law.

Subsequent to us being retained by Mr. Palmeroni, we indicated to him on numerous occasions that because we are solo practitioners, we basically are -- our firms are month-to-month. We might have some excess resources, but not anything that would last more than a month or two; therefore, that was one of the reasons why it was absolutely critical that we be paid promptly as according to our contract.

As of March of 2011, we had requested Mr. Palmeroni to make his next payment and we indicated what that payment would be to each of Mr. Rostan, to myself and also cover costs for the litigation. We --

THE COURT: Was he invoiced?

MR. SCAMPATO: He was invoiced.

THE COURT: And what are the total invoices that are

indicated that he would provide us payment by the 18th. Subsequently, we learned that the only promise that he made to us was that he had a condo that he wanted to sell. He didn't have a seller. He had just put it out on the market and he

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24

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Scampato - Argument
                                                                 165
    said, once it sells and once he collects the money on it, he
1
2
    would be able to pay our bill.
3
             We indicated that that was not acceptable under our
    contract and also was not acceptable, because we don't know,
4
5
    how -- you know, being that the housing market is so bad,
6
    there's no way that we can tell when he would actually get a
7
    buyer, whether or not that buyer would be able to get a
    mortgage and when we would actually get paid.
8
9
             So, we also knew at that time that he had other
    sources of income and we indicated at that time, without
10
11
    getting too --
12
             THE COURT: Right.
             MR. SCAMPATO: -- detailed, that there were other
13
    sources of income and that we would require that he please
14
    provide it with those sources of income.
15
             THE COURT: When was the last payment received by Mr.
16
17
    Palmeroni?
18
             MR. SCAMPATO: It was in March.
19
             THE COURT: The last payment received by Mr.
    Palmeroni was in March?
20
             MR. SCAMPATO: Yes.
21
22
             THE COURT: So, he has missed April and you
23
    immediately filed this motion? One miss?
             MR. SCAMPATO: Well, we filed the motion in --
24
25
             THE COURT: You filed it on --
```

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Scampato - Argument
                                                                166
1
            MR. ROSTAN:
                          April.
2
             THE COURT:
                         I know when you filed it. April --
            MR. SCAMPATO: In the end of April. Right. The end
3
4
    of April.
5
             THE COURT: You actually notified me of an issue back
6
    in April, but you also -- that was April 19th, but you filed
7
    the motion to withdraw as counsel on May 6.
            MR. SCAMPATO: Yes, Your Honor.
8
9
            THE COURT: So, he's technically only missed one
    payment. That he has been late for.
10
            MR. SCAMPATO: He has -- we continued to send him out
11
    bills, that's correct. There has been no indication that
12
    anything other than the sale of the condo will be forthcoming
13
14
    with regard to the payment of our bill.
            And we explained in great detail, face-to-face and on
15
    the telephone, that our bills could not be held that way. Our
16
17
    vendors won't -- would not be so forgiving and allow us to
    miss payments. Therefore, we --
18
19
            THE COURT: All right. So, when was the exact date
    of the invoice? April 1st was a Friday. Would it have been
20
21
    at the end of March or would it have been --
22
            MR. SCAMPATO: It was always the first day, Your
23
    Honor.
24
            THE COURT: All right. So, assuming you mail it out
25
    and you scan it, he gets it April 4th or 5th. It was due the
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Scampato / Rostan - Argument
                                                                 167
1
    19th. We had a conference on the 19th, so I'm assuming
2
    though, based on your communications with him, he had already
3
    made it clear he was not going to pay you as the contract
4
    required, but instead wanted to try to work out this condo
    deal.
5
             MR. SCAMPATO: Right.
6
7
             THE COURT: Okay.
             MR. SCAMPATO: Actually, Your Honor, we did request
8
9
    it even prior to the 1st of April, we told him that, you know,
    the next time we were going to be in -- in March we told him,
10
11
    the next time that we were going to be asking you, we're going
12
    to be asking you for this amount of money and we're going to
    be asking you for the -- from you at this date, can you --
13
14
    will you be able to provide it to us by this date --
15
             THE COURT: Okay.
             MR. SCAMPATO: -- and he indicated that he would at
16
    that time.
17
18
             THE COURT: Here's what I'm having trouble
19
    understanding.
20
             MR. ROSTAN: Yeah, okay.
21
             THE COURT: You have an outstanding bill of 30,000.
    I'm assuming there were missed payments at some point.
22
23
             MR. ROSTAN: Yeah. Your Honor, if I may add this,
    because I think it's pertinent?
24
25
             Mr. Palmeroni -- and we have attempted many times to
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Rostan - Argument

discuss this with you, Mr. Palmeroni -- has made it abundantly clear that not only was the condominium not under a contract, no clear buyers, but that that was his sole source moving forward and that -- and that, in light of the lack of funds and in light of the fact that there was no assurance that future litigation costs would be paid, that if the Court directed us to depose such and such a person or to go to Illinois or Texas, that we would have the ability to pay the plane fare, that we would have the ability to pay the deposition costs and/or indeed the ability to make strategic or legal decisions with regard to the case and there was absolutely no clear -- other than his expressed subjective intention to say that he would like to, you know, make such payments.

And I think it's also pert -- worth noting that prior to that, there was never an indication prior to that that he would not be able to make the ongoing costs going forward.

And this was, of course, in light of the fact that there was a motion pending to amend the complaint to include 30 parties and that was a case that we were not originally brought on -- had not originally part of this. And there were aspects of this conversation that I think begin to border on attorney-client privilege, so --

THE COURT: I would be careful. Here's what I am trying to understand. Where is the 30,000 coming from? Is it

```
Rostan - Argument
                                                                169
1
    from the month of March that you racked up 30,000 or was it --
2
    were there periods where you were --
3
            MR. ROSTAN: No.
            THE COURT: -- you were billing him --
4
5
            MR. ROSTAN: No, actually, --
             THE COURT: -- and he wasn't paying you the total
6
7
    amount?
            MR. ROSTAN: There -- no. There was a prior period
8
9
    in which there was only partial payment and there was an
    arrears for that. So, it was really --
10
            THE COURT: That's what I need --
11
12
            MR. ROSTAN: So, really, two months.
13
            THE COURT: -- on the record, counsel.
14
            MR. ROSTAN: It's really -- it's really two months.
    And what had occurred was that there were a series of requests
15
    for XYZ payments and then Mr. Palmeroni would give us
16
    approximately two-thirds and then over time we started
17
    developing an arrears and then it amounted to 30,000 as of the
18
19
    last billing date. And with every indication that the arrears
    would continue to build and we would be out without any
20
    ability to pay for costs and really, without even getting into
21
    the personal hardship that -- that --
22
23
             THE COURT: You were to -- well, would you place on
24
    the record, please, the makeup of the law offices. How many
25
    attorneys work there. I'm understanding now that the motion
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Rostan - Argument
                                                                 170
1
    to amend has been granted. The amount of work that it would
2
    require to not only prosecute as you are prosecuting the
3
    counterclaims in this case, but also defend against the newer
    allegations that are contained in the amended complaint.
4
5
             MR. ROSTAN: That's right.
             THE COURT: So, how many -- you have to place that
6
7
    information on the record.
             MR. ROSTAN: I'm sorry, say it again?
8
9
             THE COURT: How many people are in your office,
    what's the makeup, is it a solo firm. I heard counsel say
10
11
    solo practitioners. That needs to be placed on the record.
12
             MR. ROSTAN: Right. Well, on the record, Your Honor,
    you're looking at my office. There is -- we have employed Ms.
13
    Carol Stenger to help us with some paralegal work on a --
14
             THE COURT: Per diem?
15
             MR. ROSTAN: On a per diem basis. And Fred and I,
16
    who have known each other for a number of years, and one of
17
    the reasons that we joined up was we thought it was way too
18
19
    much for one person and it's probably, you know, in some ways
    too much for two persons, but we felt that if we worked
20
21
    together, that we'd be able to -- to --
             THE COURT: Are your offices affiliated?
22
23
             MR. ROSTAN: Pardon?
24
             THE COURT: Are you one and the same?
25
             MR. SCAMPATO: No, Your Honor.
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Rostan - Argument
                                                                 171
1
             MR. ROSTAN: No, we're not. We're -- we're --
2
             THE COURT:
                         So solo practitioners.
3
             MR. SCAMPATO: Yes.
             MR. ROSTAN: Yeah.
4
5
             THE COURT: Okay.
             MR. ROSTAN: I mean, Fred can speak for himself, but
6
7
    Fred is basically a solo practitioner and he has a part-time
8
    secretary.
9
             MR. SCAMPATO: A full time. Full time.
             THE COURT: Okay.
10
11
             MR. SCAMPATO: Full-time secretary.
12
             THE COURT: In any event, --
13
             MR. ROSTAN: A full-time secretary.
14
             THE COURT: -- you're both solo practitioners and you
    have obviously expressed outstanding invoices in the amount of
15
    $30,000; plus, based on the fact that you now have -- that Mr.
16
    Palmeroni was in arrears, you felt the need to have up-front
17
    payment with respect to perceived cost in the near future.
18
19
             MR. ROSTAN: Absolutely.
             THE COURT: That's summing it up?
20
             MR. SCAMPATO: Yes.
21
22
             MR. ROSTAN: Yeah, absolutely. I mean, we were
23
    before Judge Garrett Brown and the -- that it was a short
    phone conference. Judge Brown made it very clear, you know, I
24
25
    want you to be ready, I want you to, you know, have the
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Rostan - Argument
                                                                 172
    depositions scheduled, I want you to -- you know, if you need
1
2
    to fly to Illinois or fly to Texas, you be ready and you do it.
3
             THE COURT: And based on what you're placing on the
    record right now, you now -- when you wrote this motion,
4
    obviously, counsel, the ruling wasn't official with respect to
5
6
    the motion to amend, correct?
7
             MR. ROSTAN: If the ruling, I'm sorry?
             THE COURT: The ruling --
8
9
             MR. SCAMPATO: Was not. That's correct, Your Honor.
             THE COURT: The ruling -- I had not ruled on the
10
    motion to amend. I have since ruled on the motion --
11
12
             MR. ROSTAN: Yes.
             THE COURT: -- to amend, in which I granted the
13
14
    motion to amend.
             MR. ROSTAN: That's correct.
15
             THE COURT: And so I am now asking you, do these
16
    costs, in terms of trying to defend the action, as well as
17
    prosecute the original action, there's no money that is set
18
19
    aside for any costs associated with depositions and/or flying
    to Illinois and --
20
21
             MR. ROSTAN: There is $822 sitting in my attorney
    trust account which we have set aside for working on the
22
23
    motion -- opposing the motion to amend and also on the
    spoliation, and I have reserved that 822, it's still sitting
24
25
    in the attorney trust account, but that is the sum total of
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Rostan / Scampato - Argument
                                                                 173
1
    what we have.
             And we estimated $10,000 of costs between travel and
2
3
    -- it -- I mean, you -- just in the first complaint we have
4
    Bengoa, you have --
             THE COURT: Counsel, I don't need you to outline.
5
             MR. ROSTAN: Yeah.
6
7
             THE COURT: I understand this case. I've been
    involved in this case for years now. I understand. And I
8
9
    also know well my ruling with respect to the motion to amend
    and I can take judicial notice of the parties that have been
10
    added and the extent and complexity of the matter in total.
11
    All right?
12
13
             MR. ROSTAN: Right.
14
             THE COURT: Anything else?
15
             MR. SCAMPATO: Only, Your Honor, I think I made a
    one-month mistake. The last payment that we received was in
16
    February. It was on March 1st that we requested the $40,000
17
18
    and it was on March 18th that we had requested that it be
19
    provided to us and he has not since provided it to us. So,
    the last payment was in February. April -- March and April
20
21
    and May have not been paid.
22
             THE COURT: Okay.
                                Thank you, counsel.
23
             Before we go into my jury room, I will permit Mr.
    Palmeroni to place his objections on the record with respect
24
    to at least the financial aspects. I remind you, Mr.
25
```

Palmeroni, that you don't want to get into conversations you may have had with your attorneys that are privileged and that relate to the defense of this action.

We're talking specifically now as to the amounts owed to your attorneys. That they say, as of March 1st, you received an invoice of \$40,000, that includes the \$30,000 you still owed them, plus \$10,000 in projected costs, to conduct some of the deposition and discovery and provide a defense and prosecute some of the claims in this case. And that was even before the motion to amend was granted. You also -- they requested payment on March 18th and the date obviously now is the 26th of May and they have yet to receive payment.

What do you say with respect to the financial obligations that you have to your attorneys and, in particular, the contract that you signed that suggested that payment was due and owing to the attorneys within two weeks of the receipt of their invoice?

MR. PALMERONI: First of all, I think there's a small misunderstanding or mischaracterization of how we were paid and billed, and also it leads into how much work there would be or that was projected in this case.

Mr. Rostan and Mr. Scampato had al -- has always -- has -- I'm sorry -- have always had monies up front as a retainer, so their bills were going against retainers. And so to characterize it as missing payments, certainly when the

most recent payment became due, but I was warning them for months before that I just -- I just -- I was going to be running into trouble and it -- as it -- and, in fact, what -- before Mr. Scampato came on, two days before, because you had instructed me I had 30 days to find a new attorney.

I had been -- started to talk to Mr. Scampato immediately and wanted to try to make sure he was up and ready before the 30 days. He expressed to me that he was taking the vacation of a lifetime and he wanted to do a joint contract between the two of them, so that while he was gone, he wouldn't be required to stay and -- by you or give up his vacation.

I refused to do that, because Mr. Rostan had already had a contract, but what I ended up getting is, in the mean time, Mr. Samaro sent a letter threatening to extend the scope of the case at that time, before Mr. Scampato came on. And Mr. Scampato then doubled what he wanted for his retainer. And they have been paid retainers in advance.

At a certain time, the retainers did -- did -- with these latest motions, get used up and there was a request for \$15,000 a month or when it had to be -- when we got down to \$5,000 in the retainer account, for it to be another \$15,000 to -- for each of them. And I simply told them what I have been telling them and I -- and I ref -- and part of the reason this was brought so fast was I -- I had been telling them for

2

3

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25

THE COURT: The amount of claims against you, as you I mean, there are 30 new parties in this action.

> MR. PALMERONI: Mm-hmm. Mm-hmm.

THE COURT: So, the case is a lot different than what the attorneys signed on for initially and there's a -- you're stating very clearly on the record that there is a cash flow issue coming your way or coming their way from you. And so, they are solo practitioners and, again, I cannot -- and I have to be cognizant of the financial burden it would place on solo practitioners to be forced to stay in a case in which they haven't been paid thus far for the work that they have done, at least as of March.

MR. PALMERONI: Well, I mean, they have been paid in excess of \$100,000, but they haven't -- they haven't been paid -- yeah, the retainer ran out -- I'm not -- I don't believe it ran out in March. I mean, as the bills came, there was -- there was money forward, so I would believe as of April 1st, though, and then -- then that I was in arrears as of April 1st. That's correct.

But as far as the scope of the case, as I said, although there wasn't a motion to amend, certainly a motion to amend was out there. Certainly, the -- Mr. Scampato himself said that those are almost always granted. So, you know, that's -- I had been saying, since that was even talked about, as I said, my retainer with Mr. Scampato was doubled because of a letter from Mr. -- from Mr. -- you know, and -- and I guess that's attorney-client privilege, but you've asked me and -- and that's -- you know, that's what happened. You

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Palmeroni - Argument
                                                                 179
    know, I have the e-mails and that's -- that's the position I'm
1
2
    in.
3
             I have been asking since the very beginning of this
    case what we could do to settle the case, what -- what we were
4
    looking for and I was finally told by Mr. Rostan and Mr.
5
6
    Scampato that they would ask for a settlement case at the same
7
    time they asked to be let off the case. So, I was always told
8
    it wasn't the --
9
             THE COURT: Do you still have an interest to settle
    this case?
10
11
             MR. PALMERONI: What's that?
12
             THE COURT: Do you still have an interest to settle
    this case?
13
14
             MR. PALMERONI: I have been -- I have had an interest
    since the beginning, Your Honor.
15
             THE COURT: Have you ever been given a demand?
16
17
             MR. PALMERONI: Never. And, in fact, Mr. Scampato
    did -- he -- you know, because I was -- I was struggling with
18
19
    this. I don't want to owe anybody anything and I -- and I
    said, you know, why isn't anybody, you know, talking and all I
20
21
    keep being told by everyone is it's not the time, it's not the
    time. And I said, it just doesn't make sense. And what ended
22
23
    up happening is -- and -- and I understand that this will be
    on the record, but if we're not in camera, I'm going to say it
24
25
    right here.
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I was on a conference call with Mr. -- and I'm going
1
2
    to release this -- Mr. Rostan and Mr. Scampato and I said "At
3
    a certain point, you know -- you know, I'm going to be
4
    bankrupt." And Mr. Rostan said "Well, I want you to contact
5
    some bankruptcy attorneys." The next day is when I was -- I
6
    was told that my -- my retainers would be going up, etcetera.
7
             I can't blame -- again, I can't blame anybody, but I
    think everybody was cognizant of where were going here. I
8
9
    have asked for settlements from day one. There was -- we have
    asked even when Mr. Grossman -- in the first month with Mr.
10
11
    Grossman, we sent over formal requests for settlements. Even
12
    a settlement request, as a said, Mr. Scampato said, you know,
    "I did send something over and I got no reply. That's all I
13
14
    can do."
             So, you know, if I don't know a number --
15
            THE COURT: All right. I understand. I --
16
            MR. PALMERONI: If I don't know a number -- and --
17
    and, you know, now that these records are nowhere to be found
18
19
    and they're talking about Smart World -- they were paid for --
    from what I --
20
             THE COURT: Be careful, Mr. -- be careful.
21
            MR. PALMERONI: Well, what I -- what I can see is --
22
23
            THE COURT: Be careful with what you --
            MR. PALMERONI: -- there is -- there is no -- without
24
25
    the very records that they destroyed, there is no legitimate
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Palmeroni - Argument / Ruling
1
    way that they could even say what their damages were. And --
2
    and so, if -- if -- but they've given us a number. We've
3
    asked since the first month and this has been going on five
4
    years.
             THE COURT: All right. I am going to at this point
5
6
   break. The hour is 7:20. I'll be -- I am going to go into my
7
    jury room with both Mr. Rostan and Mr. Scampato to discuss
    what they deem as privileged and confidential information that
8
9
    they cannot disclose on the record. I will meet with you now,
    counsel.
10
11
             (Off the record from 7:19 p.m. to 7:30 p.m.)
12
             THE COURT: Please be seated, everyone.
             The time is now 7:31. We're back on the record in
13
    the matter of N.V.E., Inc. versus Jesus J. Palmeroni, et al.,
14
    Civil Action Number 06-5455.
15
             Counsel has provided the Court with both a written
16
    document and then I have met with the attorneys as well ex
17
    parte do discuss some of the aspects of the motion. It is
18
19
    clear to this Court that clearly there is a breakdown in the
    attorney-client relationship.
20
21
             There -- the Court would note that Local Civil Rule
    102.1 provides that, quote: "Unless counsel is substituted,
22
23
    no attorney may withdraw an appearance except by leave of
    court. After a case has been first set for trial,
24
25
    substitution and withdrawal shall not be permitted, except by
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Ruling 182

1 | leave of Court." End of quote.

As the language in <u>Local Civil Rule</u> 102.1 reflects, quote, "The decision of whether to permit counsel to withdraw is left to the sound discretion of the court." End of quote. Rusinow versus Kamara, 920 F.Supp. 69, 71 (D.N.J. 1996).

In determining if good cause for withdrawal exists, the court begins with <u>Rule of Professional Conduct</u> 1.16(b), which permits an attorney to withdraw from representing a client if withdrawal can be accomplished without material adverse effect on the interest of the client.

And I would note that Mr. Palmeroni has indicated that he feels that the case would be delayed and that he would be prejudiced, so I am bearing in mind his statement on the record with respect to that point.

I also find, however, that number 5 is applicable, which is "The client fails substantially to fulfill an obligation to the lawyer regarding the lawyer's services and has been given reasonable warning that the lawyer will withdraw unless the obligation is fulfilled."

And I have heard counsel's recitation of the facts with respect to the financial obligation in this matter and clearly there was an agreement and a binding agreement upon Mr. Palmeroni in which he was to satisfy any and all outstanding invoices within two weeks of receipt.

I understand Mr. Palmeroni's position with respect to

Ruling 183

the economic constraints he now faces; however, it is clear that this case is only going to be more complex and is more complicated in light of the Court's recent ruling with regard to the motion to amend and, therefore, the outstanding invoices in the amount of 30,000 will likely double, triple in time.

So, the Court is cognizant that, in fact, Mr.

Palmeroni has already admitted that he does owe the attorneys
\$30,000 and that amount has not been paid and nor have I heard
anything from Mr. Palmeroni that would suggest that he would
be able to pay that amount within the time period as required
by the contractual agreement.

I'm also going to find that 6 is applicable, "The representation will result in an unreasonable financial burden on the lawyer or has been rendered unreasonably difficult by the client."

Quite frankly, both gentlemen have spoken candidly to me on the record regarding being solo practitioners and not having any other attorneys there. Again, the only attorneys working the case, on different aspects, Mr. Scampato defending the claims and Mr. Rostan pursuing the counterclaims in this action. Based on the fact that they are solo practitioners and understanding, again, the complexity of this case and that a great deal of discovery remains outstanding, including depositions and expert discovery, if necessary, I do find that

Ruling 184

requiring solo practitioners to remain in a matter such as this one would be -- would impose an unreasonable financial burden on the solo practitioners.

I also find that good cause is applicable in this case. Quite frankly, I'm hearing from the attorneys, and based on -- and I am not going to elaborate based on our meeting, but I will say that it has been made known to the Court that there is an issue with cooperation from Mr. Palmeroni in cooperating with his counsel.

MR. PALMERONI: Your Honor, can I speak to that?

THE COURT: No, you can't. I'm ruling now.

And, quite frankly, I can see the tension between the attorneys and the client and that is no way something that is good for anyone. These are very serious allegations. There are in upwards of -- last I heard on the phone, Mr. O'Connor, millions of dollars that would be sought in damages, correct?

MR. O'CONNOR: Yes, Your Honor.

THE COURT: This is a case that involves severe ramifications if indeed Mr. Palmeroni is found liable of some of the claims that are alleged in the complaint and the amended complaint. There's a lot at stake in this case and we cannot have attorneys and clients that are at odds, and clearly the attorneys are at odds with their client at this juncture. It's evident from the proceeding, it's evident from what I've heard and, in fact, I would have permitted Mr. Palmeroni and I

Ruling 185

1 would have gone in camera and discussed this matter with Mr.

2 Palmeroni, but I find that it's overwhelmingly clear to this

3 Court that there is a reasonable basis and, in fact, good cause

4 to grant the -- his motion -- your attorneys' motion to

5 withdraw in this case and, therefore, I find that good cause

6 exists.

I am going to also remind Mr. Palmeroni, as I have reminded him in the past when faced with yet a similar motion a few months ago from Mr. Grossman, that Mr. Palmeroni is not a licensed attorney, he cannot represent any of the corporations in this matter, corporations cannot be represented by non-attorneys and a corporate entity can only appear in federal court through a licensed attorney, as the Supreme Court of the United States made clear in Rowland v. California Men's Colony, 506 U.S. 194, 202 (1993).

"It has been the law of the land" -- and I am quoting. "It has been the law of the land for the better part of two centuries that a corporation may not appear in federal court" -- well, strike that -- "a corporation may appear in federal court only through licensed counsel." End quote.

And counsel, if indeed there are any named defendants that are corporations, they will not be permitted to -- Mr. Palmeroni will not be permitted to represent any of the corporate entities that may be implicated with respect to not

Ruling 186 only prosecuting any counterclaims, but and/or defending 1 2 against any claims in this matter. That being said, Mr. Palmeroni, how long do you need 3 4 to try to find new counsel? 5 MR. PALMERONI: Sixty days, Your Honor? MR. O'CONNOR: Judge, --6 7 THE COURT: Mr. O'Connor? MR. O'CONNOR: Judge, my objection is that I would 8 9 ask that you give him 30 days to find counsel, because we all know that counsel is going to come in here and they're going 10 to ask for an extension of time to go over stuff and this is 11 going to get delayed for five or six months without anything 12 happening. So, I really ask that you give Mr. Palmeroni 30 13 14 days, not 60 days, to find new counsel. 15 THE COURT: I understand your objection. I am going to give him slightly more than 30 days. I am going to give 16 him until the end of June. 17 Mr. Palmeroni shall find new counsel. His or her 18 19 appearance must be entered and noticed, formally noticed for the record by June 30th. Failure to provide -- failure to 20 enter his or her appearance will mean --21 22 And I do hereby advise you Mr. Palmeroni that I'm 23 viewing you as pro se at this point, so you are going to have to represent yourself as it relates to any claims you may have 24 between you and against N.V.E., but any claims that may be 25

Ruling 187

lodged against you as an individual defendant. Okay? Do you understand that? You're representing yourself. You're pro se from this moment on. Until counsel comes in.

And you should advise any attorney that comes in that I cannot nor will I give them 60, 90; it's not happening. They're going to have to hit the ground running with respect to defending this action. And that is, of course, in light of history of this case and, in fact, the age of the case as being of 2006. It's one of the older cases on His Honor's docket. I have been given instruction that we need to move this case and, therefore, I will not be permitted nor will I permit any counsel that may come into this case and extend the period of time to get, you know, familiar or acclimated. It's just not — it's not something I can give at this time.

Counsel, there has been an objection raised in your opposition to the motion and I want to put that on the record. And now that we have Mr. Palmeroni here representing himself, we need to talk about the tax documents that you have requested and what you need from Mr. Palmeroni. You noted specifically in your objection on page 4 with respect to documents. And that was on March 9, 2011.

And Mr. O'Connor or Ms. Smith, I understand there was a second request of production of documents from his thencounsel relating to IRS proceedings against Mr. Palmeroni. He has refused to produce a single document, according to your

papers. And he -- and with regard to tax-related documents,

Mr. Palmeroni has claimed that they are protected by the

attorney-client privilege.

What is the basis of your objection with respect to these documents and what would you ask as a remedy from this Court?

MR. O'CONNOR: Your Honor, the documents do not seek any information with any attorney-client privilege. What we have sought is correspondence and other documents between the IRS and Mr. Palmeroni or between the IRS and any tax counsel or lawyer that he's had. So, we didn't ask for the documents between Mr. Palmeroni's attorney and Mr. Palmeroni, we're asking for the IRS documents. So, there -- the fact that you give them to your lawyer doesn't make them privileged.

We'd ask one of two things, Judge: one is that you order Mr. Palmeroni to either get us the documents or instruct his tax counsel to provide us the documents; or we had an authorization drafted up to Ms. Judith Harris, Esquire, which we understand to be his lawyer from Mr. Rostan and Mr. Scampato, and we had given them an authorization saying "If you have your client sign the authorization, then we'll get them directly from Ms. Harris."

So, I would ask, I guess, for either one or both of those.

THE COURT: Mr. Palmeroni, what is your position with

Palmeroni - Argument

respect to the tax documents that have been referenced by the plaintiffs in this matter?

And in particular, sir, I would note that clearly these tax documents, they are not asking you for correspondence or communication between your tax attorney, but any tax documents that were provided to your attorney that relate to an IRS proceeding against you. That's not necessarily privileged and you have an obligation under our discovery rules to provide that information and/or sign an authorization for them to get it.

MR. PALMERONI: Your Honor, originally I discussed this with Mr. Scampato. He had said that the only thing that he felt was relevant were the tax documents themselves, the tax returns, not tax liens, etcetera, because we didn't feel they were in your original order. Nor do I feel they are relevant to the case.

That being said, we made a counteroffer at the time that said, as long as we could redact anything in there that we found privileged or things such as my children's Social Security Numbers, things that were not relevant to the case, that we --

THE COURT: Well, there's a discovery confidentiality order, is there not?

MR. O'CONNOR: There is, Judge, and this is the first we've heard about redacting his children's Social Security

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O'Connor - Argument / Ruling
                                                                 190
    Numbers.
1
2
            THE COURT: Do you have any objection to that?
            MR. O'CONNOR: I don't have an objection to his
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4
    children's Social Security Numbers. I have -- what I want is
    the documents relating to Mr. Palmeroni and if they're related
5
6
    -- well, I guess I'll see the information. If it turns out
7
    that Mr. Palmeroni has transferred assets to his children,
8
    then I'm going to want that information to trace the assets.
9
    But, you know, that's -- you know, we can do this in steps,
    Judge, if you -- if that's what you think appropriate.
10
             THE COURT: First of all, there's a discovery
11
    confidentiality order that clearly is --
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            MR. O'CONNOR: That -- and we're --
13
14
            THE COURT: -- in place; correct, Mr. O'Connor?
            MR. O'CONNOR: Yes there is and, you know, we've -- I
15
    think the Court ordered a confidentiality order. If you want,
16
    Judge, we will redo the stip -- the standard stipulation that
17
    the district court has to deal with that. We can do that.
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19
            THE COURT: No, I have one in place.
            MR. O'CONNOR: All right.
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21
            THE COURT: Mr. Palmeroni, this information is
    relevant. I find that the tax information, including the
22
23
    liens, are relevant in this matter. I have already ruled on
    this in a prior proceeding. You've got to hand this stuff
24
25
    over.
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Ruling 191

So, quite frankly, it probably is safer for you to sign an authorization and let the attorneys get the documents from your attorney; but, if not, you've got to get these documents from your tax attorney and I don't want to hear that you're redacting anything other than your children's Social Security Number.

MR. PALMERONI: Well, Your Honor, I regularly -- what we've received from N.V.E. is regularly redacted, customers' names and things such as that; and, again, in conferring with former counsel, they said nothing should be redacted. But I see that, in fact, there was some paperwork that came in from a Quality K or something that had been subpoenaed and that was all redacted before it reached them or myself.

N.V.E. and Mr. Jensen have redacted dozens and dozens of pages before they've reached me and there were simple things such as there were e-mails suggesting certain things that were going on, but the person to where the e-mail was going was not on there, so we couldn't --

THE COURT: But I'm not dealing with right now redacting -- an objection with respect to redacted documents. I am dealing right now with tax information that I clearly find relevant. And I understand your concern with your -- with respect to your children's Social Security Numbers and it may turn out that, depending on the paper trail, there may be a need to review those Social Security Numbers.

Ruling 192

But there is a confidentiality order in place that doesn't permit counsel to use the information outside the boundaries of this litigation. I think that protects you and I find that you're either going to sign the order that -- the authorization or you are going to get these documents and provide them to Mr. O'Connor by June 30th.

MR. PALMERONI: Yes, Your Honor.

MR. O'CONNOR: May I provide Mr. Palmeroni with the authorization?

THE COURT: Is he going to do an authorization or are you going to get the documents, Mr. Palmeroni?

MR. PALMERONI: I'll discuss it with my tax attorney and --

THE COURT: Take the authorization and if you're inclined to take the authorization and sign the authorization, that's probably the easiest thing to do, but I am not telling you what to do. I am just saying that whatever happens, I want to make sure that it is in the hands of the attorneys by June 30th. And that's also going to be included in my order, so I am going to ask defense counsel to do an order. I know you gave me a proposed order, but here is the order:

The order has to be amended to indicate that Mr.

Palmeroni is deemed pro se from this moment on. The order has to indicate that Mr. Palmeroni has to find counsel and counsel must enter his or her -- I'm going to be asking withdrawing

Ruling 193 counsel to do this order, so let's make sure we know what 1 2 we're doing, okay? 3 I am asking withdrawing counsel to give me an order that includes the standard language that was provided in the 4 proposed order. In addition, it is going to have language 5 6 that asserts that Mr. Palmeroni is now representing himself 7 pro se. 8 That he is to have counsel that comes into this case 9 no later than June 30th. That he is to provide any and all tax documents as it 10 relates to the second request for production relating to his 11 doc -- relating to documents regarding an IRS proceeding 12 against Mr. Palmeroni. Those documents need to be produced to 13 14 N.V.E. no later than June 30th. He is either going to sign the authorization and provide the -- or -- and -- strike that. 15 He is either to sign the authorization or provide the 16 documents by June 30th. 17 The documents shall not be redacted, with the 18 19 exception of personal information of his children, that being Social Security Numbers. 20 (Extended pause) 21 22 Anything further that the order should THE COURT: 23 contain, Mr. O'Connor? MR. O'CONNOR: Your Honor, if I might be so bold? 24 Ιf 25 you -- to provide docs by June 30th, that's perfectly

Ruling / Colloquy 194 acceptable. If he's only going to sign the authorization, can 1 2 we get that by June 15th, so that we can get the lawyer to 3 provide the documents? 4 THE COURT: Great. I don't have a problem. 5 actually thinking that. 6 So, if the authorization is only going to signed, 7 then that should be signed by June 15th. If Mr. Palmeroni is 8 going to work in conjunction with his tax attorney to prepare 9 those documents, copy them and send them over to N.V.E., then those documents can be received by Mr. O'Connor and his office 10 by June 30th. 11 12 MR. O'CONNOR: Thank you, Judge. THE COURT: Anything further? 13 14 MR. O'CONNOR: No, Your Honor. THE COURT: We're going to have a status conference 15 in early July? 16 17 MR. O'CONNOR: Yeah. Judge, I mean, I -- we have other things. We have a couple motions to quash and whatnot, 18 19 but there's nothing further for today and I quess we'll deal with that on June 30th on the motions. 20 21 THE COURT: Well, until I know who is in and who is out and if he's representing himself and if any of the 22 23 corporate entities that, you know, we now know they're going to be seeking documents from, he can't litigate that if he's 24 25 on his own. And I know there was an intention to try to quash

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some of the documents that are being sought from some of the new corporate entities, correct?

MR. O'CONNOR: Yes. There is -- either Mr. Scampato or Mr. Rostan, I forget which one, had written a letter trying to object to the subpoenas.

Judge -- and I'm not trying to take advantage. Can we proceed with preparing other subpoenas, as necessary, as long as we have a return date after June 30th, so at least we get those out?

THE COURT: Sure. Yeah, I mean we need to move this case. Nothing is stayed. You need to move this, prosecute it as you will. Mr. Palmeroni is going to do what he can do as a pro se litigant and I strongly suggest that Mr. Palmeroni get himself onto the electronic filing, which he can as a pro se litigant. I also strongly suggest he get the <u>Guide to Federal Litigation</u> and do his best. He is very articulate. I have noted that for the record and I think he's going to be able, at least until the -- you know, until we know whether he's going to find new counsel -- and he'll have to do his best to get caught up on what he needs to do in the discovery process.

MR. PALMERONI: Your Honor, could you repeat the -you said get on the electronic filing system? How would I do
that?

THE COURT: You've got to call the clerk's office. I can't give you legal advice. Call the clerk's office. I'm

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196
                               Colloquy
    sure your attorneys will give you the clerk's office number.
1
2
    Do me that favor.
             MR. PALMERONI: And then --
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             MR. SCAMPATO: Yes, Your Honor.
4
5
             MR. PALMERONI: And then you --
6
             THE COURT: All right?
7
             MR. PALMERONI: And then you said the Guide to
    Federal --
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9
             THE COURT: You can get that from the clerk's office
    and you can also get it online.
10
             MR. PALMERONI: -- Federal Litigation?
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12
             THE COURT: Yeah, the Pro Se Guide to Federal
13
    Litigation.
14
             Anything else, counsel?
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             MR. O'CONNOR: No, Your Honor. Thank you.
             THE COURT: I think the courtroom is open, but if you
16
    have any trouble getting downstairs, let me know.
17
18
             MR. O'CONNOR: Judge, thanks for your patience. I
19
    appreciate it.
20
             MR. ROSTAN: Thank you, Your Honor.
21
             MR. SCAMPATO: Thank you, Your Honor.
22
             THE COURT: Not a problem, counsel. Always a --
23
                    (Hearing concluded at 7:49 p.m.)
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CERTIFICATION I, TERRY L. DeMARCO, certify that the foregoing is a correct transcript from the electronic sound recording of the proceedings in the above-entitled matter. S / Terry L. DeMarco 06/08/11 Date Terry L. DeMarco, AD/T 566 KLJ Transcription Service